0:0:0.0 --> 0:0:0.610  
BankSt Floor16 Room26  
Good morning.

0:0:0.620 --> 0:0:2.920  
BankSt Floor16 Room26  
Sorry for over to.

0:0:15.460 --> 0:0:19.800  
BankSt Floor16 Room26  
Artist technicians that I asked to close OK.

0:0:22.530 --> 0:0:24.940  
BankSt Floor16 Room26  
The camera is working but OK.

0:0:28.820 --> 0:0:29.920  
BankSt Floor16 Room26  
Didn't really didn't want to.

0:0:51.390 --> 0:0:53.880  
BankSt Floor16 Room26  
Let's have a remote on for it's physical.

0:0:55.490 --> 0:0:55.970  
BankSt Floor16 Room26  
You.

0:1:2.600 --> 0:1:4.250  
BankSt Floor16 Room26  
I just sent you my presentation.

0:1:4.260 --> 0:1:4.960  
BankSt Floor16 Room26  
ID then.

0:1:8.190 --> 0:1:8.570  
BankSt Floor16 Room26  
What do you think?

0:1:12.990 --> 0:1:13.110  
BankSt Floor16 Room26  
You.

0:1:15.0 --> 0:1:16.400  
BankSt Floor16 Room26  
Dance people.

0:1:25.980 --> 0:1:26.740  
Natalia Spataru  
Good morning.

0:1:28.80 --> 0:1:28.980  
BankSt Floor16 Room26  
Morning.

0:1:29.330 --> 0:1:31.30  
BankSt Floor16 Room26  
I don't don't know how are you.

0:1:31.860 --> 0:1:32.510  
Natalia Spataru  
I'm good.

0:1:32.520 --> 0:1:33.90  
Natalia Spataru  
You.

0:1:33.440 --> 0:1:34.20  
Natalia Spataru  
How are you?

0:1:36.70 --> 0:1:37.440  
BankSt Floor16 Room26  
But no.

0:1:37.280 --> 0:1:38.120  
Natalia Spataru  
Back in London.

0:1:39.100 --> 0:1:39.370  
BankSt Floor16 Room26  
Yeah.

0:1:39.380 --> 0:1:40.240  
BankSt Floor16 Room26  
For a couple of days.

0:1:40.800 --> 0:1:41.280  
Natalia Spataru  
That's nice.

0:1:40.860 --> 0:1:44.860  
BankSt Floor16 Room26  
Umm, I need to catch up with you.

0:1:45.70 --> 0:1:47.170  
BankSt Floor16 Room26  
But don't leave you with you later.

0:1:48.150 --> 0:1:48.410  
Natalia Spataru  
OK.

0:1:47.560 --> 0:1:53.460  
BankSt Floor16 Room26  
Umm, please send me your WhatsApp number because somehow I can't find it.

0:1:55.390 --> 0:1:56.60  
BankSt Floor16 Room26  
Yeah.

0:1:53.280 --> 0:1:56.190  
Natalia Spataru  
I'll send it to you by mail if that's OK.

0:1:56.450 --> 0:1:56.820  
BankSt Floor16 Room26  
Yeah.

0:1:57.30 --> 0:1:57.840  
BankSt Floor16 Room26  
Thank you so much.

0:1:56.360 --> 0:1:57.980  
Natalia Spataru  
OK, perfect.

0:1:57.970 --> 0:1:58.450  
BankSt Floor16 Room26  
How are you?

0:2:0.260 --> 0:2:0.930  
BankSt Floor16 Room26  
Hello, Natalia.

0:2:0.870 --> 0:2:1.110  
Natalia Spataru  
I'm.

0:2:2.360 --> 0:2:3.100  
Natalia Spataru  
Hello, Nadia.

0:2:3.110 --> 0:2:3.990  
Natalia Spataru  
Good luck for today.

0:2:4.0 --> 0:2:4.920  
Natalia Spataru  
So in the agenda.

0:2:5.680 --> 0:2:5.910  
BankSt Floor16 Room26  
Yes.

0:2:7.380 --> 0:2:9.240  
BankSt Floor16 Room26  
My dogs, I understand, but she never there.

0:2:9.880 --> 0:2:10.490  
Natalia Spataru  
That doesn't.

0:2:10.650 --> 0:2:12.120  
Natalia Spataru  
Never been better when I'm with that.

0:2:14.690 --> 0:2:15.70  
BankSt Floor16 Room26  
Yes.

0:2:15.80 --> 0:2:16.740  
BankSt Floor16 Room26  
Yeah, might be dining.

0:2:17.690 --> 0:2:18.630  
Natalia Spataru  
That's in Birmingham.

0:2:20.100 --> 0:2:20.990  
Natalia Spataru  
It's in Birmingham.

0:2:21.0 --> 0:2:28.490  
Natalia Spataru  
Press function VAR attributes FAQ on webinar Darren Cannon data with them more to come.

0:2:28.720 --> 0:2:29.210  
Natalia Spataru  
Umm.

0:2:29.510 --> 0:2:30.590  
Natalia Spataru  
Confirmed to another.

0:2:31.400 --> 0:2:32.710  
Natalia Spataru  
Ohh sorry kushinga.

0:2:35.230 --> 0:2:35.610  
BankSt Floor16 Room26  
Thing.

0:2:37.580 --> 0:2:40.670  
Natalia Spataru  
Those female multiperson in presents for spono.

0:2:42.540 --> 0:2:42.840  
Natalia Spataru  
OK.

0:2:41.470 --> 0:2:46.540  
BankSt Floor16 Room26  
No, no, my thinking, there's no chance presentation.

0:2:49.110 --> 0:2:50.330  
Natalia Spataru  
That OK.

0:2:52.230 --> 0:2:52.570  
Natalia Spataru  
B.

0:2:55.980 --> 0:2:57.330  
BankSt Floor16 Room26  
You know it's connected online.

0:3:2.710 --> 0:3:3.80  
BankSt Floor16 Room26  
Ohh.

0:3:0.610 --> 0:3:6.110  
Natalia Spataru  
Because during Everest, addresses on tribal look at it and we exact coke related.

0:3:6.120 --> 0:3:6.380  
Natalia Spataru  
Hello.

0:3:7.290 --> 0:3:10.340  
Natalia Spataru  
A live element Caracas.

0:3:10.350 --> 0:3:13.930  
Natalia Spataru  
This exist is borrowed directed in Chinoda correct Alondra?

0:3:15.910 --> 0:3:16.170  
Natalia Spataru  
OK.

0:3:18.550 --> 0:3:22.110  
BankSt Floor16 Room26  
The different room start, yeah.

0:3:31.280 --> 0:3:31.890  
BankSt Floor16 Room26  
The meeting.

0:3:31.900 --> 0:3:35.260  
BankSt Floor16 Room26  
Speaking, I can say present this year I thought of you.

0:3:37.330 --> 0:3:39.0  
BankSt Floor16 Room26  
You seek spot that of.

0:3:39.230 --> 0:3:41.130  
BankSt Floor16 Room26  
It's just, but it's also to me.

0:3:43.440 --> 0:3:44.610  
BankSt Floor16 Room26  
No, that is cool.

0:3:45.500 --> 0:3:46.290  
Natalia Spataru  
Yes, I'm gonna.

0:3:47.80 --> 0:3:47.860  
Natalia Spataru  
I'm from Moldova.

0:3:49.270 --> 0:3:50.350  
BankSt Floor16 Room26  
Your Chinese home with me.

0:3:51.730 --> 0:3:53.80  
Natalia Spataru  
Uh, is this Russian?

0:3:53.90 --> 0:3:53.680  
Natalia Spataru  
Hello.

0:3:53.730 --> 0:3:57.300  
Natalia Spataru  
UM, we met one year ago in UM.

0:3:58.230 --> 0:3:59.740  
Natalia Spataru  
Elizabeth amanuensis conference.

0:4:0.230 --> 0:4:1.390  
BankSt Floor16 Room26  
Yes, you know, tracked.

0:4:2.90 --> 0:4:3.990  
Natalia Spataru  
Yes, nice to see you again.

0:4:5.110 --> 0:4:5.570  
BankSt Floor16 Room26  
Right, right.

0:4:5.580 --> 0:4:10.530  
BankSt Floor16 Room26  
Yes, love to see that you're continuing your research in this area.

0:4:12.140 --> 0:4:12.980  
Natalia Spataru  
Yes, I am.

0:4:13.260 --> 0:4:15.820  
Natalia Spataru  
Hopefully we'll graduate next year.

0:4:18.980 --> 0:4:21.670  
BankSt Floor16 Room26  
But you you are based in the UK now.

0:4:22.500 --> 0:4:23.440  
Natalia Spataru  
Yes, in Birmingham.

0:5:28.960 --> 0:5:29.630  
BankSt Floor16 Room26  
That's nice.

0:5:29.680 --> 0:5:30.80  
BankSt Floor16 Room26  
Yeah, it's.

0:5:30.90 --> 0:5:32.770  
BankSt Floor16 Room26  
But it's correct. OK.

0:6:2.860 --> 0:6:5.710  
BankSt Floor16 Room26  
And so everything this right now.

0:7:28.790 --> 0:7:30.380  
BankSt Floor16 Room26  
They're pretty new teacher and.

0:7:40.80 --> 0:7:40.600  
BankSt Floor16 Room26  
Hi, Shannon.

0:7:48.100 --> 0:7:48.580  
BankSt Floor16 Room26  
You're muted.

0:7:48.650 --> 0:7:48.850  
BankSt Floor16 Room26  
It.

0:7:50.390 --> 0:7:51.180  
Xinyue Xue (Birmingham Law School)  
Hello.

0:7:51.270 --> 0:7:52.20  
Xinyue Xue (Birmingham Law School)  
Hi, dorina.

0:7:52.30 --> 0:7:53.190  
Xinyue Xue (Birmingham Law School)  
Hi, Nadia, can you hear me?

0:7:53.840 --> 0:7:55.710  
BankSt Floor16 Room26  
Yes, for you.

0:7:55.700 --> 0:7:58.710  
Xinyue Xue (Birmingham Law School)  
I want to double check if I can share the slides properly.

0:7:58.720 --> 0:7:59.520  
Xinyue Xue (Birmingham Law School)  
Can you have a look?

0:8:0.110 --> 0:8:0.570  
BankSt Floor16 Room26  
Yeah, please.

0:8:5.640 --> 0:8:6.380  
Xinyue Xue (Birmingham Law School)  
Can you see it now?

0:8:7.370 --> 0:8:7.500  
BankSt Floor16 Room26  
Yes.

0:8:10.280 --> 0:8:11.40  
Xinyue Xue (Birmingham Law School)  
OK, perfect.

0:9:17.110 --> 0:9:17.250  
BankSt Floor16 Room26  
Hello.

0:9:17.720 --> 0:9:19.840  
BankSt Floor16 Room26  
No this.

0:9:23.860 --> 0:9:25.280  
BankSt Floor16 Room26  
So movies E.

0:9:30.230 --> 0:9:33.140  
BankSt Floor16 Room26  
Are you guys the rest it's.

0:9:55.630 --> 0:9:55.890  
BankSt Floor16 Room26  
Nope.

0:10:2.840 --> 0:10:4.940  
BankSt Floor16 Room26  
You're smoking second.

0:10:12.560 --> 0:10:13.220  
BankSt Floor16 Room26  
You can focus on.

0:10:13.960 --> 0:10:15.960  
BankSt Floor16 Room26  
So that you can spend on here.

0:10:18.90 --> 0:10:18.840  
BankSt Floor16 Room26  
That's right.

0:10:18.980 --> 0:10:19.250  
BankSt Floor16 Room26  
Yes.

0:10:19.260 --> 0:10:20.820  
BankSt Floor16 Room26  
OK, so problems I'm wrong.

0:10:20.830 --> 0:10:22.80  
BankSt Floor16 Room26  
No problems from the flat.

0:10:44.110 --> 0:10:45.460  
BankSt Floor16 Room26  
But you need to read my.

0:10:46.190 --> 0:10:46.870  
BankSt Floor16 Room26  
Yeah, please.

0:10:47.20 --> 0:10:48.340  
BankSt Floor16 Room26  
And she so.

0:10:51.840 --> 0:10:52.800  
BankSt Floor16 Room26  
Want to play with you?

0:11:6.560 --> 0:11:7.610  
BankSt Floor16 Room26  
You want me to water?

0:11:9.990 --> 0:11:11.360  
BankSt Floor16 Room26  
But the one. Thank you.

0:11:11.610 --> 0:11:12.630  
BankSt Floor16 Room26  
For that my colleagues.

0:11:15.990 --> 0:11:17.940  
BankSt Floor16 Room26  
But is it the black color?

0:11:18.30 --> 0:11:19.20  
BankSt Floor16 Room26  
Is the water as well.

0:11:19.70 --> 0:11:20.940  
BankSt Floor16 Room26  
Sorry, uh Swati to.

0:11:23.520 --> 0:11:25.440  
BankSt Floor16 Room26  
So looking, it's all yours.

0:11:25.690 --> 0:11:26.210  
BankSt Floor16 Room26  
Thank you.

0:11:26.360 --> 0:11:27.810  
BankSt Floor16 Room26  
This is not a good deal.

0:11:29.450 --> 0:11:29.660  
BankSt Floor16 Room26  
OK.

0:11:30.360 --> 0:11:31.990  
BankSt Floor16 Room26  
But school.

0:12:27.40 --> 0:12:29.930  
BankSt Floor16 Room26  
That's so some purpose, but.

0:12:51.110 --> 0:12:53.240  
BankSt Floor16 Room26  
You want to leave it on international picture.

0:12:57.340 --> 0:12:58.240  
BankSt Floor16 Room26  
Open the page.

0:12:59.90 --> 0:13:6.710  
BankSt Floor16 Room26  
It was a culture you, if possible, since the moment check quest for the Everything coaching percent.

0:13:24.630 --> 0:13:25.370  
BankSt Floor16 Room26  
So sustenance.

0:13:34.180 --> 0:13:34.510  
BankSt Floor16 Room26  
What's that?

0:13:36.80 --> 0:13:38.270  
BankSt Floor16 Room26  
The is that a challenge?

0:13:38.500 --> 0:13:41.640  
BankSt Floor16 Room26  
7 the bookshop.

0:13:44.370 --> 0:13:44.760  
BankSt Floor16 Room26  
Of course.

0:13:49.490 --> 0:13:49.700  
BankSt Floor16 Room26  
OK.

0:14:1.440 --> 0:14:2.150  
BankSt Floor16 Room26  
I suppose that.

0:14:19.160 --> 0:14:19.940  
BankSt Floor16 Room26  
You need something else.

0:14:54.440 --> 0:15:0.490  
BankSt Floor16 Room26  
Holding laptops and laps it's it's very seriously after.

0:15:6.190 --> 0:15:8.660  
BankSt Floor16 Room26  
Laptop getting where is it a little bit.

0:15:8.820 --> 0:15:10.890  
BankSt Floor16 Room26  
This will shut down very happy living more.

0:15:13.750 --> 0:15:15.120  
BankSt Floor16 Room26  
I love you.

0:15:16.900 --> 0:15:17.660  
BankSt Floor16 Room26  
Would that be obvious?

0:15:18.0 --> 0:15:20.860  
BankSt Floor16 Room26  
Which? No.

0:15:21.690 --> 0:15:22.570  
BankSt Floor16 Room26  
What's happening?

0:15:23.300 --> 0:15:24.310  
BankSt Floor16 Room26  
Spend management.

0:15:24.490 --> 0:15:27.360  
BankSt Floor16 Room26  
So yeah, so it's not very much.

0:15:35.960 --> 0:15:38.760  
BankSt Floor16 Room26  
The formula I didn't know this been drink after.

0:15:41.250 --> 0:15:41.500  
BankSt Floor16 Room26  
Both.

0:15:46.420 --> 0:15:47.200  
BankSt Floor16 Room26  
Seeing such.

0:15:47.470 --> 0:15:49.570  
BankSt Floor16 Room26  
Ohh that's what I've worked here.

0:15:51.270 --> 0:15:51.590  
BankSt Floor16 Room26  
What's up?

0:15:51.990 --> 0:15:52.300  
BankSt Floor16 Room26  
Yeah.

0:15:52.310 --> 0:15:56.390  
BankSt Floor16 Room26  
So that comes up before they were so different.

0:16:2.520 --> 0:16:2.690  
BankSt Floor16 Room26  
You.

0:16:3.30 --> 0:16:5.930  
BankSt Floor16 Room26  
That's the mobile money, so.

0:16:10.530 --> 0:16:12.700  
BankSt Floor16 Room26  
Except Joe blue, no.

0:16:16.20 --> 0:16:16.940  
BankSt Floor16 Room26  
It's yeah.

0:16:17.590 --> 0:16:18.370  
BankSt Floor16 Room26  
Umm, I don't.

0:16:25.220 --> 0:16:25.420  
BankSt Floor16 Room26  
It's.

0:16:31.400 --> 0:16:32.440  
BankSt Floor16 Room26  
What's wrong?

0:16:56.860 --> 0:16:59.20  
BankSt Floor16 Room26  
So my recession, we can start, right?

0:17:5.520 --> 0:17:10.730  
BankSt Floor16 Room26  
For this as possible, but at the same time as productive as as possible.

0:17:10.820 --> 0:17:16.90  
BankSt Floor16 Room26  
So good morning, everyone, and welcome to the second day of our workshop.

0:17:16.240 --> 0:17:56.120  
BankSt Floor16 Room26  
And today it will be basically dedicated and focused on the assessment and on the identifying the practical aspects and basically for you, you could take Babel to take your, you know, the informed decision and to estimate in advance the potential impact from all points of view on your future membership in the GPA on your local market as well as from the point of view of enlarging and extending the access of your suppliers to to the markets of the GPA parties.

0:17:56.240 --> 0:18:5.520  
BankSt Floor16 Room26  
So we will be talking and presenting to you basically the outcome of a series of BRD TC activities.

0:18:7.290 --> 0:18:20.700  
BankSt Floor16 Room26  
The assessment the the done from the point of view of the decay membership, then the from another perspective, this would be presented by to you.

0:18:21.190 --> 0:18:28.780  
BankSt Floor16 Room26  
Then neither would present us the relation and the correlation between digitalization and the trade participation.

0:18:29.90 --> 0:18:53.30  
BankSt Floor16 Room26  
Then we will be looking into the basically from a more legal point of view assessment and eriks mezalis will be presenting to you for this pardon on how you would know up front even before starting the negotiation to which extent you will be or will not be facing any you know issues when it comes to legal compliance.

0:18:53.140 --> 0:18:55.890  
BankSt Floor16 Room26  
So the the you remember we mentioned yesterday.

0:18:55.900 --> 0:18:58.790  
BankSt Floor16 Room26  
So the first big component which is mandatory.

0:18:58.800 --> 0:19:9.610  
BankSt Floor16 Room26  
So if for example, for the market access so there is still room for negotiation and there is the part where you would negotiate with GPA parties, then when it comes to legal compliance.

0:19:9.620 --> 0:19:17.20  
BankSt Floor16 Room26  
So and there is absolutely no, do you know possibility to to have something?

0:19:17.270 --> 0:19:32.660  
BankSt Floor16 Room26  
No, not reaching the GPA standards, but as we mentioned already, so really the GPA standards are the mean they are the basic starting point and it's a not so complicated to meet them.

0:19:32.710 --> 0:19:37.810  
BankSt Floor16 Room26  
So they questionnaire and then assessment.

0:19:39.480 --> 0:19:56.440  
BankSt Floor16 Room26  
That was hibernated in the framework of the TC with two large extent help you understand the level of compliance and basically the areas where you still have to do some but work or and the there is where you are perfectly fine even at this stage.

0:19:56.860 --> 0:20:3.880  
BankSt Floor16 Room26  
And last but not least, we would have Natalia shop of our also presenting a part of the EBRD work.

0:20:4.310 --> 0:20:23.240  
BankSt Floor16 Room26  
Basically that would be from the perspective not only no like the preliminary assessment, but also later on on the reporting and then how you can compress the in your daily and activities of the the GPA membership and basically helping you just getting the maximum out of it.

0:20:23.520 --> 0:20:27.400  
BankSt Floor16 Room26  
So without further due, I would give the floor to xinyue.

0:20:28.80 --> 0:20:35.980  
BankSt Floor16 Room26  
She will present to us the the GPS has been perspective will be exceeding countries so the flow to you.

0:20:37.860 --> 0:20:38.250  
Xinyue Xue (Birmingham Law School)  
Thank you.

0:20:38.260 --> 0:20:39.830  
Xinyue Xue (Birmingham Law School)  
Dorina, can you hear me clearly?

0:20:43.870 --> 0:20:45.290  
Xinyue Xue (Birmingham Law School)  
Hi Dorina, can you hear me?

0:20:46.160 --> 0:20:47.50  
BankSt Floor16 Room26  
E hello, can you?

0:20:47.60 --> 0:20:47.830  
BankSt Floor16 Room26  
We can hear very well.

0:20:47.970 --> 0:20:49.120  
Xinyue Xue (Birmingham Law School)  
OK, perfect.

0:20:50.780 --> 0:20:59.10  
Xinyue Xue (Birmingham Law School)  
Before getting started, I would like to introduce myself and also the SAPIENS network that me and Nadia we are working with.

0:20:59.780 --> 0:21:14.810  
Xinyue Xue (Birmingham Law School)  
So SAPIENS Network is a network brings both academic perspective and practical perspective together to deepen the understanding of sustainable public procurement in national and European and international procurement systems.

0:21:15.470 --> 0:21:20.150  
Xinyue Xue (Birmingham Law School)  
And me myself, I am a PhD candidate in law at the University of Birmingham.

0:21:20.710 --> 0:21:33.390  
Xinyue Xue (Birmingham Law School)  
Also, early stage researcher at the SAPIENS network, my own doctoral research focuses on the legal and policy instruments to facilitate and empower SME S in public document.

0:21:34.190 --> 0:22:2.160  
Xinyue Xue (Birmingham Law School)  
And among my secondments of at the EBRD, I worked with the EBRD GPA technical cooperation facility team on the project to assess the impact of the GPA on both pre accession and post accession scenarios, and today I'm very excited to share with you the conceptual and analytical framework for the pre accession scenario to quantify the potential impacts of the GPA on the domestic market.

0:22:4.930 --> 0:22:16.440  
Xinyue Xue (Birmingham Law School)  
And this methodology it aims to provide a step by step practical way to assemble those pertinent facts for policymakers and stakeholders in transition economies.

0:22:16.890 --> 0:22:30.310  
Xinyue Xue (Birmingham Law School)  
There's approach contains elements common to all GPA accessions, but also that's so in a way to allow nations specific detail to be taken into account in each ingratiation process.

0:22:31.970 --> 0:22:46.860  
Xinyue Xue (Birmingham Law School)  
So as the speakers yesterday extensively discussed, the GPA mainly consists of the two parts, the text of the agreement ensures the compliance between the among the GPA parties and the other part.

0:22:46.910 --> 0:23:8.980  
Xinyue Xue (Birmingham Law School)  
The main part of the negotiation process is each party's market access schedules, of the commitment and both of these aspects are aimed to ensure the nondiscrimination transparency and procedural fairness in the procurement system and the fundamental aim of the whole agreement is to mutually open government procurement market among its parties.

0:23:10.790 --> 0:23:26.490  
Xinyue Xue (Birmingham Law School)  
So in this impact assessment methodology, we aim to analyze the impacts from the quantitative perspective because in the past the qualitative impacts have been researched and imply and discussed widely.

0:23:28.550 --> 0:23:32.500  
Xinyue Xue (Birmingham Law School)  
Notably, these four aspects are very significant.

0:23:32.510 --> 0:23:58.240  
Xinyue Xue (Birmingham Law School)  
For example, the accession to the GPA will bring the improved transparency and good governance to a national procurement system and for the public buyers per se, they're the increased competition from the international competitors will potentially improve the value for money and for the domestic suppliers, because the accession to the GPA would broaden their international procurement market to them.

0:23:58.740 --> 0:24:21.980  
Xinyue Xue (Birmingham Law School)  
So potentially there will be export gains for the domestic suppliers and the legal compliance with the GPA will bring more predictability into the legal system and also the review remedy procedures for the legal system, the compliance with the GPA will also enhance the regional and international harmonization of the procurement rules.

0:24:22.440 --> 0:24:32.530  
Xinyue Xue (Birmingham Law School)  
As we discussed yesterday, the GPA text is harmonized with the UNCITRAL rules and also referred by the World Bank procurement guidelines.

0:24:34.10 --> 0:25:0.0  
Xinyue Xue (Birmingham Law School)  
So the main task of the methodology is to quantify those qualitative impacts and also to take the pre accession perspective and this is a framework that being adopted in this assessment framework, the legal system on the left side, compliance with the GPA tags is the compliance assessment which the EBRD GPA TC team also facilitates.

0:25:0.470 --> 0:25:23.860  
Xinyue Xue (Birmingham Law School)  
The countries that are considering to join the GPA on the left on the right side, the economic analysis is the presentation showed to you today there are five primary fields that we are mainly looking at and those five tangible aspects will be easy to not easily.

0:25:23.870 --> 0:25:32.760  
Xinyue Xue (Birmingham Law School)  
But in a complex way and also to incorporate the national elements in each country to assess the impacts.

0:25:33.930 --> 0:25:42.960  
Xinyue Xue (Birmingham Law School)  
So before going into the economic aspect, I would like to remind you again about those legal compliance part.

0:25:43.30 --> 0:25:52.420  
Xinyue Xue (Birmingham Law School)  
So before joining the GPA agreement, the first thing to do is to identify the laws and policies and practices relating to national procurement.

0:25:52.470 --> 0:26:25.240  
Xinyue Xue (Birmingham Law School)  
That must be changed to comply with the GPA text and the resources that can be used are not only this checklist of issues by the WTO, but also the OECD taxonomy of measures affecting trade in government procurement processes as presented yesterday, because this taxonomy of measures also maps between these categories and the GPA text, it will be easier to follow if this country can use this taxonomy to analyze the legal and policy measures against this taxonomy.

0:26:27.380 --> 0:26:48.670  
Xinyue Xue (Birmingham Law School)  
Going forward to the economic analysis, the first step would be estimate the own procurement covered and each GPA party will have to submit the offer including this threshold in the first offer and the value of goods by state bodies that are above the standard GPA threshold will be expected to.

0:26:50.270 --> 0:27:7.830  
Xinyue Xue (Birmingham Law School)  
Come from the competition from other international competitors and in this step what you can use is to find the transparent thresholds online from the standard GPA thresholds to have an estimation of the own procurement covered.

0:27:8.970 --> 0:27:49.850  
Xinyue Xue (Birmingham Law School)  
If further analysis will be used, you can express this range of potentially contest government procurement spending as a percentage of GDP or compare it with the existing ports in the GPA in the GDP percentage and the next step would be to estimate what to what extent the transparency and the eliminates the favoritism can happen after the accession to the GPA, but the truth is, before joining the GPA, the effect that we can expect is hard to to estimate.

0:27:49.960 --> 0:28:18.420  
Xinyue Xue (Birmingham Law School)  
So in this step and the next step, the increased competition estimation we need to use the economy track analysis models to use a previous legal reform change in the national procurement system from those previous history, previous legal changes, we call it interventions, we can estimate what GPA might induce in the regulatory change to the transparency and the eliminated favoritism.

0:28:18.730 --> 0:28:20.300  
Xinyue Xue (Birmingham Law School)  
So there are three steps.

0:28:20.570 --> 0:28:30.840  
Xinyue Xue (Birmingham Law School)  
The first one is to identify this economic trade identification strategy, such as the difference in difference models and the second step is to detect this intervention.

0:28:31.50 --> 0:28:50.290  
Xinyue Xue (Birmingham Law School)  
For example, if a country acceded to the European Union, then the rules have to comply with the European Union directives in the procurement rules or in the national legal systems if there is a transparency requirement added or nondiscrimination, the requirement added.

0:28:50.500 --> 0:29:11.750  
Xinyue Xue (Birmingham Law School)  
These are all can be used as the intervention and the third step is to find if there is any available data one year before the intervention happens and one year after the intervention and the potential variables that we are going to use include the call for tender publication rates or emission rates, missing information rates.

0:29:12.30 --> 0:29:20.570  
Xinyue Xue (Birmingham Law School)  
We need price or foreign bidder rate, foreign contracting rate and here is a simplified example for this econometric analysis.

0:29:20.860 --> 0:29:34.690  
Xinyue Xue (Birmingham Law School)  
This is a basic linear regression model, and So what we wanna see is whether the transparency requirement can increase the bid price or actually lower the cost, lower the winning bid price.

0:29:35.160 --> 0:29:38.260  
Xinyue Xue (Birmingham Law School)  
So on the left side is our dependent variable.

0:29:38.270 --> 0:29:44.470  
Xinyue Xue (Birmingham Law School)  
The winning bid price and on the right side are the main independent variable is the transparency.

0:29:44.480 --> 0:29:44.930  
Xinyue Xue (Birmingham Law School)  
Change.

0:29:44.940 --> 0:29:48.380  
Xinyue Xue (Birmingham Law School)  
It could be a binary, but ARBO if it's if.

0:29:48.390 --> 0:29:52.530  
Xinyue Xue (Birmingham Law School)  
If this is a tender before the transparency requirement introduced, then the stereo.

0:29:53.300 --> 0:30:15.940  
Xinyue Xue (Birmingham Law School)  
If there's a tender happened after the transparency requirement, then it could be one and in order to reduce the impacts from other variables such as the and categories of the procurements, products and services, we will put those variables into the contract control variables and the main coefficient we want to see is the beta one.

0:30:16.10 --> 0:30:23.910  
Xinyue Xue (Birmingham Law School)  
So a positive beta one suggest improved transparency led to higher we need meat prices, whereas the negative beta one suggest lower prices.

0:30:25.870 --> 0:30:35.200  
Xinyue Xue (Birmingham Law School)  
So in order to conduct these kind of economic analysis, we need a data set that includes the information on procurement tenders.

0:30:35.410 --> 0:30:47.300  
Xinyue Xue (Birmingham Law School)  
In this case, the data that we need would be willing bid prices, information about whether the transparency changed occurred for each tender and also the data on the control variables.

0:30:50.880 --> 0:30:57.10  
Xinyue Xue (Birmingham Law School)  
For the next step, the estimation of increased competition is similar to the previous one.

0:30:57.100 --> 0:31:2.790  
Xinyue Xue (Birmingham Law School)  
This one also requires econometric model and previous intervention happened in the procurement system.

0:31:3.60 --> 0:31:36.50  
Xinyue Xue (Birmingham Law School)  
For example, if this country opens the public human market to foreign competitors, or if there is a immediate elimination on preferential treatment of domestic suppliers, identify this intervention first and then estimate the potential indicators related to competition and this quantitative estimate of that intervention can help us to understand how the GPA can induce the threshold or change can help us understand the impact that this change might brings.

0:31:37.10 --> 0:31:46.520  
Xinyue Xue (Birmingham Law School)  
So here is an example, but it's in the post accession scenario and this is a case study developed by the GPA TC facility team.

0:31:46.530 --> 0:32:6.170  
Xinyue Xue (Birmingham Law School)  
But at the EBRD and this data is based on Moldova's pre accession post accession data set, so it's very obvious that after the accession to the GPA for the contracts above the GPA threshold, the single bidding rates in decreased significantly.

0:32:6.960 --> 0:32:12.130  
Xinyue Xue (Birmingham Law School)  
But for those contracts below the GPA threshold, actually the single beating rates increased.

0:32:12.800 --> 0:32:26.690  
Xinyue Xue (Birmingham Law School)  
So from these estimation we can use this against other indicators such as the number or share of the foreign contractors or foreign bidders to visualize the impact of the GPA.

0:32:29.40 --> 0:32:43.840  
Xinyue Xue (Birmingham Law School)  
So after discussing this econometric analysis, they are something more straightforward that we can estimate before the accession, which are the potential as to export gains and the public procurement savings to estimate the Expo gains.

0:32:44.410 --> 0:32:51.460  
Xinyue Xue (Birmingham Law School)  
It's a bit similar to what we discussed in international trade to identify the comparative advantage for country.

0:32:52.480 --> 0:33:3.830  
Xinyue Xue (Birmingham Law School)  
So we need to look at whether there is some products or services that this country constantly exports, which means it has the comparative advantage in the international market.

0:33:4.990 --> 0:33:8.900  
Xinyue Xue (Birmingham Law School)  
And then identify the existing GPA members.

0:33:8.910 --> 0:33:22.240  
Xinyue Xue (Birmingham Law School)  
Whether they import this product or services a lot or not too much, and then compare these two numbers at the end, we can calculate the potential export growth.

0:33:22.540 --> 0:33:25.260  
Xinyue Xue (Birmingham Law School)  
If this country acceded to the GPA.

0:33:27.650 --> 0:33:50.860  
Xinyue Xue (Birmingham Law School)  
And similarly, this procurement savings can be estimated combining 3 factors, the one the first one is the percentage of tenders contested by the foreign firms which we discussed in the in the second step to estimate the potential coverage of the GPA and then the percentage of the cost reduction will foreign firms can test the contenders.

0:33:51.90 --> 0:33:59.430  
Xinyue Xue (Birmingham Law School)  
We can use this element to combine these two and also the total value of the procurement exceeding the GPA thresholds.

0:34:1.240 --> 0:34:6.470  
Xinyue Xue (Birmingham Law School)  
As I mentioned, more competition from the foreign leaders will likely to drive the winning beat price down.

0:34:6.820 --> 0:34:15.0  
Xinyue Xue (Birmingham Law School)  
But to estimate these savings, we need to estimate several scenarios like I showed in the left side.

0:34:17.330 --> 0:34:27.550  
Xinyue Xue (Birmingham Law School)  
We can calculate the estimated procurement savings for each scenarios and then at the end come up with the minimum and the maximum procurement savings for the national procurement.

0:34:29.560 --> 0:35:5.50  
Xinyue Xue (Birmingham Law School)  
The final step is the measures that one country can potentially propose to in the transitional period, as the article five of the GPA says, based on development needs and with the agreement of the parties, a developing country may adopt or maintain one or more of the following transitional measures during the transition period and in this step it's important to identify which products and services that this country would like to have a transitional measure on this product.

0:35:5.380 --> 0:35:19.390  
Xinyue Xue (Birmingham Law School)  
So to identify these products or services, we need to create a list of potential concerns and the procedures to identify those products or services is to find out if they are internationally contestable.

0:35:19.400 --> 0:35:22.860  
Xinyue Xue (Birmingham Law School)  
Prehuman exists 20% and there is no.

0:35:24.110 --> 0:35:30.240  
Xinyue Xue (Birmingham Law School)  
Tariff import tariff more than 15% and no tariff barriers for this product.

0:35:30.530 --> 0:35:38.480  
Xinyue Xue (Birmingham Law School)  
And then create this list of potential concerns to calculate how much of it will be challenged if this country acceded to the GPA.

0:35:39.630 --> 0:35:41.860  
Xinyue Xue (Birmingham Law School)  
And then determine the minimum threshold for each.

0:35:41.870 --> 0:35:48.690  
Xinyue Xue (Birmingham Law School)  
Good on this list to draw the conclusion on the transitional assures in terms of which products and services might be concerned.

0:35:50.200 --> 0:36:1.270  
Xinyue Xue (Birmingham Law School)  
So as I introduced there, it might sound overwhelming for this methodology because there are lots of indicators and that economic trick analysis induced in this there are.

0:36:1.280 --> 0:36:28.320  
Xinyue Xue (Birmingham Law School)  
So there are overview of the indicators that might be used for this methodology and I would also like to introduce the open contracting data standard in this analysis because this data standard can facilitate us for this analysis, the OCDS is a free nonproprietary open data standard for public contracting and it's been implemented by over 30 governments around the world.

0:36:28.330 --> 0:36:34.580  
Xinyue Xue (Birmingham Law School)  
It describes how to publish data and document about contracting processes for goods, works and services.

0:36:34.930 --> 0:36:44.540  
Xinyue Xue (Birmingham Law School)  
And here is an example that if we use the OCDS data center to extract the indicators that we might use in the in one of the steps.

0:36:44.890 --> 0:37:4.40  
Xinyue Xue (Birmingham Law School)  
For example, if we want to use the indicators number of bidders, percentage of foreign bidders and the percentage of foreign suppliers, these are all in the OCDS database and we can easily extract them from the OCDS fields and this is my presentation.

0:37:4.50 --> 0:37:6.780  
Xinyue Xue (Birmingham Law School)  
I look forward to more discussion on any question.

0:37:7.720 --> 0:37:8.60  
Xinyue Xue (Birmingham Law School)  
Thank you.

0:37:7.920 --> 0:37:8.950  
BankSt Floor16 Room26  
Thank you very much.

0:37:8.960 --> 0:37:9.670  
BankSt Floor16 Room26  
Thank you very much.

0:37:9.680 --> 0:37:12.900  
BankSt Floor16 Room26  
Can you comments questions?

0:37:13.340 --> 0:37:13.970  
BankSt Floor16 Room26  
Yes, please.

0:37:13.980 --> 0:37:14.480  
BankSt Floor16 Room26  
Morning.

0:37:14.490 --> 0:37:15.500  
BankSt Floor16 Room26  
Thank you very much.

0:37:15.510 --> 0:37:17.360  
BankSt Floor16 Room26  
Very interesting presentation.

0:37:17.490 --> 0:37:21.720  
BankSt Floor16 Room26  
I was impressed by the formula who came up with the formula.

0:37:21.780 --> 0:37:36.550  
BankSt Floor16 Room26  
That's my first question and the second question is, was this methodology used by any country so far or is this a proposal for a future future candidates to use the methodology it?

0:37:36.560 --> 0:37:37.680  
BankSt Floor16 Room26  
It looks very interesting.

0:37:39.850 --> 0:37:41.700  
Xinyue Xue (Birmingham Law School)  
Thank you very much for your question.

0:37:41.820 --> 0:37:48.160  
Xinyue Xue (Birmingham Law School)  
So the whole methodology is developed and revised constantly by the EBRD GPA.

0:37:48.470 --> 0:37:58.80  
Xinyue Xue (Birmingham Law School)  
Technical cooperation facility team the easy and the simplified example is proposed by myself.

0:37:58.170 --> 0:37:59.820  
Xinyue Xue (Birmingham Law School)  
Is an easier version of it.

0:38:0.910 --> 0:38:12.20  
Xinyue Xue (Birmingham Law School)  
In real life, it will be better and more comprehensive if we take more conservative considerations into this formula about its implementation.

0:38:12.30 --> 0:38:17.160  
Xinyue Xue (Birmingham Law School)  
So to my knowledge, this methodology has been implemented in Moldova.

0:38:17.750 --> 0:38:26.390  
Xinyue Xue (Birmingham Law School)  
It's especially because it has a comprehensive data before the accession and after the accession, so this has been developed so far.

0:38:26.460 --> 0:38:34.970  
Xinyue Xue (Birmingham Law School)  
The team has also been in touch with other countries that are contemplating joining the GPA, so it is ongoing project, yes.

0:38:35.410 --> 0:38:35.800  
BankSt Floor16 Room26  
Thank you.

0:38:35.810 --> 0:38:36.260  
BankSt Floor16 Room26  
Thank you.

0:38:44.590 --> 0:38:44.750  
Xinyue Xue (Birmingham Law School)  
Yes.

0:38:55.630 --> 0:38:56.410  
Xinyue Xue (Birmingham Law School)  
Yes, definitely.

0:38:36.270 --> 0:38:58.180  
BankSt Floor16 Room26  
It looks very it could be used in a policy debates, so you need to have numbers to to explain to there was someone why it is advisable to access GPA and you have some like numbers like ammunition to give a couple teams behind.

0:38:58.190 --> 0:39:7.990  
BankSt Floor16 Room26  
So the ones who worked on this methodology and project, we have a Simone Avnet from Saint Gallen University and the Halifax Vegas and and others.

0:39:8.240 --> 0:39:12.580  
BankSt Floor16 Room26  
And in terms of the on which countries it it was tested.

0:39:12.590 --> 0:39:15.410  
BankSt Floor16 Room26  
So besides Moldova, we also have chat.

0:39:15.420 --> 0:39:24.360  
BankSt Floor16 Room26  
The tested on the Georgia data, so they in the pre accession no though and also cause lastan again in a space station.

0:39:24.370 --> 0:39:26.640  
BankSt Floor16 Room26  
So yeah, it's it's interesting.

0:39:26.970 --> 0:39:30.300  
BankSt Floor16 Room26  
Continue process of improvement and development.

0:39:30.430 --> 0:39:49.190  
BankSt Floor16 Room26  
Yeah, it it is supposed to be a tool that with me would help countries as you mentioned to make informed decision and to have data behind like their policy proposals on, especially when we have some political debates or some yeah like contribute to the countries.

0:39:51.700 --> 0:39:52.510  
BankSt Floor16 Room26  
Other questions?

0:39:54.300 --> 0:39:57.910  
BankSt Floor16 Room26  
Who actually I have a just a example.

0:39:58.160 --> 0:39:59.450  
BankSt Floor16 Room26  
Thank you for the presentation.

0:39:59.540 --> 0:40:0.860  
BankSt Floor16 Room26  
Very, very interesting.

0:40:4.60 --> 0:40:9.800  
BankSt Floor16 Room26  
And Kosovo organize its census population census in 2011.

0:40:11.190 --> 0:40:20.700  
BankSt Floor16 Room26  
Back in that time, it was decided that there was a need for external support and you knobs came in.

0:40:21.740 --> 0:40:32.770  
BankSt Floor16 Room26  
You are an agency that specializes on population censuses, and I remember just recently actually because we are organizing the next census this year.

0:40:33.120 --> 0:40:34.420  
BankSt Floor16 Room26  
So this topic came up.

0:40:35.610 --> 0:40:41.600  
BankSt Floor16 Room26  
Uh, the director was telling me of the statistical agency was telling me that.

0:40:43.140 --> 0:40:45.700  
BankSt Floor16 Room26  
Uh, because of the time constraint.

0:40:46.210 --> 0:41:4.210  
BankSt Floor16 Room26  
Ohh, they got UNOPS unops to help and UNOPS has a global sort of vendor, supplier, contractor network and they budgeted something like one point some €1,000,000.

0:41:4.220 --> 0:41:16.830  
BankSt Floor16 Room26  
I don't exactly remember for printing of materials for informing the citizens about the process, about the census, and then they got actually a Turkish company.

0:41:17.290 --> 0:41:21.60  
BankSt Floor16 Room26  
Ohh, who did it for a fraction of that?

0:41:22.530 --> 0:41:41.530  
BankSt Floor16 Room26  
So right there and then is an example of uh, you know, in one point, in case perhaps a million or I don't know how much they saved exactly, but it was quite substantial in just one line of the budget of a project, which was the census.

0:41:43.510 --> 0:41:45.220  
BankSt Floor16 Room26  
And so it makes a lot of sense.

0:41:45.230 --> 0:41:58.20  
BankSt Floor16 Room26  
And when you have data, obviously you can track back to what was your plan and you know you have 10 different offers, 9 offers from your country and 10th offer is substantially less.

0:41:58.30 --> 0:41:58.940  
BankSt Floor16 Room26  
That's international.

0:42:0.320 --> 0:42:4.990  
BankSt Floor16 Room26  
Uh, you do what's best for your country and for the your public budget.

0:42:5.0 --> 0:42:22.100  
BankSt Floor16 Room26  
So if it was opened to foreign bidders, it would also put pressure on local contractors to lower their prices because it doesn't make sense for for local companies to be unless they don't have economies of scale.

0:42:22.110 --> 0:42:25.520  
BankSt Floor16 Room26  
But then then you move into another territory.

0:42:25.830 --> 0:42:32.430  
BankSt Floor16 Room26  
What are you doing to smaller businesses in your country or it's a it's a different topic?

0:42:33.530 --> 0:42:33.780  
BankSt Floor16 Room26  
Yeah.

0:42:34.110 --> 0:42:34.390  
BankSt Floor16 Room26  
Thank you.

0:42:35.590 --> 0:42:36.340  
BankSt Floor16 Room26  
To the impact.

0:42:36.350 --> 0:42:36.640  
BankSt Floor16 Room26  
Huge.

0:42:36.210 --> 0:42:37.80  
Xinyue Xue (Birmingham Law School)  
Thank you for sharing.

0:42:37.630 --> 0:42:40.220  
BankSt Floor16 Room26  
Using transparency and the effect of increased competition.

0:42:42.800 --> 0:42:51.170  
BankSt Floor16 Room26  
Maybe if I may add a little comment on what we just heard on real examples impact on different firms.

0:42:51.180 --> 0:43:17.160  
BankSt Floor16 Room26  
Once you have more competition, GPA compatible rules would be interesting I think to if the data allows to see to what extent small firms become part of a consortia where probably you move from a situation where there is no foreign competition, they are quite comfortable in charging you extra prices.

0:43:17.600 --> 0:43:24.440  
BankSt Floor16 Room26  
It's probably too good to be true for them, and that's not good for the public authorities and for public spending.

0:43:24.730 --> 0:43:29.900  
BankSt Floor16 Room26  
Then you open up for competition and some firms will feel the pressure.

0:43:29.910 --> 0:43:39.180  
BankSt Floor16 Room26  
They may lose contracts and others will have to adapt and they can remain competitive if they team up or if they improve their their bidding process.

0:43:39.190 --> 0:43:53.570  
BankSt Floor16 Room26  
So maybe that's another angle that if the data allows for you to see how previous winning companies continue to win as part of consortia with probably foreign companies or otherwise.

0:43:54.40 --> 0:44:2.310  
BankSt Floor16 Room26  
And this is basically getting back precisely to the OCP and the OCDS and and the importance of having data available.

0:44:2.320 --> 0:44:8.450  
BankSt Floor16 Room26  
And yeah, unfortunately, not many countries have enough data or not.

0:44:8.530 --> 0:44:27.820  
BankSt Floor16 Room26  
Don't have it publicly available, but we see more and more countries that don't know problem what that person and then implement OCDS and and implement data and open data and we will hear now from Nadia more when digitalization and the power data.

0:44:29.380 --> 0:44:32.920  
BankSt Floor16 Room26  
Ohh it can facilitate and enhance trade.

0:44:34.690 --> 0:44:35.640  
BankSt Floor16 Room26  
Thank you so much.

0:44:35.810 --> 0:44:43.300  
BankSt Floor16 Room26  
And you and now we will give the floor to Nadia and she will present at the from digital point of view.

0:44:44.150 --> 0:44:44.630  
BankSt Floor16 Room26  
OK we have.

0:44:44.430 --> 0:44:44.870  
Xinyue Xue (Birmingham Law School)  
Thank you.

0:44:47.50 --> 0:44:48.210  
BankSt Floor16 Room26  
I doubt the point it.

0:44:48.270 --> 0:44:50.20  
BankSt Floor16 Room26  
Yes, thank you, buddy.

0:44:50.480 --> 0:44:50.960  
BankSt Floor16 Room26  
Convenient.

0:44:50.970 --> 0:44:54.900  
BankSt Floor16 Room26  
You can visit her that you will see here, OK?

0:45:1.660 --> 0:45:3.780  
BankSt Floor16 Room26  
Introduction. Dorina. Indeed.

0:45:3.790 --> 0:45:5.260  
BankSt Floor16 Room26  
Uh my my topic will.

0:45:8.400 --> 0:45:12.710  
BankSt Floor16 Room26  
Events of data and how this can relate to sustainability as well.

0:45:13.870 --> 0:45:15.190  
BankSt Floor16 Room26  
That's for starters.

0:45:15.240 --> 0:45:17.530  
BankSt Floor16 Room26  
A bit of background on myself.

0:45:17.600 --> 0:45:29.220  
BankSt Floor16 Room26  
I am a lawyer with the background business loan and corporate social responsibility and after uh diving in today, I.

0:45:32.640 --> 0:45:56.800  
BankSt Floor16 Room26  
Of the procurement, like their and sustainability and I'm currently ability student in Romania and also part of the Sabian network, just like I colleagues, human and here I linked the the our website that I I recommend we have a lot of information on sustainable public procurement and all the recent developments.

0:45:57.350 --> 0:46:6.740  
BankSt Floor16 Room26  
So I encourage you if you're interested and here in this picture we can see our our research group and also to the right E delete that.

0:46:8.360 --> 0:46:9.940  
BankSt Floor16 Room26  
What's the name of the professor?

0:46:9.950 --> 0:46:12.170  
BankSt Floor16 Room26  
I remember he is called Martin.

0:46:12.180 --> 0:46:15.840  
BankSt Floor16 Room26  
Three trips he wrote about defense procurement this time.

0:46:17.720 --> 0:46:20.720  
BankSt Floor16 Room26  
OK, so my presentation will be threefold.

0:46:22.590 --> 0:46:30.880  
BankSt Floor16 Room26  
We'll see at public procurement, digitalization then we will look more particularly to artificial intelligence.

0:46:32.620 --> 0:46:50.150  
BankSt Floor16 Room26  
Finally, we can see if we can link digital and sustainable public procurement and these are very trending topics right now and in sometimes they are less flexible and it's difficult to to see their their impact and their materialization.

0:46:52.540 --> 0:46:54.700  
BankSt Floor16 Room26  
I've become ministration, but hopefully I will.

0:46:54.750 --> 0:46:55.70  
BankSt Floor16 Room26  
I will.

0:46:56.120 --> 0:46:56.350  
Shapovalova, Yulia  
Yeah.

0:46:57.320 --> 0:46:59.330  
BankSt Floor16 Room26  
Alright, let me copy.

0:46:59.380 --> 0:47:12.780  
BankSt Floor16 Room26  
So yeah, this my my research can be can be summed up in this Venn diagram where we have public procurement, we have sustainability and then we we have sustainable public procurement.

0:47:13.730 --> 0:47:25.440  
BankSt Floor16 Room26  
But nowadays you also talk about digitalization and we are we are interested to see if we can implement digitalization and think better sustainability.

0:47:30.540 --> 0:47:30.910  
BankSt Floor16 Room26  
OK.

0:47:30.920 --> 0:47:42.270  
BankSt Floor16 Room26  
So when we're talking about digitalization nowadays, there is a lot of discussion about how this can be completely reformative process.

0:47:42.280 --> 0:47:43.490  
BankSt Floor16 Room26  
Revolutionary process?

0:47:44.910 --> 0:47:56.910  
BankSt Floor16 Room26  
Umm, so I'm trying to to see if if this is indeed revolutionary or it's it's it's just the normal evolution normal normal transition.

0:47:56.920 --> 0:47:58.810  
BankSt Floor16 Room26  
So we have two approaches.

0:47:58.820 --> 0:48:5.310  
BankSt Floor16 Room26  
The revolutionary approach, let's say, and the incremental, no, the first one is.

0:48:7.410 --> 0:48:13.20  
BankSt Floor16 Room26  
He should tell as disruptive, so digital could reform the entire public procurement process.

0:48:13.960 --> 0:48:25.750  
BankSt Floor16 Room26  
We have, for example, this definition from the European Commission that stays that, Umm, did you translation could rethink the pre and post a word basis?

0:48:26.660 --> 0:48:27.990  
BankSt Floor16 Room26  
It's a transformation.

0:48:28.0 --> 0:48:30.530  
BankSt Floor16 Room26  
It's a rethinking of the public procurement process.

0:48:31.70 --> 0:48:33.960  
BankSt Floor16 Room26  
We have a growing body of literature on the topic.

0:48:34.90 --> 0:48:52.770  
BankSt Floor16 Room26  
Also, a lot of policy and various pilots that have been implemented around the world that use emerging technologies in public procurement and the general generally, the literature highlights the attention deficient.

0:48:54.840 --> 0:49:2.700  
BankSt Floor16 Room26  
But what we also have to look at and you look at is the challenges and the disbalance between the potential and the challenge.

0:49:4.910 --> 0:49:8.540  
BankSt Floor16 Room26  
So deep potential uses that have been mainly listed.

0:49:9.490 --> 0:49:10.820  
BankSt Floor16 Room26  
I don't know the fact that.

0:49:12.650 --> 0:49:22.330  
BankSt Floor16 Room26  
Did you go technologies could help us analyze and evaluate the data that we have the spending E we used to identify corruption.

0:49:22.340 --> 0:49:42.270  
BankSt Floor16 Room26  
So to identify potential risks in audio data, we have a could have, for example, public officials when they buy something to make them recommendations and it has been even described as a.

0:49:44.980 --> 0:49:53.31  
BankSt Floor16 Room26  
Better way to automate the entire low procurement, but this is a very far away from the reality nowadays E.

0:49:55.480 --> 0:50:8.690  
BankSt Floor16 Room26  
Yeah, there the other perspective that I argue for is the fact that digitalization should be seen as sequential as a normal transition from the current E procurement.

0:50:11.370 --> 0:50:14.590  
BankSt Floor16 Room26  
And we have A to to read.

0:50:16.840 --> 0:50:19.0  
BankSt Floor16 Room26  
That that define this very well.

0:50:19.800 --> 0:50:27.320  
BankSt Floor16 Room26  
So digitalization could be seen as a stretch of the procurement that would make a gradual and additive change.

0:50:28.150 --> 0:50:35.210  
BankSt Floor16 Room26  
So it wouldn't be a reform, it would be A and development of what we currently have.

0:50:35.380 --> 0:50:57.420  
BankSt Floor16 Room26  
So if we currently have E procurement, then in order to move to to digital, we will have to firstly go through data because data is needed in any emerging technology and we cannot jump from E procurement to digital technologies without having their data infrastructure.

0:51:0.230 --> 0:51:8.460  
BankSt Floor16 Room26  
Moreover, E procurement should be seen as precondition for digital procurement, so we cannot directly implement digital solutions.

0:51:8.470 --> 0:51:27.110  
BankSt Floor16 Room26  
We should have in procurement as starting point and, for example, we can see in the European Union the the various tools of you procurement that have been adopted E recent years and we can see this as well as an evolutionary process.

0:51:27.170 --> 0:51:37.190  
BankSt Floor16 Room26  
The tech takes time and he procurement had should also be seen as a lesson if we want to implement further technologies.

0:51:38.100 --> 0:51:48.440  
BankSt Floor16 Room26  
Because E procurement has been adopted for its multiple benefits for the fact that it reduces cost, it reduces time.

0:51:48.530 --> 0:52:3.640  
BankSt Floor16 Room26  
It streamlines the the process, reduces the bureaucracy, but it also comes with challenges in implementation, and research has shown that success is highly dependent on implementation.

0:52:4.520 --> 0:52:10.260  
BankSt Floor16 Room26  
We could want to bring benefits with we would want to make an improvement, but.

0:52:12.400 --> 0:52:19.70  
BankSt Floor16 Room26  
Rushed or a or A is calculated process.

0:52:19.80 --> 0:52:26.700  
BankSt Floor16 Room26  
Could also lead to deterioration of the body, even if, in theory, it has all these benefits.

0:52:26.710 --> 0:52:39.240  
BankSt Floor16 Room26  
So my point is that if we think of other further technologies, we should learn from from the lessons that we procurement and see digitalization as.

0:52:43.150 --> 0:52:44.120  
BankSt Floor16 Room26  
Incremental process.

0:52:46.160 --> 0:52:58.630  
BankSt Floor16 Room26  
So here is here is the conclusion that digitalization should be sequential moving from the eprocurement to firstly creating the data infrastructure we're talking about.

0:52:58.640 --> 0:53:19.140  
BankSt Floor16 Room26  
But data and in the second part of my presentation I will I will discussing about it because it can give us, you can give us a lattice information about the procurement that we can later use make the and only afterwards could we think about digital technology.

0:53:21.460 --> 0:53:23.770  
BankSt Floor16 Room26  
But let's talk a bit about it.

0:53:23.840 --> 0:53:38.950  
BankSt Floor16 Room26  
AI, or particularly because I presented the potential uses of artificial intelligence in public procurement, fact that it could be used for, for analysis and evaluation, for identifying corruption, making recommendations and so on.

0:53:39.970 --> 0:53:44.440  
BankSt Floor16 Room26  
But what are the risks of artificial intelligence in public procurement?

0:53:45.360 --> 0:53:47.470  
BankSt Floor16 Room26  
The two should be balanced.

0:53:47.480 --> 0:53:50.150  
BankSt Floor16 Room26  
We should find the balance between potential and risk.

0:53:50.680 --> 0:53:59.250  
BankSt Floor16 Room26  
There are multiple multiple challenges from the legal, technical and managerial side and.

0:54:1.740 --> 0:54:7.230  
BankSt Floor16 Room26  
One of one of the main challenges is what we were talking about previously.

0:54:7.460 --> 0:54:22.400  
BankSt Floor16 Room26  
The fact that we don't currently have data, so we don't have a quality data that we can use ohh for feed into this artificial intelligence and also feed into machine there.

0:54:24.460 --> 0:54:34.170  
BankSt Floor16 Room26  
Once and if and if we have data, this data might not be reliable or it might not be the data that we need.

0:54:34.990 --> 0:54:37.240  
BankSt Floor16 Room26  
So it's it's a very complex process.

0:54:39.480 --> 0:54:43.730  
BankSt Floor16 Room26  
Currently I my assessment is that the advantages?

0:54:45.900 --> 0:54:46.390  
BankSt Floor16 Room26  
Don't wait.

0:54:46.400 --> 0:54:49.60  
BankSt Floor16 Room26  
The risks the sorry.

0:54:49.70 --> 0:54:55.580  
BankSt Floor16 Room26  
The the challenge is it so been based?

0:54:56.130 --> 0:55:3.380  
BankSt Floor16 Room26  
Ideally we we should have a process where bandages outweigh risks, but currently it's the opposite.

0:55:3.670 --> 0:55:5.200  
BankSt Floor16 Room26  
It's conditions are not met.

0:55:5.730 --> 0:55:29.560  
BankSt Floor16 Room26  
The current legal framework is not, not not even in the European Union for this, and the prerequisite that we are still missing is a proper data infrastructure that also is based on, on a legal legal framework that imposes and a standardized data collection process.

0:55:30.460 --> 0:55:37.630  
BankSt Floor16 Room26  
Umm and I define this both top down and bottom up so top down we should have laws.

0:55:37.640 --> 0:55:42.910  
BankSt Floor16 Room26  
We should have policy that ask for data collection and bottom up.

0:55:42.920 --> 0:55:58.950  
BankSt Floor16 Room26  
We should have efforts from all contracting authorities that should report on all the procurement that they that they make and now in the third part of my presentation, I will try to see how this can link to sustainability.

0:56:1.240 --> 0:56:15.890  
BankSt Floor16 Room26  
Going back to the idea of data and to the idea that we discussed yesterday, we we talked about SDG and 11 important question and one that was raised is the fact that we don't really know.

0:56:16.240 --> 0:56:18.450  
BankSt Floor16 Room26  
Ohh what is stainable?

0:56:18.460 --> 0:56:19.560  
BankSt Floor16 Room26  
If we buy sustainable?

0:56:21.960 --> 0:56:24.850  
BankSt Floor16 Room26  
So how can we how can we quantify this?

0:56:24.860 --> 0:56:32.310  
BankSt Floor16 Room26  
How can we get this data and and use it properly and and get get resolved?

0:56:33.770 --> 0:56:35.20  
BankSt Floor16 Room26  
This should be done.

0:56:35.60 --> 0:56:35.510  
BankSt Floor16 Room26  
Uh.

0:56:35.800 --> 0:56:48.690  
BankSt Floor16 Room26  
Through through a database, even when where we can, we could monitor symbol, we could have the on this.

0:56:50.160 --> 0:56:50.590  
BankSt Floor16 Room26  
This.

0:56:50.640 --> 0:56:55.140  
BankSt Floor16 Room26  
Uh, theoretically could lead to to better sustainable public procurement?

0:56:56.500 --> 0:57:10.940  
BankSt Floor16 Room26  
I E but currently the situation is that we are lacking reliable data and even we if we have data in the European Union, we have a low adoption rates teams.

0:57:13.220 --> 0:57:14.180  
BankSt Floor16 Room26  
In about public PROCUREMENT.

0:57:16.110 --> 0:57:26.620  
BankSt Floor16 Room26  
So if we're talking about sustainable public procurement and now we are talking about green and social indicators, so we're not looking exclusively priced, only lowest price only.

0:57:26.850 --> 0:57:29.330  
BankSt Floor16 Room26  
But we are trying to integrate other considerations.

0:57:31.480 --> 0:57:42.120  
BankSt Floor16 Room26  
And in this in this graph we can see that in the planning process we could decide and we could be.

0:57:46.30 --> 0:57:53.290  
BankSt Floor16 Room26  
Pushed by the legislation to do so, ideally to set some green and social indicators to set some green and social goals.

0:57:54.580 --> 0:57:58.560  
BankSt Floor16 Room26  
And then we would go on with the with the procedure.

0:57:59.120 --> 0:58:26.170  
BankSt Floor16 Room26  
And finally after we we have other data on on each contract we would report and say no, it is indicators moment and in this way we could collect data and using the data from from the the contracts we could for example see if there are some some regions in our country that have higher sustainability or lower sustainability.

0:58:26.260 --> 0:58:41.980  
BankSt Floor16 Room26  
If we have sectors where we use it more or less, and through this feedback loop to go back to the planning process and adjust and make make the the right changes to so as to enhance sustainable public procurement.

0:58:44.590 --> 0:58:47.600  
BankSt Floor16 Room26  
Here we have an example from from the juania.

0:58:48.70 --> 0:58:57.280  
BankSt Floor16 Room26  
Lithuania is a very ambitious and monitoring sustainable public procurement and they are working with the open contracting date.

0:59:19.100 --> 0:59:19.380  
Shapovalova, Yulia  
Come on.

0:59:3.860 --> 0:59:20.610  
BankSt Floor16 Room26  
And here we can see they they track data for the entire country for all of their procurement concerning green considerations and of course, this is in Spain, but we can we can see.

0:59:24.370 --> 0:59:36.20  
BankSt Floor16 Room26  
And see the the percentages of of green procurement in different bodies and they have detailed data.

0:59:36.150 --> 0:59:37.220  
BankSt Floor16 Room26  
You can go.

0:59:37.870 --> 0:59:44.630  
BankSt Floor16 Room26  
You can go from from central purchasing body to down to 1 contracting.

0:59:47.500 --> 1:0:17.380  
BankSt Floor16 Room26  
So the key takeaways of migration or I don't know like that the did you diarization is a question, it is based on procurement then on data and on then on the merging technologies they're currently we shouldn't look at actually in that sense because not currently fit for the for the legal frameworks E unless we have reliable data structure.

1:0:18.270 --> 1:0:30.420  
BankSt Floor16 Room26  
And finally that we couldn't merge data and sustainability and collect data on sustainable public requirement monitoring and make better policy decision.

1:0:31.390 --> 1:0:34.470  
BankSt Floor16 Room26  
Uh, so as to contribute to the I think it's gonna be.

1:0:36.370 --> 1:0:36.830  
BankSt Floor16 Room26  
Thank you.

1:0:37.0 --> 1:0:38.70  
BankSt Floor16 Room26  
Thank you very much right now.

1:0:39.330 --> 1:0:40.540  
BankSt Floor16 Room26  
Patience comments.

1:0:42.300 --> 1:0:48.230  
BankSt Floor16 Room26  
Now there are a lot of concepts that I tried to not be presentation to start with.

1:0:48.240 --> 1:1:2.260  
BankSt Floor16 Room26  
I have a question so it during your research can you highlight and identify a couple of countries that you know are best performing when it comes to digitalization of public speaker, can you? Yes.

1:1:4.620 --> 1:1:4.790  
BankSt Floor16 Room26  
So.

1:1:7.980 --> 1:1:8.600  
BankSt Floor16 Room26  
Independent.

1:1:10.770 --> 1:1:27.530  
BankSt Floor16 Room26  
For example, we have a Estonia which is given as a as A and an example for digitalizing public administration, but it's not particularly informative and it comes to data.

1:1:30.570 --> 1:1:48.210  
BankSt Floor16 Room26  
He juania is a is an interesting example for for monitoring public procurement, but of course this looks very very good, but it also has many drawbacks such that when we when we try to get data on this we have.

1:1:52.210 --> 1:1:52.880  
BankSt Floor16 Room26  
Mission is.

1:1:53.140 --> 1:2:2.550  
BankSt Floor16 Room26  
Yeah, it's very complex and it's very different depending on the categories of products and services and words.

1:2:3.340 --> 1:2:5.40  
BankSt Floor16 Room26  
So this could.

1:2:6.750 --> 1:2:8.220  
BankSt Floor16 Room26  
This could tell you need to.

1:2:10.340 --> 1:2:14.460  
BankSt Floor16 Room26  
Not so reliable results actually, but it's starting point.

1:2:17.140 --> 1:2:32.910  
BankSt Floor16 Room26  
Of course, in the in the procurement system, in the European Union, think it's a with the, with the you guys framework for for you procurement, but it also has very.

1:2:34.970 --> 1:2:35.360  
BankSt Floor16 Room26  
Thank you.

1:2:37.730 --> 1:2:40.900  
BankSt Floor16 Room26  
I which spread here.

1:2:41.50 --> 1:2:53.120  
BankSt Floor16 Room26  
I mean in that case there has to be done a separate research to identify the indicators that would a results in better public procurement, right.

1:2:53.130 --> 1:3:0.240  
BankSt Floor16 Room26  
And then another research to test that indicators and identify which state has the best practice.

1:3:2.470 --> 1:3:9.650  
BankSt Floor16 Room26  
Yeah, like this is a very complex thing that we needed everything.

1:3:9.840 --> 1:3:17.580  
BankSt Floor16 Room26  
For example, for the European Union, we don't have a very recent data on on yes nation that we procurement.

1:3:17.730 --> 1:3:21.730  
BankSt Floor16 Room26  
I think the the last one is from 1017 or some that's report.

1:3:26.320 --> 1:3:29.30  
BankSt Floor16 Room26  
I'm interested in artificial intelligence.

1:3:29.40 --> 1:3:37.140  
BankSt Floor16 Room26  
Did I get it right that Professor Sanchez Graells advises against it, saying the risk outweighs the benefits?

1:3:38.250 --> 1:3:38.950  
BankSt Floor16 Room26  
Generally yes.

1:3:40.800 --> 1:4:4.740  
BankSt Floor16 Room26  
In my, in my particular situations, yeah, it might be useful and, but currently it's there are there are many, many challenges, but I know that some countries are incorporating chatbots I chatbots within their public procurement portal to be like advisor for a procurement person.

1:4:4.750 --> 1:4:5.590  
BankSt Floor16 Room26  
How to do it?

1:4:5.870 --> 1:4:13.960  
BankSt Floor16 Room26  
OK, it's obvious that in artificial intelligence can alter the decision and maybe it's good.

1:4:13.970 --> 1:4:14.780  
BankSt Floor16 Room26  
Maybe it's not.

1:4:14.790 --> 1:4:19.610  
BankSt Floor16 Room26  
I'm not sure it's issue to deeply think about it.

1:4:19.970 --> 1:4:23.380  
BankSt Floor16 Room26  
That was, I believe, are low risk technology.

1:4:23.390 --> 1:4:35.580  
BankSt Floor16 Room26  
They don't don't alter the the decision making process that much, but they are limited by the fact that they can only answer to what they already you have already put inside of them.

1:4:35.920 --> 1:4:40.830  
BankSt Floor16 Room26  
So it's information that probably would be already accessible, but it's more.

1:4:43.260 --> 1:4:49.430  
BankSt Floor16 Room26  
Yeah, but I feel like chat box is a good example of something that should say Bosnia.

1:4:49.810 --> 1:5:6.210  
BankSt Floor16 Room26  
Gonna the companies that that is working on E procurement for us for government is thinking to incorporate jetboats to be as an assistant to procurement person while doing a procurement online.

1:5:7.660 --> 1:5:13.840  
BankSt Floor16 Room26  
Dude, I think you have to be very courageous to even think that AI should not be.

1:5:15.180 --> 1:5:27.810  
BankSt Floor16 Room26  
Beneficial to any type of processes you know, I think AI is already part of many digitalization processes and it helps expedite tremendously.

1:5:28.330 --> 1:5:31.330  
BankSt Floor16 Room26  
Go go Barrio data analysis.

1:5:32.60 --> 1:5:39.0  
BankSt Floor16 Room26  
So ultimately, the decision makers can have an easier decision to make in faster and be more expeditious.

1:5:39.490 --> 1:6:3.430  
BankSt Floor16 Room26  
And as we're trying to expand the scope and make this ultimately a global thing, or at least a European thing, the GPA standardized platform and whatnot, I think it's a we live in very interesting times with AI and what it has brought us ability to increase productivity.

1:6:3.890 --> 1:6:25.720  
BankSt Floor16 Room26  
But besides that, you have at the same research actually, just as and changeability and the one few things that it says in that you know, AI tools can analyze tender documents and contracts to identify compliance issues or optimize terms, especially for standardized terms.

1:6:28.300 --> 1:6:33.670  
BankSt Floor16 Room26  
I mean, I can see in a near foreseeable future that people won't will not be doing that.

1:6:34.570 --> 1:6:46.880  
BankSt Floor16 Room26  
It's it's an AI tool going through a because just in console you have several thousand capital projects, procurements for capital projects a year.

1:6:47.450 --> 1:6:54.710  
BankSt Floor16 Room26  
I can imagine in a such a small, relatively small country, how many are there in other, bigger countries and all over Europe.

1:6:55.520 --> 1:7:2.810  
BankSt Floor16 Room26  
So simultaneously you need to have the analysis capability to 1 to 2,000,000 contracts per year.

1:7:3.340 --> 1:7:3.810  
BankSt Floor16 Room26  
OK.

1:7:3.820 --> 1:7:4.850  
BankSt Floor16 Room26  
So yeah, here we go.

1:7:4.860 --> 1:7:11.960  
BankSt Floor16 Room26  
There been some contract, so the idea is that's one second is a I can forecast prices and market trends.

1:7:13.180 --> 1:7:20.330  
BankSt Floor16 Room26  
Basically, the idea of a common market is to someone to buy insurance from Austria.

1:7:20.760 --> 1:7:28.990  
BankSt Floor16 Room26  
If the insurance in Kosovo or in Western Balkans is more expensive, that's all idea, welcome mark, supplier evaluation.

1:7:29.100 --> 1:7:36.170  
BankSt Floor16 Room26  
AI algorithms can assess supplier reliability, financial health and performance history, fraud detection.

1:7:36.240 --> 1:7:39.450  
BankSt Floor16 Room26  
Machine learning models can identify patterns indicated to fraud.

1:7:39.560 --> 1:7:49.110  
BankSt Floor16 Room26  
If a company was delinquent in Belgium, I'd like to know in Kosovo, so we would eliminate that contractor.

1:7:49.180 --> 1:8:2.960  
BankSt Floor16 Room26  
If it's for some even in a blacklist, but even not being in a blacklist, seeing some red flags of problems in implementation on other projects in other countries helps, and then it's chat bots so basically.

1:8:5.210 --> 1:8:15.160  
BankSt Floor16 Room26  
Uh, it's not whether it's needed, it's how and how fast we can actually incorporate it into this, I think.

1:8:18.150 --> 1:8:23.540  
BankSt Floor16 Room26  
This is many many uses that that happened discussed and have been tested.

1:8:24.400 --> 1:8:25.260  
BankSt Floor16 Room26  
Uh, my.

1:8:25.320 --> 1:8:26.500  
BankSt Floor16 Room26  
My point was the fact that.

1:8:28.220 --> 1:8:30.10  
BankSt Floor16 Room26  
Currently we shouldn't.

1:8:30.80 --> 1:8:39.340  
BankSt Floor16 Room26  
We shouldn't look at artificial intelligence, the chairman system, and we don't have the data that we can.

1:8:39.350 --> 1:8:43.300  
BankSt Floor16 Room26  
We can work with because all of all of this relies on data.

1:8:44.300 --> 1:8:56.240  
BankSt Floor16 Room26  
But As for the simpler allergies that are maybe not necessarily artificial intelligence, but are other other similar technologies.

1:8:56.590 --> 1:9:0.770  
BankSt Floor16 Room26  
Of course we we could, we could build or we could use it for contract management.

1:9:0.830 --> 1:9:20.230  
BankSt Floor16 Room26  
Management like you say, but it's not necessarily artificial, especially when I'm referring to artificial intelligence referring to machine learning that that you feel a lot of data into and it can, it can identify you like you say, but then turns.

1:9:20.240 --> 1:9:27.520  
BankSt Floor16 Room26  
But this has been done, for example in the UK, and has been failed counting.

1:9:27.850 --> 1:9:30.120  
BankSt Floor16 Room26  
So it's very, very difficult, very complex.

1:9:31.280 --> 1:9:32.540  
BankSt Floor16 Room26  
He is not, please.

1:9:36.570 --> 1:9:37.560  
BankSt Floor16 Room26  
He's like, can you hear us?

1:9:42.340 --> 1:9:43.120  
BankSt Floor16 Room26  
Yeah, we can see you.

1:9:44.690 --> 1:9:45.710  
BankSt Floor16 Room26  
You can't make that.

1:9:46.330 --> 1:9:47.170  
BankSt Floor16 Room26  
We cannot hear you.

1:9:47.0 --> 1:9:47.620  
Niewiadomska, Eliza  
I love.

1:9:48.770 --> 1:9:49.100  
Niewiadomska, Eliza  
Hello.

1:9:49.110 --> 1:9:49.880  
Niewiadomska, Eliza  
Good morning.

1:9:50.30 --> 1:9:50.650  
Niewiadomska, Eliza  
Can you hear me OK?

1:9:51.780 --> 1:9:52.30  
BankSt Floor16 Room26  
Yeah.

1:9:52.40 --> 1:9:52.440  
BankSt Floor16 Room26  
No, it's good.

1:9:55.680 --> 1:9:56.200  
Niewiadomska, Eliza  
Is it good?

1:9:57.200 --> 1:9:57.340  
BankSt Floor16 Room26  
Yeah.

1:9:58.300 --> 1:9:59.130  
Niewiadomska, Eliza  
Thank you.

1:9:59.380 --> 1:10:7.430  
Niewiadomska, Eliza  
Well, what I wanted to to to comment open and thank you so much for, for, for this statement that has been made.

1:10:7.600 --> 1:10:12.600  
Niewiadomska, Eliza  
This is the question about uh, not uh.

1:10:12.610 --> 1:10:14.160  
Niewiadomska, Eliza  
How much can be done?

1:10:14.170 --> 1:10:39.490  
Niewiadomska, Eliza  
But the question is how much government wants to do and and I'm very sorry, this is exactly that, because we know from experience of our various digitalization projects that there, there are several very quick to market options for expanding the data availability from public procurement process.

1:10:40.60 --> 1:10:44.20  
Niewiadomska, Eliza  
However, the governments are reluctant to do it.

1:10:44.870 --> 1:10:54.180  
Niewiadomska, Eliza  
Uh, because they perceive it as a threat to have more information available in various machine readable formats.

1:10:54.530 --> 1:11:1.200  
Niewiadomska, Eliza  
Because this is increasing the transparency and I'm sorry for saying this so openly, but this is exactly the case.

1:11:1.650 --> 1:11:29.220  
Niewiadomska, Eliza  
So in terms of a minimum data availability, that European standard is about today about eforms and contract registers, and this son, that is pretty, I would say basic because overall it provides from the entire public procurement process about 400 data fields.

1:11:30.420 --> 1:11:33.310  
Niewiadomska, Eliza  
But when we think that this standard is pretty.

1:11:33.960 --> 1:11:37.370  
Niewiadomska, Eliza  
A uh Everage.

1:11:37.380 --> 1:11:47.590  
Niewiadomska, Eliza  
We need to have in mind that several countries are not publishing 400 data fields per procurement from planning to payment.

1:11:48.100 --> 1:11:57.740  
Niewiadomska, Eliza  
They would publish when did data fields and when you have 20 data fields out of minimum of 400.

1:11:57.870 --> 1:12:13.100  
Niewiadomska, Eliza  
Your analytical capacities are obviously very low and when you have this 400, this means basically that you can above employ various technologies at the planning stage.

1:12:13.360 --> 1:12:35.410  
Niewiadomska, Eliza  
Various technologies at the qualification stage and you can speed up and improve the efficiency of the contract and at the moment and payment monitoring, so this is a comment on the practical side because it's absolutely zero problem to have more data.

1:12:35.460 --> 1:12:41.790  
Niewiadomska, Eliza  
The question is what the government wants to have and what the government is prepared to use.

1:12:42.120 --> 1:12:42.640  
Niewiadomska, Eliza  
Thank you.

1:12:43.730 --> 1:12:46.310  
BankSt Floor16 Room26  
Thank you so much, Eliza, just add this.

1:12:46.530 --> 1:12:55.440  
BankSt Floor16 Room26  
Perhaps there's a role from the European Union and being the largest sort of constellation of member countries.

1:12:57.180 --> 1:13:3.10  
BankSt Floor16 Room26  
To impose from aspiring accession countries to.

1:13:4.960 --> 1:13:11.500  
BankSt Floor16 Room26  
Make the policies make the legal infrastructure and condition contractors to.

1:13:12.940 --> 1:13:17.120  
BankSt Floor16 Room26  
Fulfill all of these data requirements before they're eligible to apply.

1:13:18.50 --> 1:13:23.560  
BankSt Floor16 Room26  
And now if you cannot do it in out of goodwill, do it with a stick.

1:13:23.630 --> 1:13:24.850  
BankSt Floor16 Room26  
You know the sticks and carrots.

1:13:26.860 --> 1:13:27.300  
BankSt Floor16 Room26  
But like.

1:13:26.900 --> 1:13:28.310  
Niewiadomska, Eliza  
Well, this is the.

1:13:28.360 --> 1:13:48.860  
Niewiadomska, Eliza  
This is exactly what European Commission is doing, so if forms are now mandatory and so originally we only had notices, man that already when you started to publish in European Journal for public procurement in Ted since last year.

1:13:48.860 --> 1:13:54.880  
Niewiadomska, Eliza  
E forms are mandatory and contract register remains voluntary.

1:13:55.190 --> 1:14:9.160  
Niewiadomska, Eliza  
So what we expect with the revision of the EU Directive on data access, we expect both instruments to be mandatory within next two years.

1:14:9.310 --> 1:14:26.840  
Niewiadomska, Eliza  
But what we are looking at from the bank perspective, we are looking at governments who understand the value of data and they are prepared to invest in having more data to benefit our governance process before it becomes mandatory.

1:14:28.140 --> 1:14:53.970  
Niewiadomska, Eliza  
So yes, it is a curative and steak, but it is also obvious that if the government wants to dramatically improve the efficiency of the process or speed up the evaluation or qualification or improve the efficiency of the contract management they have, this means at the fingertips decision is political.

1:14:53.980 --> 1:15:0.230  
Niewiadomska, Eliza  
Yes, we want to do it because the the benefit of emerging technologies been more and more available.

1:15:0.240 --> 1:15:2.490  
Niewiadomska, Eliza  
It is that they are no longer that expensive.

1:15:3.100 --> 1:15:31.890  
Niewiadomska, Eliza  
So with the changes in the approach to developing in government solution that were brought forward by cloud computing and various data standards which are easily adaptable to API approaches between various government systems, this is becoming less and less expensive and more and more politically driven than anything else.

1:15:34.930 --> 1:15:40.680  
BankSt Floor16 Room26  
Maybe at least if I I see where in the session where we speak very bluntly.

1:15:40.690 --> 1:15:47.600  
BankSt Floor16 Room26  
So my maybe I could also be speak up my mind in a sort of a personal capacity bit.

1:15:48.440 --> 1:16:2.820  
BankSt Floor16 Room26  
Uh, I come from that part of the European Commission that is not responsible for the single market for procurement, so perhaps I have a bit of distance from what's going on in reality between the European level, the Member States.

1:16:5.320 --> 1:16:29.160  
BankSt Floor16 Room26  
I would recommend you to read carefully recent report by the European Court of Auditors who has audited the implementation of the EU procurement directives across Member States and that report, I think it's fair to say, has identified good things, but also plenty of bad things.

1:16:30.240 --> 1:16:32.260  
BankSt Floor16 Room26  
Implementation is not perfect.

1:16:32.270 --> 1:16:42.540  
BankSt Floor16 Room26  
There are many missing parts, so when we say, let's just go at the speed of the European Union.

1:16:42.950 --> 1:16:58.230  
BankSt Floor16 Room26  
That's one option, of course, but bear in mind that the European Union is a very complex political mechanism of many countries who have to agree upon themselves, and it's normally people have different views of what you settle for.

1:16:58.620 --> 1:17:0.210  
BankSt Floor16 Room26  
It's a lowest common denominator.

1:17:0.220 --> 1:17:2.970  
BankSt Floor16 Room26  
It took us many, many years to make.

1:17:2.980 --> 1:17:9.680  
BankSt Floor16 Room26  
If forms mandatory, adding a little field or a Lisa says Ohh you can have access to 400 fields.

1:17:10.920 --> 1:17:18.100  
BankSt Floor16 Room26  
Amending an existing effort by adding yet just another information which is already in the in the system.

1:17:18.110 --> 1:17:20.440  
BankSt Floor16 Room26  
So the company has it on the business card.

1:17:20.770 --> 1:17:22.40  
BankSt Floor16 Room26  
You probably have it in now.

1:17:22.50 --> 1:17:35.110  
BankSt Floor16 Room26  
Some of these folders somewhere, but no to centralized it and having it there for AI or for any analyst to say I just made a an average price for black shoes for I don't know nurses.

1:17:35.120 --> 1:17:38.980  
BankSt Floor16 Room26  
Now I know that you shouldn't pay more than €50 per pair or something.

1:17:39.330 --> 1:17:40.850  
BankSt Floor16 Room26  
That's not artificial intelligence.

1:17:40.860 --> 1:17:47.660  
BankSt Floor16 Room26  
That's just basic arithmetics, and we do not allow ourselves to do it because we do not share that information.

1:17:47.670 --> 1:17:56.460  
BankSt Floor16 Room26  
So my advice would be that there is something beautiful about a small country, a small country with big ambitions.

1:17:57.440 --> 1:18:2.320  
BankSt Floor16 Room26  
If you are a small country with big, ambitious, you can actually leapfrog in front of us.

1:18:3.120 --> 1:18:20.690  
BankSt Floor16 Room26  
You can benefit from the state of the art technical Assistant from institutions like the EBRD and others because you're not constrained by our own mechanisms in consensus making among 27 very different countries in the EU.

1:18:20.980 --> 1:18:31.330  
BankSt Floor16 Room26  
So I would welcome a presentation from one of our apartment countries in Brussels where they could teach us a few lessons.

1:18:35.430 --> 1:18:36.120  
BankSt Floor16 Room26  
Thank you so much.

1:18:36.130 --> 1:19:8.130  
BankSt Floor16 Room26  
And in this context, if I make a question to to our country's present here and online regarding the status of E procurement, but also of the digital infrastructure and environment in your countries, so that we can see what extent it is possible to have indeed digital procurement in your country at this point or what are you perspectives, the direction, I think my colleagues are better fit to speak about what we have in terms of the existing infrastructure of the dynamic.

1:19:9.70 --> 1:19:9.380  
BankSt Floor16 Room26  
Really.

1:19:9.810 --> 1:19:10.720  
BankSt Floor16 Room26  
OK. I'm just.

1:19:12.530 --> 1:19:12.670  
BankSt Floor16 Room26  
Hello.

1:19:12.970 --> 1:19:14.180  
BankSt Floor16 Room26  
Maybe we can talk.

1:19:17.790 --> 1:19:18.500  
BankSt Floor16 Room26  
Title no.

1:19:19.580 --> 1:19:24.40  
BankSt Floor16 Room26  
Unusually phone, although Steven Slash something.

1:19:25.370 --> 1:19:27.580  
BankSt Floor16 Room26  
So I'll send you something impossible.

1:19:27.810 --> 1:19:28.70  
BankSt Floor16 Room26  
Come on.

1:19:28.80 --> 1:19:29.360  
BankSt Floor16 Room26  
It's gonna lose room just because.

1:19:29.370 --> 1:19:31.250  
BankSt Floor16 Room26  
That's that's.

1:19:33.660 --> 1:19:35.670  
BankSt Floor16 Room26  
It didn't work for.

1:19:36.30 --> 1:19:36.640  
BankSt Floor16 Room26  
The mother ship.

1:19:36.770 --> 1:19:37.990  
BankSt Floor16 Room26  
OK, what's your point of that?

1:19:43.110 --> 1:19:52.710  
BankSt Floor16 Room26  
There's people for me to explain in English, but not sure if I can explain clearly, but we have we PROCUREMENT.

1:19:55.410 --> 1:20:20.370  
BankSt Floor16 Room26  
This platform or we have all data and we have our own clothes with me 36,000 users, users and we have from €100 we can mandatory to be in the yes and we have a for the small one till €10,000.

1:20:22.850 --> 1:20:26.830  
BankSt Floor16 Room26  
Insurance Department 125,000 for the small and over the 20,005.

1:20:26.840 --> 1:20:36.330  
BankSt Floor16 Room26  
And over the 20,005, it's there, but you're the liar over 125,000.

1:20:36.400 --> 1:20:44.310  
BankSt Floor16 Room26  
It's services for goods and services is large performers passively for works is over 500,000.

1:20:45.150 --> 1:20:51.300  
BankSt Floor16 Room26  
I came in processing object emit while the process of application total Proctor economic position.

1:20:51.420 --> 1:20:57.10  
BankSt Floor16 Room26  
Ohh of contracting author operators for all procedures.

1:20:58.370 --> 1:21:5.490  
BankSt Floor16 Room26  
Unless even the control the sound we have, the contract management is specific modules. Yeah, maybe.

1:21:6.540 --> 1:21:7.30  
BankSt Floor16 Room26  
Kiss.

1:21:7.40 --> 1:21:7.310  
BankSt Floor16 Room26  
OK.

1:21:8.210 --> 1:21:10.60  
BankSt Floor16 Room26  
And the complaints module.

1:21:11.140 --> 1:21:16.730  
BankSt Floor16 Room26  
So that's the great processing, procurement apolitical simpleness stereotype agreement.

1:21:17.80 --> 1:21:23.810  
BankSt Floor16 Room26  
All of the procurement process, the whole 360 is included in the in our E PROCUREMENT platform.

1:21:25.270 --> 1:21:43.420  
BankSt Floor16 Room26  
So for example, for this model of appealing, we don't need nothing with paper everything we inform like Economic Cooperation and authority, everything is noticed by the E procurement from the beginning that appears calm to go shopping.

1:21:43.850 --> 1:21:53.780  
BankSt Floor16 Room26  
Then immediately we should procurement review body just immediately we inform because it's like specific in Kosovo.

1:21:54.170 --> 1:22:10.380  
BankSt Floor16 Room26  
But when we have one appeal in our situation, we immediately authorization one expert who is gonna review the all the cases, and after he finishes report, we informed the Economic Cooperation and authority.

1:22:10.860 --> 1:22:16.30  
BankSt Floor16 Room26  
Everything is digital way, so then they have a time for four days to answer them.

1:22:16.40 --> 1:22:21.630  
BankSt Floor16 Room26  
This report and then immediately, even the decision is gone all by the system.

1:22:22.240 --> 1:22:25.340  
BankSt Floor16 Room26  
So everything is digital and the review is done.

1:22:25.350 --> 1:22:29.380  
BankSt Floor16 Room26  
You said maybe one expert, so you don't have a committee?

1:22:29.510 --> 1:22:32.640  
BankSt Floor16 Room26  
No, we it's like 2 part expert.

1:22:32.650 --> 1:22:37.140  
BankSt Floor16 Room26  
Does the report then the member of the board comes together and then decide?

1:22:37.230 --> 1:22:46.100  
BankSt Floor16 Room26  
OK, the decision is it's made by 1 channel and Duncan made by three and by 5 it depends the value of the tender.

1:22:47.960 --> 1:22:48.280  
BankSt Floor16 Room26  
OK.

1:22:49.90 --> 1:22:51.920  
BankSt Floor16 Room26  
And do you have in the in the EU procurement system?

1:22:51.930 --> 1:22:53.340  
BankSt Floor16 Room26  
Do you have integration for your?

1:22:53.350 --> 1:23:0.830  
BankSt Floor16 Room26  
For example, with the National right national registers, the Tax authority unit tool, for example, to check you know the what's that?

1:23:0.840 --> 1:23:4.990  
BankSt Floor16 Room26  
I can even just leaving civil travel and the other color than other work on the leader.

1:23:5.250 --> 1:23:8.480  
BankSt Floor16 Room26  
Are you slow because you are genetic search and separate this?

1:23:8.490 --> 1:23:34.980  
BankSt Floor16 Room26  
Our name to integrate with that sorry department and to know that that funds OK aggression there's shoot so basically yeah and there will be still there stration to see if they have any new application that talks administration other part they are in that in that process too OK but every offers they should.

1:23:37.260 --> 1:23:38.760  
BankSt Floor16 Room26  
And by that you broken.

1:23:39.670 --> 1:23:41.450  
BankSt Floor16 Room26  
It would take you.

1:23:41.680 --> 1:23:47.410  
BankSt Floor16 Room26  
It's for each month for issue, but yeah, so those they should go.

1:23:47.420 --> 1:23:48.130  
BankSt Floor16 Room26  
Bye bye bye.

1:23:48.430 --> 1:23:52.980  
BankSt Floor16 Room26  
You clear the pretty good arms, cleared for all possibilities in your own.

1:23:53.130 --> 1:23:53.500  
BankSt Floor16 Room26  
OK.

1:23:53.730 --> 1:23:54.540  
BankSt Floor16 Room26  
Thank you so much.

1:23:55.30 --> 1:23:58.660  
BankSt Floor16 Room26  
And in Bosnia, we have electronic procurement.

1:23:58.730 --> 1:24:4.930  
BankSt Floor16 Room26  
Everything is a electronic with the exception of E bidding and appeal procedure.

1:24:5.120 --> 1:24:6.930  
BankSt Floor16 Room26  
It's because it's a legal issue.

1:24:6.940 --> 1:24:24.940  
BankSt Floor16 Room26  
We prepared the system to be to function, to have everything, but for the legal reasons we are not yet able to apply, so we have planning procedure and the information on the contracts and electronic we have EU auction just so evening and appeal.

1:24:26.960 --> 1:24:40.650  
BankSt Floor16 Room26  
Do you envisage I mean any changes of the at the in the legal framework in we we plan the new public procurement law next year 2025 and we'll probably we'll try to change.

1:24:41.80 --> 1:24:48.490  
BankSt Floor16 Room26  
We're not there yet, able to say we will definitely change because it is a political issue because we have entities.

1:24:48.500 --> 1:24:53.630  
BankSt Floor16 Room26  
They when decision in make in in Bosnia you have three sides.

1:24:53.900 --> 1:25:1.0  
BankSt Floor16 Room26  
Every side as the power of veto and it's it's a bit complicated decision making process for that reason.

1:25:2.50 --> 1:25:5.80  
BankSt Floor16 Room26  
And do you have any integration with you text?

1:25:5.90 --> 1:25:15.840  
BankSt Floor16 Room26  
So sorry, team in the is also the bidding bidding is a problem for that reason, among others, the mythic and colleagues from Albania.

1:25:15.850 --> 1:25:16.930  
BankSt Floor16 Room26  
The new journal.

1:25:19.150 --> 1:25:23.940  
BankSt Floor16 Room26  
Tell us a little about the situation in Albania in terms of you procurement system and Internet.

1:25:24.350 --> 1:25:24.650  
Xhoana Ristani (Guest)  
I.

1:25:24.670 --> 1:25:27.180  
Xhoana Ristani (Guest)  
Yes, hello everybody.

1:25:27.350 --> 1:25:29.580  
Xhoana Ristani (Guest)  
The yeah.

1:25:29.590 --> 1:25:50.820  
Xhoana Ristani (Guest)  
As you might know, we haven't procurement system applicable things 1009 in Albania and it's applicable to all public procurement procedures including negotiated procedure without prior communication which we do through the system, although they are not public.

1:25:52.130 --> 1:25:52.650  
Xhoana Ristani (Guest)  
Umm.

1:25:53.590 --> 1:26:28.390  
Xhoana Ristani (Guest)  
The saying that we are now in the process of adopting uh, some amendments to the law to public station where this amendments include some provisions related to the introduction of artificial intelligence processes, robotic processes in public procurement and this will will come with new electronic system developed in the coming years, which will include such features.

1:26:28.400 --> 1:26:36.880  
Xhoana Ristani (Guest)  
So application deligence but don't me technically because I don't know I cannot have the.

1:26:37.250 --> 1:26:37.910  
Xhoana Ristani (Guest)  
It's a.

1:26:39.610 --> 1:26:59.520  
Xhoana Ristani (Guest)  
This is what the law has the has they did a draft to the new provisions that we had to have, and there is also there are also, apart from people from and system we have in place also the ERP system which is a functional from some years now.

1:27:1.520 --> 1:27:14.320  
Xhoana Ristani (Guest)  
And it is not yet mandatory because it was a the legal issue, meaning that we haven't put in the law previously that this will be could be done electronically.

1:27:14.330 --> 1:27:32.180  
Xhoana Ristani (Guest)  
So if the new draft that we have, this is included also there, that would be so also the the appeal process will be doubly electronic and you have also a model in place for contact management now which is on piloting fate.

1:27:34.440 --> 1:27:42.830  
Xhoana Ristani (Guest)  
But with the new system, most probably the IT would be also fully functional probably before that.

1:27:43.940 --> 1:27:47.830  
Xhoana Ristani (Guest)  
Ohh, in the meantime, until the new system will be.

1:27:50.10 --> 1:28:19.120  
Xhoana Ristani (Guest)  
Developed and put in place, which will take probably some years, two or three years, we intend to upgrade the system that we already have in place and one of the upgrades that we intend to have parents inclusion of eforms uh, deforms uh in accordance with the EU before in order to be able to use the detect.

1:28:19.390 --> 1:28:49.430  
Xhoana Ristani (Guest)  
So to publish an automatically intent palm As for the integration with the other systems, we have some integration for of the existing electronic procurement system with some of the other digital systems that we have in place in it is uh, provided that the new system will have will integrated with all the tronics systems that are functional and pain.

1:28:49.440 --> 1:28:49.630  
Xhoana Ristani (Guest)  
Yeah.

1:28:49.640 --> 1:29:5.470  
Xhoana Ristani (Guest)  
Because if we include their artificial intelligence processes, of course we need to have to make it easy for the contact authorities and for everybody in order to have all the information.

1:29:7.880 --> 1:29:18.420  
Xhoana Ristani (Guest)  
Yes, I've been in one place, so this will be no, the integration will happen also with the other systems that are not getting degraded.

1:29:19.350 --> 1:29:22.750  
Xhoana Ristani (Guest)  
These are the new developments in Albania.

1:29:24.890 --> 1:29:26.390  
BankSt Floor16 Room26  
Thank you very much, Jonathan.

1:29:30.30 --> 1:29:43.650  
BankSt Floor16 Room26  
Any other questions at this stage I have just a small comment to market myself, but I recently wrote a novel access article on the new E forms so maybe I can I can play with you.

1:29:43.840 --> 1:29:53.70  
BankSt Floor16 Room26  
Yeah, it's impossible to share the articles on artificial intelligence on the platform by some Sanchez graells.

1:29:53.80 --> 1:29:58.210  
BankSt Floor16 Room26  
And he's it will bank or one other article from 2019.

1:29:58.400 --> 1:30:3.950  
BankSt Floor16 Room26  
Yes, it said you can Commission reports that you send it to isn't she will upload.

1:30:3.960 --> 1:30:7.910  
BankSt Floor16 Room26  
It doesn't support from him. Access done.

1:30:8.600 --> 1:30:9.490  
BankSt Floor16 Room26  
Thank you so much.

1:30:9.500 --> 1:30:11.590  
BankSt Floor16 Room26  
Thank you so much, Nadia.

1:30:11.830 --> 1:30:14.890  
BankSt Floor16 Room26  
And she knew, and everyone.

1:30:14.900 --> 1:30:21.410  
BankSt Floor16 Room26  
So now we will pray for the coffee break basically, and we'll be back in 20 minutes.

1:30:24.270 --> 1:30:24.830  
BankSt Floor16 Room26  
That's done.

1:30:25.170 --> 1:30:26.450  
BankSt Floor16 Room26  
Umm, yes.

1:30:26.720 --> 1:30:28.230  
BankSt Floor16 Room26  
You're so sweet, love.

1:30:33.860 --> 1:30:34.230  
BankSt Floor16 Room26  
Should.

1:30:34.240 --> 1:30:36.270  
BankSt Floor16 Room26  
Yeah, whatever.

1:30:39.10 --> 1:30:44.160  
BankSt Floor16 Room26  
Yeah, no diligent or teach other relevant when you find your view in your apartment, you need to sleep.

1:30:45.850 --> 1:30:46.340  
BankSt Floor16 Room26  
See.

1:30:46.470 --> 1:30:49.10  
BankSt Floor16 Room26  
See what we can I 7 feet you see?

1:30:51.200 --> 1:30:55.430  
BankSt Floor16 Room26  
The big of course you want us and you know how long do you understand?

1:30:55.460 --> 1:30:56.610  
BankSt Floor16 Room26  
Because we we can't.

2:1:56.460 --> 2:1:57.990  
BankSt Floor16 Room26  
Yes, you can now talk.

2:2:1.820 --> 2:2:6.150  
BankSt Floor16 Room26  
Anything social she is that because I work before?

2:2:7.590 --> 2:2:8.260  
BankSt Floor16 Room26  
I'm glad.

2:2:8.270 --> 2:2:9.50  
BankSt Floor16 Room26  
Can you hear us?

2:2:12.520 --> 2:2:14.930  
BankSt Floor16 Room26  
This book I think we will see.

2:2:14.940 --> 2:2:16.570  
BankSt Floor16 Room26  
Yeah, let me keep alive.

2:2:17.640 --> 2:2:19.760  
BankSt Floor16 Room26  
So so if I will service.

2:2:21.980 --> 2:2:23.150  
BankSt Floor16 Room26  
Isn't that your dollars?

2:2:25.560 --> 2:2:31.150  
BankSt Floor16 Room26  
So this there's also, but this is this Simpson.

2:2:36.770 --> 2:2:39.350  
BankSt Floor16 Room26  
Monster to meet your boss, she needs me street.

2:2:40.760 --> 2:2:41.500  
BankSt Floor16 Room26  
What's the question?

2:2:41.510 --> 2:2:42.190  
BankSt Floor16 Room26  
Is the pond?

2:2:44.590 --> 2:2:45.770  
BankSt Floor16 Room26  
It she works.

2:2:49.550 --> 2:2:49.900  
BankSt Floor16 Room26  
Can.

2:2:52.490 --> 2:2:54.820  
BankSt Floor16 Room26  
I know. Yeah.

2:2:55.130 --> 2:2:55.460  
BankSt Floor16 Room26  
Do you?

2:2:55.470 --> 2:2:59.380  
BankSt Floor16 Room26  
Do you say you shouldn't be connection?

2:3:8.480 --> 2:3:9.620  
BankSt Floor16 Room26  
The I wanna support.

2:3:12.870 --> 2:3:16.80  
BankSt Floor16 Room26  
Once the foundational position second.

2:3:16.450 --> 2:3:17.440  
BankSt Floor16 Room26  
Ohh use for this.

2:3:17.620 --> 2:3:19.60  
BankSt Floor16 Room26  
So see if you get.

2:3:20.30 --> 2:3:21.100  
BankSt Floor16 Room26  
That good?

2:3:22.390 --> 2:3:23.230  
BankSt Floor16 Room26  
You wanna pass it?

2:3:23.240 --> 2:3:23.470  
BankSt Floor16 Room26  
Yeah.

2:3:23.920 --> 2:3:26.540  
BankSt Floor16 Room26  
Yes, you don't just come off the dresser so fast.

2:3:26.550 --> 2:3:27.200  
BankSt Floor16 Room26  
Yeah, yeah, yeah.

2:3:31.990 --> 2:3:35.640  
BankSt Floor16 Room26  
Uh, maybe it was confusing this something again.

2:3:35.780 --> 2:3:40.10  
BankSt Floor16 Room26  
Umm, you don't you you see?

2:3:40.290 --> 2:3:45.140  
BankSt Floor16 Room26  
So washing machine, so some good orders first.

2:3:45.150 --> 2:3:48.700  
BankSt Floor16 Room26  
What you see is, you know, I don't know well though.

2:3:55.100 --> 2:3:56.640  
BankSt Floor16 Room26  
Focus this week soon.

2:4:2.730 --> 2:4:3.30  
BankSt Floor16 Room26  
It was.

2:4:3.780 --> 2:4:4.40  
BankSt Floor16 Room26  
I was.

2:4:4.60 --> 2:4:5.490  
BankSt Floor16 Room26  
You didn't wanna composition.

2:4:5.500 --> 2:4:7.980  
BankSt Floor16 Room26  
Give me after 7 it's I thought you was not.

2:4:7.990 --> 2:4:8.630  
BankSt Floor16 Room26  
Give me a question.

2:4:8.640 --> 2:4:10.490  
BankSt Floor16 Room26  
Accounts, but that's, you know, tell me other.

2:4:15.880 --> 2:4:16.230  
BankSt Floor16 Room26  
What's your?

2:4:22.590 --> 2:4:23.770  
BankSt Floor16 Room26  
She but.

2:4:27.690 --> 2:4:28.160  
BankSt Floor16 Room26  
It's just.

2:4:30.390 --> 2:4:31.800  
BankSt Floor16 Room26  
Not English.

2:4:34.800 --> 2:4:38.310  
BankSt Floor16 Room26  
In this station, don't wait.

2:4:42.100 --> 2:4:42.350  
BankSt Floor16 Room26  
Chet.

2:4:46.430 --> 2:4:48.520  
BankSt Floor16 Room26  
Don't know, baby.

2:4:48.530 --> 2:4:50.770  
BankSt Floor16 Room26  
1st work will try to look for you.

2:4:53.820 --> 2:4:58.910  
BankSt Floor16 Room26  
And just think, OK, it's which would be so.

2:4:59.830 --> 2:5:2.10  
BankSt Floor16 Room26  
Transfer that ABC now I'm joining.

2:5:4.10 --> 2:5:4.350  
BankSt Floor16 Room26  
OHS.

2:5:4.740 --> 2:5:6.660  
BankSt Floor16 Room26  
So then she can. But that's good.

2:5:7.180 --> 2:5:8.20  
BankSt Floor16 Room26  
What does he get?

2:5:8.80 --> 2:5:11.730  
BankSt Floor16 Room26  
Something Serra suppression is that look on both.

2:5:14.260 --> 2:5:15.370  
BankSt Floor16 Room26  
Look over there.

2:5:15.500 --> 2:5:18.600  
BankSt Floor16 Room26  
There was no they don't get the broom.

2:5:18.730 --> 2:5:20.920  
BankSt Floor16 Room26  
I think this afternoon children, people like that.

2:5:21.60 --> 2:5:26.20  
BankSt Floor16 Room26  
Did bombing observer country Chateau?

2:5:26.30 --> 2:5:27.680  
BankSt Floor16 Room26  
Mohammedan culture part of the movie.

2:5:27.690 --> 2:5:29.890  
BankSt Floor16 Room26  
There I feel like all that much stuff.

2:5:30.940 --> 2:5:31.780  
BankSt Floor16 Room26  
Nothing going on there?

2:5:31.930 --> 2:5:34.830  
BankSt Floor16 Room26  
No, something good had these just, you know, support.

2:5:34.840 --> 2:5:35.580  
BankSt Floor16 Room26  
You only have done.

2:6:14.280 --> 2:6:15.260  
BankSt Floor16 Room26  
This is not about.

2:6:21.660 --> 2:6:22.40  
BankSt Floor16 Room26  
Or.

2:6:24.560 --> 2:6:24.740  
BankSt Floor16 Room26  
Yeah.

2:6:28.200 --> 2:6:35.100  
BankSt Floor16 Room26  
The question is you OHS, that's you said this that you should know this.

2:6:35.160 --> 2:6:38.130  
BankSt Floor16 Room26  
So which which just from one set to both.

2:6:38.200 --> 2:6:40.290  
BankSt Floor16 Room26  
I think you should suspending the next speaker.

2:6:41.210 --> 2:6:41.990  
BankSt Floor16 Room26  
Just folded them.

2:6:42.0 --> 2:6:42.430  
BankSt Floor16 Room26  
Watch it.

2:6:42.560 --> 2:6:47.40  
BankSt Floor16 Room26  
OK, so this that I do not.

2:6:52.720 --> 2:6:52.820  
BankSt Floor16 Room26  
What?

2:7:0.440 --> 2:7:1.430  
BankSt Floor16 Room26  
Can we leave on 2nd?

2:7:2.160 --> 2:7:3.400  
BankSt Floor16 Room26  
But finance everyone.

2:7:9.30 --> 2:7:10.940  
BankSt Floor16 Room26  
I'm sure I've got it.

2:7:10.950 --> 2:7:12.40  
BankSt Floor16 Room26  
That's that's a party.

2:7:12.50 --> 2:7:13.480  
BankSt Floor16 Room26  
So I just look, she was.

2:7:13.490 --> 2:7:14.750  
BankSt Floor16 Room26  
What's your daughter person?

2:7:14.760 --> 2:7:18.670  
BankSt Floor16 Room26  
Just to hit only distribution is at home each.

2:7:19.150 --> 2:7:21.880  
BankSt Floor16 Room26  
You should want to the lawn insurance.

2:7:23.700 --> 2:7:26.580  
BankSt Floor16 Room26  
The students are what you said is over E.

2:7:31.350 --> 2:7:33.980  
BankSt Floor16 Room26  
It's just the more important does it?

2:7:37.330 --> 2:7:40.580  
BankSt Floor16 Room26  
Those it's or you want to smoke test, OK.

2:7:44.430 --> 2:7:45.510  
BankSt Floor16 Room26  
Sweetheart killed.

2:7:48.910 --> 2:7:51.450  
BankSt Floor16 Room26  
There's open. Oops.

2:7:56.900 --> 2:7:57.330  
BankSt Floor16 Room26  
I don't know.

2:7:58.660 --> 2:7:59.490  
BankSt Floor16 Room26  
That's the body enough.

2:7:59.500 --> 2:8:1.730  
BankSt Floor16 Room26  
Look what?

2:8:4.690 --> 2:8:7.650  
BankSt Floor16 Room26  
English no, I love this.

2:8:8.980 --> 2:8:9.940  
BankSt Floor16 Room26  
Hello, everyone.

2:8:11.350 --> 2:8:12.520  
BankSt Floor16 Room26  
Welcome back.

2:8:13.390 --> 2:8:24.480  
BankSt Floor16 Room26  
Yesterday we we have a bit of a technical issue in connection with one of our speakers and I think we would do a bit of a swap of presentations.

2:8:24.550 --> 2:8:27.430  
BankSt Floor16 Room26  
So we will start with Natalia Shapoval presentation.

2:8:29.680 --> 2:8:32.780  
BankSt Floor16 Room26  
Natalia from here School of Economics.

2:8:34.240 --> 2:8:50.170  
BankSt Floor16 Room26  
And Natalia will give us an overview of the outcomes of the work done on the EBRD TC project, measuring trade barriers in cross border government procurement.

2:8:50.870 --> 2:8:52.460  
BankSt Floor16 Room26  
Natalia, if you can hear us.

2:8:57.10 --> 2:8:57.660  
Nataliia Shapoval  
Yes, yes.

2:8:55.700 --> 2:8:58.650  
BankSt Floor16 Room26  
Hey, are you able to share your screen or?

2:9:0.610 --> 2:9:1.520  
Nataliia Shapoval  
Umm, yes.

2:9:1.530 --> 2:9:3.300  
Nataliia Shapoval  
Uh hello everyone.

2:9:3.310 --> 2:9:6.540  
Nataliia Shapoval  
I will need a moment to, uh.

2:9:6.950 --> 2:9:8.130  
Nataliia Shapoval  
Share the screen.

2:9:8.540 --> 2:9:9.170  
Nataliia Shapoval  
Umm.

2:9:10.520 --> 2:9:11.30  
Nataliia Shapoval  
Yeah.

2:9:16.290 --> 2:9:16.630  
BankSt Floor16 Room26  
OK.

2:9:11.40 --> 2:9:17.230  
Nataliia Shapoval  
So the Reiner, if you can, you know, speak a little bit while I, E find the right button.

2:9:16.930 --> 2:9:20.420  
Niewiadomska, Eliza  
OK, so let me use this time if I may, Natalia.

2:9:20.530 --> 2:9:23.380  
Niewiadomska, Eliza  
Thank you so much for for joining us.

2:9:23.450 --> 2:9:34.770  
Niewiadomska, Eliza  
I hope that the audio does work and I'm sorry for being only online here for your presentation as well, because unfortunately I have broken a leg and I am at home with a cast.

2:9:36.620 --> 2:9:38.110  
Niewiadomska, Eliza  
So this is the.

2:9:38.160 --> 2:10:9.250  
Niewiadomska, Eliza  
This is the reality for me today, so we are both online for this session and in terms of introduction, this is the project that has been undertaken in two correspond with the presentation that you have had yesterday from the OECD trade and we have a uh, the the OECD director.

2:10:9.260 --> 2:10:23.430  
Niewiadomska, Eliza  
She has kindly provided us an outline and the purpose of the methodology that has been developed by the OECD and the reasons behind the taxonomy for.

2:10:24.790 --> 2:10:59.910  
Niewiadomska, Eliza  
Uh identifying uh, openly speaking trade barriers in a trade in in public procurement markets and this presentation is a technical top up which is uh, making an attempt to translate this methodology from a taxonomy designed for qualitative analysis, though a methodology for quantitative analysis.

2:11:0.280 --> 2:11:33.340  
Niewiadomska, Eliza  
This is, of course, because EBRD is an A bank and we like numbers and we would like to be able to measure the impact of on the market in numbers and this task of trying this translation of the taxonomy from qualitative to quantitative analysis has been, uh, given to Kiev School of Economics and this is the reason why we have Natalia Nshapoval with us here, who has LED this project for them, for the bank.

2:11:33.440 --> 2:11:37.200  
Niewiadomska, Eliza  
And I can see that Eric's managed to connect, so we have both speakers.

2:11:37.450 --> 2:11:39.780  
Niewiadomska, Eliza  
So Natalia the floor to you.

2:11:39.910 --> 2:11:40.410  
Niewiadomska, Eliza  
Thank you.

2:11:42.530 --> 2:11:45.80  
Nataliia Shapoval  
Thank you very much Eliza.

2:11:45.150 --> 2:11:46.50  
Nataliia Shapoval  
Thank you colleagues.

2:11:47.20 --> 2:12:0.980  
Nataliia Shapoval  
Umm, so I'll try to share my screen indeed as I am from Ukraine, from the Kiev School of Economics, and we had a pleasure of working with.

2:12:1.260 --> 2:12:1.690  
Nataliia Shapoval  
Yeah.

2:12:2.500 --> 2:12:15.510  
Nataliia Shapoval  
Under leadership of Eliza for several years and many instruments of public procurement, regulation and system where it developed with EBRD's, so this.

2:12:16.810 --> 2:12:18.180  
Nataliia Shapoval  
Uh project?

2:12:18.310 --> 2:12:34.290  
Nataliia Shapoval  
Uh to evaluate the barriers to procurement, trade in numbers stamped for our long term cooperation and our joint work on making procurement more quantifiable.

2:12:36.280 --> 2:13:1.820  
Nataliia Shapoval  
So, as Eliza mentioned already, the overall objective of our exercise was to see what are the obstacles for procurement for trade that we can quantify with OCDS data framework.

2:13:2.510 --> 2:13:26.80  
Nataliia Shapoval  
So exactly building on the OECD taxonomy of public procurement barriers, we took this the umm uh barriers and we tried to match with OCDS extended to CDs and Ukrainian prozora data, which is broader in some cases.

2:13:26.930 --> 2:13:35.450  
Nataliia Shapoval  
Uh to see which of these barriers can be potentially quantified so.

2:13:37.250 --> 2:13:38.170  
Nataliia Shapoval  
Uh, we.

2:13:41.20 --> 2:13:52.330  
Nataliia Shapoval  
Basically two took the taxonomy you see right now on the slide 10 key categories like market access, price, preferences requirements.

2:13:51.450 --> 2:13:55.880  
BankSt Floor16 Room26  
Antonio, I'm sorry, but we see on the screen still like the the first page.

2:13:55.890 --> 2:13:57.840  
BankSt Floor16 Room26  
Maybe you can go in the present mode.

2:13:57.520 --> 2:13:58.140  
Nataliia Shapoval  
OK.

2:13:58.670 --> 2:13:59.830  
Nataliia Shapoval  
OK. OK.

2:14:3.220 --> 2:14:3.990  
Nataliia Shapoval  
Boom, boom, boom.

2:14:4.40 --> 2:14:7.480  
Nataliia Shapoval  
Let me let me check it again.

2:14:8.960 --> 2:14:9.330  
BankSt Floor16 Room26  
Out.

2:14:8.80 --> 2:14:10.640  
Nataliia Shapoval  
Umm OK, I will share it again.

2:14:17.390 --> 2:14:17.630  
Nataliia Shapoval  
OK.

2:14:20.420 --> 2:14:20.720  
BankSt Floor16 Room26  
It.

2:14:21.110 --> 2:14:21.330  
Nataliia Shapoval  
Yeah.

2:14:22.840 --> 2:14:23.830  
Nataliia Shapoval  
Can you see?

2:14:23.840 --> 2:14:25.360  
Nataliia Shapoval  
Uh, new slide now.

2:14:27.740 --> 2:14:27.960  
Nataliia Shapoval  
Yeah.

2:14:26.620 --> 2:14:28.80  
BankSt Floor16 Room26  
Course #4.

2:14:28.980 --> 2:14:29.440  
Nataliia Shapoval  
Yes.

2:14:29.450 --> 2:14:30.290  
Nataliia Shapoval  
Uh, super.

2:14:30.580 --> 2:15:18.90  
Nataliia Shapoval  
So basically we took we took the taxonomy of OECD of this public procurement trade barriers and we try to translate it into the OCDS data and into the PROZORRO data to uh, evaluate the volume or degree of these barriers for Ukrainian data set, but also to see how to work with this data more systemically using the OCDS data and using the data codes and materials that we prepared during the project.

2:15:19.50 --> 2:15:27.400  
Nataliia Shapoval  
So the process of work with the taxonomy was the following.

2:15:27.710 --> 2:15:41.450  
Nataliia Shapoval  
We were taking each indicator, you know, from this 10 broad categories and going through each of them to see whether they are present in the OCDS.

2:15:42.620 --> 2:15:53.710  
Nataliia Shapoval  
I was data structure whether they are present in the OCDS extension or other in some plans to be extended or if not.

2:15:53.720 --> 2:15:56.210  
Nataliia Shapoval  
We were trying to apply this.

2:15:56.530 --> 2:15:58.920  
Nataliia Shapoval  
Yeah, taxonomy 2.

2:15:58.930 --> 2:16:7.860  
Nataliia Shapoval  
The Ukrainian data set, which doesn't always correspond to CDs but broadly it does just includes some additional indicators.

2:16:7.990 --> 2:16:28.700  
Nataliia Shapoval  
So for example, we would see there one of the indicators here the example in the category of domestic price references or review of the compliance system, we would take the indicator for example, umm in the OCDS.

2:16:30.330 --> 2:16:36.830  
Nataliia Shapoval  
At the OECD taxonomy it would be formulated as choice of complaint.

2:16:36.840 --> 2:16:43.700  
Nataliia Shapoval  
Follow and we were supposed to look in the OCDS extension.

2:16:43.710 --> 2:16:46.710  
Nataliia Shapoval  
In this case it was CS 1.1.

2:16:48.640 --> 2:17:13.530  
Nataliia Shapoval  
Whether there is anything similar there, we didn't find a lot of similar there, but in Ukrainian data we could find the data variables about the whether or not there was a filed complaint to the Antimonopoly Committee or by the buyer.

2:17:14.480 --> 2:17:17.990  
Nataliia Shapoval  
In Scotland, for example, there is something similar.

2:17:18.140 --> 2:17:28.980  
Nataliia Shapoval  
They also have part of their data in a CDs they have data on potential legal challenges to tenders in the tender review details field.

2:17:29.270 --> 2:17:45.320  
Nataliia Shapoval  
So this is just, you know, two illustrate a little bit that the taxonomy of OCD cannot be really in a very straightforward manner replicated into the data.

2:17:45.530 --> 2:18:5.710  
Nataliia Shapoval  
However, with the knowledge of the data standard, we could identify some of the national E features of the system or the legislation that could help us identify this barrier.

2:18:5.880 --> 2:18:16.960  
Nataliia Shapoval  
So this barrier basically can be formulated a little bit differently for different countries, but is always same in spirit as it is in the taxonomy.

2:18:19.130 --> 2:18:19.580  
Nataliia Shapoval  
OK.

2:18:22.970 --> 2:18:23.500  
BankSt Floor16 Room26  
Not yet.

2:18:19.590 --> 2:18:23.620  
Nataliia Shapoval  
Can you see my next slide or is it still?

2:18:23.510 --> 2:18:24.490  
BankSt Floor16 Room26  
We are still in the forest.

2:18:26.290 --> 2:18:27.20  
Nataliia Shapoval  
Umm.

2:18:27.70 --> 2:18:33.750  
Nataliia Shapoval  
Oh wait, it will be a sophisticated way of sharing each flight.

2:18:32.260 --> 2:18:36.80  
Niewiadomska, Eliza  
Natalia, you you may have the same problem as I have.

2:18:36.90 --> 2:18:41.940  
Niewiadomska, Eliza  
The the mouse does the the buttons don't work if you have mouse use the mouse and it would work.

2:18:41.950 --> 2:18:43.20  
Niewiadomska, Eliza  
This is teams magic.

2:18:43.830 --> 2:18:44.400  
Nataliia Shapoval  
E OK.

2:18:43.660 --> 2:18:45.890  
BankSt Floor16 Room26  
Presented just trying to put them.

2:18:47.40 --> 2:18:47.980  
Nataliia Shapoval  
Deems magic.

2:18:46.970 --> 2:18:48.900  
Niewiadomska, Eliza  
This is the yeah.

2:18:51.620 --> 2:19:1.630  
Nataliia Shapoval  
OK, so this is another example how the taxonomy can be translated into the variables.

2:19:1.910 --> 2:19:15.90  
Nataliia Shapoval  
So here we take the taxonomy indicator on design of methods of procurement, which is a part of taxonomy subgroup M5 conduct of procurement.

2:19:16.20 --> 2:19:17.760  
Nataliia Shapoval  
Uh, and uh.

2:19:17.980 --> 2:19:22.850  
Nataliia Shapoval  
In this specific subcategory, we could identify the.

2:19:24.400 --> 2:19:32.560  
Nataliia Shapoval  
Variables in OCDS in Tunisia about the allotment, which is division of contracts.

2:19:33.650 --> 2:19:45.280  
Nataliia Shapoval  
Uh, and specifically in Tunisia, the way this allotments are created can in principle encourage national firms to participate.

2:19:45.830 --> 2:20:5.290  
Nataliia Shapoval  
So what we did in the project, we would identify this examples, set up the variable in CDs for this, try to visualize it to see how in principle they result of this indication would look like.

2:20:5.400 --> 2:20:11.740  
Nataliia Shapoval  
So here you would see on step four an exemplary graph.

2:20:12.730 --> 2:20:23.630  
Nataliia Shapoval  
I was tenderers was allotments by number of the contracts and by total value in the local currency.

2:20:23.640 --> 2:20:30.850  
Nataliia Shapoval  
So this is for Ukrainian case, for example, and in addition to that we have the whole Python code.

2:20:31.550 --> 2:20:38.840  
Nataliia Shapoval  
Uh, so that everyone who uses OCDS or Ukrainian data can replicate this result?

2:20:40.880 --> 2:20:46.660  
Nataliia Shapoval  
Umm OK here I have to do one more magic.

2:20:48.440 --> 2:20:50.570  
Nataliia Shapoval  
Can you see new slide now?

2:20:50.620 --> 2:20:52.570  
Nataliia Shapoval  
I'm doing uh teams magic now.

2:20:53.620 --> 2:20:55.440  
BankSt Floor16 Room26  
No, not like 6.

2:20:55.960 --> 2:20:56.300  
Nataliia Shapoval  
OK.

2:20:56.40 --> 2:20:56.620  
BankSt Floor16 Room26  
Seven. No.

2:20:56.630 --> 2:20:57.210  
BankSt Floor16 Room26  
Yes. No.

2:20:57.220 --> 2:20:57.540  
BankSt Floor16 Room26  
Yes.

2:20:57.550 --> 2:20:58.270  
BankSt Floor16 Room26  
Yes, 70.

2:20:58.750 --> 2:21:9.500  
Nataliia Shapoval  
OK, so we managed to uh, identify 6 subcategories in the OECD taxonomy.

2:21:9.510 --> 2:21:27.350  
Nataliia Shapoval  
Out of 48 subcategories uh where we could, you know, have a pretty direct match between the OCDS framework and and the the sub category of the taxonomy.

2:21:27.670 --> 2:21:31.230  
Nataliia Shapoval  
And if we took the extended OCDS.

2:21:33.100 --> 2:21:53.761  
Nataliia Shapoval  
The number of this sub categories where in principle these uh you know database indication is feasible is 28 categories which is more than half which we consider is really good result which means that potentially by extending the E.

2:21:55.910 --> 2:21:58.940  
Nataliia Shapoval  
OCDS data standards to more countries.

2:21:59.130 --> 2:22:6.300  
Nataliia Shapoval  
There is a pretty good potential to have automated indication of the barriers to trade.

2:22:8.300 --> 2:22:54.500  
Nataliia Shapoval  
So uh, in addition to this, we prepared a big report, you know, with the methodology again for everyone to be able to replicate the results with all the discussion of how some of these taxonomy indicators could be evaluated with the uh, this direct indications, you know CDs but also we compiled a set of cases where you can more analytically look into the outcomes of the procurement to injure whether their potentially could have been some of the barriers to international trade.

2:22:55.850 --> 2:23:0.690  
Nataliia Shapoval  
So this is more or less the result.

2:23:1.110 --> 2:23:5.280  
Nataliia Shapoval  
We can discuss more, you know, in the Q&A session.

2:23:5.960 --> 2:23:6.270  
Nataliia Shapoval  
Uh.

2:23:6.700 --> 2:23:9.810  
Nataliia Shapoval  
The two conclude we are.

2:23:10.340 --> 2:23:35.850  
Nataliia Shapoval  
We see that there is a lot of potential to have the taxonomy of OECD to be translated into the data standard and to have this monitoring of the potential for GPA and for overall, there's barriers to international trade to be monitored on the regular basis.

2:23:36.400 --> 2:23:39.30  
Nataliia Shapoval  
Uh for, you know, all countries who?

2:23:39.40 --> 2:23:40.230  
Nataliia Shapoval  
Uh, implement it.

2:23:41.480 --> 2:23:42.370  
Nataliia Shapoval  
Thank you.

2:23:42.740 --> 2:23:46.460  
Nataliia Shapoval  
I am over over this point.

2:23:47.310 --> 2:23:50.610  
BankSt Floor16 Room26  
Thank you so much, Natalia for your presentation and for giving us the.

2:23:52.990 --> 2:24:15.0  
BankSt Floor16 Room26  
Outcome basically home with your research in terms of how we can match the wasted taxonomy based on on OCDS if and where we have systems that are based on CS and that gives us a pretty clear and diverse picture when it comes to the majority.

2:24:15.10 --> 2:24:20.860  
BankSt Floor16 Room26  
So 32 basically of the indicators to be able to be covered.

2:24:20.910 --> 2:24:23.340  
BankSt Floor16 Room26  
This is found some substantive result.

2:24:23.890 --> 2:24:25.580  
BankSt Floor16 Room26  
Please questions Natalia.

2:24:36.490 --> 2:24:36.760  
BankSt Floor16 Room26  
Yes.

2:24:29.190 --> 2:24:37.90  
Niewiadomska, Eliza  
Uh, let me use the floor before questions because I hope that Natalia Spataru is still with us here. Natalia.

2:24:36.640 --> 2:24:37.850  
Natalia Spataru  
I am with you here.

2:24:37.860 --> 2:24:39.120  
Natalia Spataru  
Sorry, I apologize.

2:24:39.710 --> 2:24:40.400  
Niewiadomska, Eliza  
Brilliant.

2:24:40.410 --> 2:24:42.870  
Niewiadomska, Eliza  
Natalia so the the.

2:24:45.70 --> 2:24:59.620  
Niewiadomska, Eliza  
The and and acknowledgement is due here for for your work that you have completed on the review and preparation of the final materials with gives School of Economics.

2:24:59.690 --> 2:25:14.890  
Niewiadomska, Eliza  
So thank you very much to SAPIENS network for your time and for your effort and the comments you you would like to offer or you are happy to take your line along the questions coming from the floor.

2:25:18.210 --> 2:25:22.120  
Natalia Spataru  
I am happy to take the line along the questions would would be.

2:25:22.250 --> 2:25:22.620  
Natalia Spataru  
Thank you.

2:25:21.100 --> 2:25:24.510  
Niewiadomska, Eliza  
OK, so back to the questions from the floor.

2:25:24.520 --> 2:25:25.20  
Niewiadomska, Eliza  
Thank you.

2:25:30.950 --> 2:25:31.840  
BankSt Floor16 Room26  
Any questions?

2:25:32.320 --> 2:25:34.870  
BankSt Floor16 Room26  
I I don't have a question.

2:25:34.930 --> 2:25:38.40  
BankSt Floor16 Room26  
Lucian CERNAT from digit trade at the European Commission.

2:25:38.50 --> 2:26:0.80  
BankSt Floor16 Room26  
I just wanted to congratulate you for the work that you have done so far because while listening to your magic teams slides, I managed to click on the link that you have indicated as the possibility for us to look at some of the results and I'm really surprised to see how much information we can already have at our fingertips.

2:26:0.90 --> 2:26:1.560  
BankSt Floor16 Room26  
So I know now, for instance, that.

2:26:3.730 --> 2:26:21.760  
BankSt Floor16 Room26  
I know that the total number of contracts in Ukraine that were won by foreign companies, the values the share, so 15% or so 1415% of the total value per requirement in Ukraine in the GPA context has been awarded to foreign companies.

2:26:21.770 --> 2:26:23.400  
BankSt Floor16 Room26  
That is very impressive.

2:26:23.410 --> 2:26:27.760  
BankSt Floor16 Room26  
So it shows the value of opening up the market to competition.

2:26:29.390 --> 2:26:39.340  
BankSt Floor16 Room26  
And actually, I see that Turkey is the biggest winner, which is probably in a way surprising because I think Turkey is not the GPA member or per se.

2:26:39.350 --> 2:26:41.980  
BankSt Floor16 Room26  
So yeah, why stopping?

2:26:42.110 --> 2:26:46.720  
BankSt Floor16 Room26  
Your the competition at GPA Members you've opened to the world and you get the benefits of it.

2:26:46.730 --> 2:26:51.120  
BankSt Floor16 Room26  
So well done once again for for the good number branching.

2:26:51.560 --> 2:27:0.270  
BankSt Floor16 Room26  
Uh, I I see it very, very clear that it has perhaps some some lessons to be learned from other countries.

2:27:2.990 --> 2:27:4.640  
Nataliia Shapoval  
No, thank you very much.

2:27:4.810 --> 2:27:7.120  
Nataliia Shapoval  
It's very cool to sit Turkey.

2:27:7.250 --> 2:27:25.460  
Nataliia Shapoval  
There is a good explanation to this is basically before the full scale invasion for the start of it, Ukraine was running a really huge roads reconstruction program and the Turkey appears to be really big supplier of these services.

2:27:25.790 --> 2:27:39.470  
Nataliia Shapoval  
So you can really see the spike and it's just confirms what we know from E uh from our policies in Ukraine, and now it's really can be easily accessed in the data.

2:27:39.680 --> 2:27:40.20  
Nataliia Shapoval  
Thank you.

2:27:42.600 --> 2:27:43.710  
Niewiadomska, Eliza  
Thank you so much, Natalia.

2:27:43.720 --> 2:27:45.440  
Niewiadomska, Eliza  
And just to follow up on this comment.

2:27:45.710 --> 2:27:47.360  
Niewiadomska, Eliza  
Uh, what?

2:27:47.370 --> 2:27:52.200  
Niewiadomska, Eliza  
We are very happy to see in this research from gas cloud economics.

2:27:52.210 --> 2:28:6.700  
Niewiadomska, Eliza  
It is that wherever we have a data set which is based on open contracting data standard, this methodology can be applied to energy reduction in the world.

2:28:6.710 --> 2:28:14.400  
Niewiadomska, Eliza  
So if we have, let's say Moldova, we can calculate the same indicators as Natalia has completed with her team.

2:28:14.530 --> 2:28:36.510  
Niewiadomska, Eliza  
We simply didn't have enough budget to extend this research to to our country, but the the, the the outcome of this work for the bank is that we have been successful in looking at the methodology that has been based on a global basis experience on the by the OECD.

2:28:36.560 --> 2:29:8.910  
Niewiadomska, Eliza  
And we know that it's the best tool that we have in terms of and knowledge product regarding analyzing trade measures in public procurement markets and using the OCDS data standard, we were able to design an indicator approach that could help us to quantify it and make it more meaningful to standard user both in in government but also in academia and especially for economists.

2:29:9.270 --> 2:29:25.760  
Niewiadomska, Eliza  
And this was our target because very frequently we we have to answer the question how the regulatory changes, how the GPA accession and how removing trade barriers is actually impacting the actual domestic market.

2:29:25.970 --> 2:29:32.230  
Niewiadomska, Eliza  
And this work by Kiev School of Economics allowed us to have a say, at least in case of Ukraine.

2:29:33.250 --> 2:29:34.140  
Niewiadomska, Eliza  
Thank you, Natalia.

2:29:34.150 --> 2:29:34.950  
Niewiadomska, Eliza  
Thank you the team.

2:29:35.970 --> 2:29:36.690  
BankSt Floor16 Room26  
Thank you so much.

2:29:36.480 --> 2:29:36.750  
Nataliia Shapoval  
You can.

2:29:37.730 --> 2:29:38.680  
BankSt Floor16 Room26  
Thank you, Natalia.

2:29:39.450 --> 2:29:45.860  
BankSt Floor16 Room26  
And now we will pass to the other slightly different perspective.

2:29:45.870 --> 2:30:2.680  
BankSt Floor16 Room26  
So basically continue from the assessment point of view we heard earlier from senior like the focus on the economic analysis and now ERIKS will give us a perspective when it comes to legal and assessment will be legal compliance.

2:30:2.690 --> 2:30:9.240  
BankSt Floor16 Room26  
You know, even before starting the journey on the GX session, what to look at and how to do it.

2:30:9.250 --> 2:30:20.10  
BankSt Floor16 Room26  
And I eriks is one of the best experts in the area because he was doing assessment for a number of countries and name in the GPA accession process.

2:30:20.20 --> 2:30:22.730  
BankSt Floor16 Room26  
Also Eriks please the floor is yours.

2:30:24.650 --> 2:30:26.800  
Eriks Mezalis  
Thank you so much Dorina.

2:30:27.130 --> 2:30:28.260  
Eriks Mezalis  
Thank you, dear colleagues.

2:30:28.270 --> 2:30:30.330  
Eriks Mezalis  
I hope my presentation is seen.

2:30:31.740 --> 2:30:34.950  
BankSt Floor16 Room26  
Yeah, but if you can make it in the full screen mode.

2:30:35.820 --> 2:30:37.530  
Eriks Mezalis  
Yes, I just did.

2:30:37.580 --> 2:30:38.840  
Eriks Mezalis  
I hope it, I hope it works.

2:30:40.60 --> 2:30:40.450  
BankSt Floor16 Room26  
It it's.

2:30:39.460 --> 2:30:40.610  
Eriks Mezalis  
That's yeah.

2:30:40.620 --> 2:30:43.30  
Eriks Mezalis  
So, so, dear colleagues, hello again.

2:30:43.100 --> 2:30:45.750  
Eriks Mezalis  
Sorry for for connection troubles.

2:30:45.760 --> 2:30:48.170  
Eriks Mezalis  
I also have to do some magic on my computer.

2:30:48.180 --> 2:30:51.330  
Eriks Mezalis  
I will see the consequences afterwards, but thank you for bearing with me.

2:30:51.340 --> 2:30:52.750  
Eriks Mezalis  
And thank you for your patience.

2:30:53.300 --> 2:30:55.330  
Eriks Mezalis  
So I am eriks mezalis.

2:30:55.700 --> 2:30:58.50  
Eriks Mezalis  
I am public recruitment consultant.

2:30:58.560 --> 2:31:7.130  
Eriks Mezalis  
I have been cooperating for a long time with the EBD technique, GPA technical cooperation facility, and thank you so much for this E.

2:31:7.770 --> 2:31:10.780  
Eriks Mezalis  
Currently I am engaged your.

2:31:12.700 --> 2:31:20.730  
Eriks Mezalis  
Some yeah, the project supporting I component.

2:31:20.740 --> 2:31:21.650  
Eriks Mezalis  
So we are also there.

2:31:23.970 --> 2:31:33.980  
Eriks Mezalis  
However, today I will speak about my it's when assess they compliance willing, OK.

2:31:37.320 --> 2:31:39.390  
Eriks Mezalis  
So you should see my second slide.

2:31:40.330 --> 2:31:41.460  
Eriks Mezalis  
I'm going magic by mouse.

2:31:40.860 --> 2:31:42.200  
BankSt Floor16 Room26  
So we can chat.

2:31:43.40 --> 2:31:44.540  
BankSt Floor16 Room26  
They seems to be an issue with the.

2:31:44.300 --> 2:31:45.10  
Antonella Salgueiro  
It's frozen.

2:31:46.210 --> 2:31:47.640  
Eriks Mezalis  
OK, you don't see.

2:31:48.360 --> 2:31:48.850  
Antonella Salgueiro  
No, no.

2:31:48.860 --> 2:31:52.490  
Antonella Salgueiro  
Can you like uh, turn the TV off and then turn it on again?

2:31:53.860 --> 2:31:54.560  
Eriks Mezalis  
OK.

2:31:54.260 --> 2:31:54.900  
Antonella Salgueiro  
It's frozen.

2:31:54.20 --> 2:31:55.570  
BankSt Floor16 Room26  
Are you sharing your old screen?

2:31:55.790 --> 2:31:56.340  
BankSt Floor16 Room26  
Now, now.

2:31:56.350 --> 2:31:56.720  
Antonella Salgueiro  
Yeah.

2:31:56.350 --> 2:31:57.80  
BankSt Floor16 Room26  
Now we see.

2:31:56.770 --> 2:31:57.420  
Antonella Salgueiro  
Now we move.

2:31:57.130 --> 2:31:58.220  
BankSt Floor16 Room26  
Now it's a second.

2:31:57.430 --> 2:31:59.610  
Antonella Salgueiro  
Now we move but, but we cannot see your full screen.

2:32:0.300 --> 2:32:0.790  
Eriks Mezalis  
No, no.

2:32:0.800 --> 2:32:1.670  
Eriks Mezalis  
Back to the full screen.

2:32:1.680 --> 2:32:4.830  
Eriks Mezalis  
OK, I will do them this with my, with my slides all the time.

2:32:4.840 --> 2:32:6.10  
Eriks Mezalis  
Let's try to do it this way.

2:32:8.470 --> 2:32:9.190  
BankSt Floor16 Room26  
She thinks.

2:32:6.100 --> 2:32:25.130  
Eriks Mezalis  
OK, so basically you know when when we when the country thinks about joining the GPA, it needs to know that it has to, it has to comply with the two conditions or two pillars if we like.

2:32:25.170 --> 2:32:33.560  
Eriks Mezalis  
And one is the regulatory compliance and 2nd is the agreement on market that access so volume or condition.

2:32:34.860 --> 2:32:42.230  
Eriks Mezalis  
So I think that during the workshop, the market access issues may have been debated.

2:32:42.360 --> 2:32:53.370  
Eriks Mezalis  
I don't just say that the country has to agree with existing GPA parties on the market opening, and there is also a possibility for transitional aspects for the development country.

2:32:53.380 --> 2:33:12.880  
Eriks Mezalis  
So the GPA is flexible in this regard, but I will talk more today on regulatory compliance and here the condition is that it is mandatory the for these countries are legal and institutional system to comply with the minimum rules of the GPA and this is not negotiable.

2:33:12.890 --> 2:33:34.90  
Eriks Mezalis  
So basically if we want to join the GPA, we have to achieve this compliance and when we speak about this compliance, we are speaking about the compliance of the material law basically of the procedural provisions on how we are doing the procurement and also there is an element of the institutional and functional compliance.

2:33:34.440 --> 2:33:47.250  
Eriks Mezalis  
This is mainly regarding the review body, so the GPA provides quite flexible conditions regarding the review function and then country has an options on how to comply with these function.

2:33:47.380 --> 2:33:50.230  
Eriks Mezalis  
Either it can establish new review body or maybe.

2:33:51.700 --> 2:34:8.420  
Eriks Mezalis  
Existing review body is compliant or maybe there is an intermediate option to entrust or rearrange the function of the existing review body, but it depends on the circumstances from the from the existing legal and institutional system of the country.

2:34:8.590 --> 2:34:14.410  
Eriks Mezalis  
But nevertheless, this regulatory compliance is a mandatory is mandatory condition.

2:34:15.880 --> 2:34:25.970  
Eriks Mezalis  
So how does how does the GPA accession process happen and where at which stage is those legal questions are important?

2:34:26.420 --> 2:34:28.590  
Eriks Mezalis  
First of all, what is necessary?

2:34:28.600 --> 2:34:44.270  
Eriks Mezalis  
It is necessary for the country to have an observer status and also to do legal compliance assessment, so this is done by submitting so-called checklist of issues.

2:34:44.640 --> 2:34:50.870  
Eriks Mezalis  
This is important to say, but at the same time, and I will speak about it a little bit more later.

2:34:50.880 --> 2:35:3.730  
Eriks Mezalis  
Actually, when we work with the country, when we can, we assist our colleagues, we can even offer even more broader now broader picture by using the GPA Compliance Questionnaire.

2:35:4.590 --> 2:35:7.580  
Eriks Mezalis  
Then it's important to submit the GPA initial offer.

2:35:7.950 --> 2:35:18.750  
Eriks Mezalis  
Then we have a bilateral negotiations GPA, final offer and after submitting the final offer and depositing the instrument of acceptance, the country has joined the GPA.

2:35:19.110 --> 2:35:31.110  
Eriks Mezalis  
But the journey doesn't end here because it is also very important to implement the GPA properly, because the country can capitalize from the benefits the GPA gives.

2:35:31.190 --> 2:35:47.160  
Eriks Mezalis  
And it's also quite important to be active in the GPA implementation, not only domestically, but also to participate in the committee matters in the world programs which are very interesting and very perspective.

2:35:47.570 --> 2:35:57.290  
Eriks Mezalis  
And it can indeed open additional dimension for the countries recognition and the work with public procurement issues.

2:35:58.220 --> 2:35:59.110  
Eriks Mezalis  
But what can?

2:35:59.180 --> 2:36:0.320  
Eriks Mezalis  
But what has that?

2:36:1.110 --> 2:36:7.950  
Eriks Mezalis  
What has our experience established that you know the GPA process GX session process may take some time?

2:36:8.300 --> 2:36:18.550  
Eriks Mezalis  
There are no the statistics of the countries that join faster, and we know that sometimes in other cases the process of accession to the GPA can last for quite long.

2:36:18.960 --> 2:36:25.170  
Eriks Mezalis  
In order for make this process faster, we can do all things at once.

2:36:25.240 --> 2:36:32.100  
Eriks Mezalis  
So initially we are running and we are running legal compliance assessment.

2:36:32.210 --> 2:36:46.700  
Eriks Mezalis  
Then the initial offer is submitted and then at the same time market accessed negotiations take place and at the same time we can also do a necessary legal reforms.

2:36:46.930 --> 2:36:56.820  
Eriks Mezalis  
Strictly speaking, of course, very strictly speaking, country needs to be GPA compliant when they join the GPA, but actually it's more efficient to do it faster.

2:36:56.930 --> 2:37:14.230  
Eriks Mezalis  
It is more efficient to do it alongside their accession process and the when the market extension of market access is agreed, then maybe also the legal reforms have been implemented and at that, I would like to say and I would like to encourage the countries.

2:37:14.240 --> 2:37:27.340  
Eriks Mezalis  
Of course you know about this already, but please turn to the GPA technical Cooperation Facility facility can help in very practical ways all along this process.

2:37:30.490 --> 2:37:31.150  
Eriks Mezalis  
Yeah.

2:37:31.230 --> 2:37:35.610  
Eriks Mezalis  
Also also very important, sometimes country, sometimes country.

2:37:36.40 --> 2:37:38.110  
Eriks Mezalis  
Uh, my task.

2:37:38.160 --> 2:37:45.750  
Eriks Mezalis  
OK, so I might I am thinking about joining the GPA but actually is my legislation compliant?

2:37:45.760 --> 2:37:49.310  
Eriks Mezalis  
Where do I stand in terms of the GPA requirements?

2:37:49.440 --> 2:38:4.630  
Eriks Mezalis  
And I would like to say that actually GPA is a very modern international public procurement standard and in many ways it is perhaps I wouldn't use the term harmonized, but maybe aligned with other public procurement regulatory standards.

2:38:4.770 --> 2:38:21.650  
Eriks Mezalis  
So if the country has already adjusted its legislation, Mr UNCITRAL public procurement Model Law, of course, there are also different ways how to do it, but still there is a big chance that the country will already be compliant with the main GPA regulatory requirements.

2:38:22.750 --> 2:38:36.160  
Eriks Mezalis  
We can also consider the European public Procurement directives as a way how to implement the GPA, so if the country is on the road to joining of the European Union, maybe this is even a candidate country.

2:38:36.280 --> 2:38:48.320  
Eriks Mezalis  
Then there is a big chance that this country has already aligned it's procurement legislation of all part of its procurement legislation with the provisions of the European public procurement latest directives.

2:38:48.410 --> 2:38:54.40  
Eriks Mezalis  
In this way, it would also be to the very much extent compliant is the GPA.

2:38:54.80 --> 2:39:7.400  
Eriks Mezalis  
So we see that there are different ways on how to how to harmonize the legislation, but again, GPA is not like a standalone standard which kind of introduces completely different procedures from the other standards.

2:39:7.410 --> 2:39:11.20  
Eriks Mezalis  
No, these standards are actually they include common sense.

2:39:11.90 --> 2:39:12.900  
Eriks Mezalis  
Same food, open procedures.

2:39:12.910 --> 2:39:16.60  
Eriks Mezalis  
They include non discrimination clauses.

2:39:16.510 --> 2:39:20.720  
Eriks Mezalis  
They include objective assessment of tenders, objective evaluation.

2:39:20.870 --> 2:39:22.490  
Eriks Mezalis  
They include the possibility for.

2:39:22.980 --> 2:39:31.140  
Eriks Mezalis  
For non biased and objective review of complaints in this way, they are they are all quite similar.

2:39:31.150 --> 2:39:34.590  
Eriks Mezalis  
So I think this is a good message for the countries wanting to join.

2:39:36.470 --> 2:39:46.40  
Eriks Mezalis  
But if if the country would ask actually, what are the GPA, regulatory conditions, what are those minimum conditions that we have to comply in order to join the GPA?

2:39:46.390 --> 2:39:47.540  
Eriks Mezalis  
Well, of course it would.

2:39:47.770 --> 2:40:7.720  
Eriks Mezalis  
So it would require more longer technical discussion, but if we could just split up, this is the principle of non discrimination and providing the national treatment, it means treating that companies, the suppliers from the other GPA countries the same as you would treat your own suppliers.

2:40:8.110 --> 2:40:13.840  
Eriks Mezalis  
Then we have a quite detailed provisions on the procurement process to ensure transparent and open competition.

2:40:13.970 --> 2:40:19.10  
Eriks Mezalis  
But again, it's based very much on the common sense we have open tendering.

2:40:19.90 --> 2:40:28.390  
Eriks Mezalis  
We have restricted tendering, then we have a limited tendering basically the same as an UNCITRAL Model Law provides or the EU procurement directives provide.

2:40:29.40 --> 2:40:52.390  
Eriks Mezalis  
Then you have an enforcement provisions on the adoption of the domestic review procedures and I can assure you, if your country, the countries review system is compliant with the EU procurement directives, most likely it will be compliant with the GPA as well and specific feature on the GPA I already mentioned.

2:40:52.400 --> 2:41:3.0  
Eriks Mezalis  
This is a special and differential treatment and other flexibilities to facilitate accession, so we need to negotiate those in the market access negotiations.

2:41:3.10 --> 2:41:29.720  
Eriks Mezalis  
But for instance, if we are speaking about developing country, then developing country might receive some some I would say some I would say more beneficial conditions, temporary conditions E in for joining the GPA for instance, it may apply higher thresholds for some definite number of years.

2:41:33.510 --> 2:41:33.820  
Eriks Mezalis  
Yes.

2:41:33.830 --> 2:41:40.150  
Eriks Mezalis  
And so, uh, how does it fit in the context of the GPA compliance questionnaire so?

2:41:42.120 --> 2:42:10.590  
Eriks Mezalis  
We when we worked in the GPA Technical Cooperation facility, we understood pretty quickly that actually before joining the GPA or in the very first steps of the joining process, the country would like to understand where does it stand in the context of the GPA minimum regulatory requirements is the legislation compliance maybe not so compliant because this is also very important.

2:42:10.820 --> 2:42:15.660  
Eriks Mezalis  
Policy decision to take within the country the decision about the reforms.

2:42:15.670 --> 2:42:30.570  
Eriks Mezalis  
So of course it's fully understandable that the country you want to know where it stands and we and therefore the right, the GPA technical cooperation facility, has a dedicated question of template.

2:42:30.610 --> 2:42:41.150  
Eriks Mezalis  
It has been elaborated by the EBA and experts, and it seeks to provide initial assessment of the legislation against the GPA minimum standards.

2:42:41.620 --> 2:42:42.350  
Eriks Mezalis  
Here it is.

2:42:42.360 --> 2:42:49.930  
Eriks Mezalis  
Of course, very important to note that in the final instance, only the GPA parties are those who can judge.

2:42:49.940 --> 2:42:53.990  
Eriks Mezalis  
Let's say again, whether the country is compliant or not.

2:42:54.80 --> 2:43:3.850  
Eriks Mezalis  
But at the same time, he can benefit that the GPA Technical Cooperation facility at accompanying at assisting many countries in their accession process.

2:43:3.860 --> 2:43:13.20  
Eriks Mezalis  
So maybe sometimes we already can assume what the GPA parties might task or turn their attention to.

2:43:13.70 --> 2:43:20.120  
Eriks Mezalis  
So basically still this creationary I believe is very, very, very feasible.

2:43:20.130 --> 2:43:39.850  
Eriks Mezalis  
In order to assess the compliance, it tends also to expand the checklist of issues which which is used more officially for the A for the segment and the when we assess the country we feel in the questionnaire.

2:43:39.860 --> 2:43:42.90  
Eriks Mezalis  
So basically, it's also a big technical work.

2:43:42.100 --> 2:43:49.550  
Eriks Mezalis  
We're feeling the question of table and then provide a compliance report which is based on the answers of the questionnaire.

2:43:49.860 --> 2:43:59.770  
Eriks Mezalis  
Then this report might be communicated to the representatives of the country, to the policymakers, and then they can decide, of course, on that necessary reports.

2:44:1.530 --> 2:44:4.820  
Eriks Mezalis  
Now we know that life is not, of course, only black and white.

2:44:4.970 --> 2:44:11.920  
Eriks Mezalis  
Sometimes when you assess the legislation, it's very hard to say yes, compliant or noncompliant.

2:44:11.930 --> 2:44:13.720  
Eriks Mezalis  
Sometimes there are things in between.

2:44:13.790 --> 2:44:19.580  
Eriks Mezalis  
This is not just black and white, but sometimes Gray, and therefore the questionnaire gives us pretty much flexibility.

2:44:19.590 --> 2:44:30.530  
Eriks Mezalis  
We can also say that OK this in this issue we cannot say that you are not compliant, but maybe let's say you are rather non compliant and please take into account that you might have some.

2:44:31.130 --> 2:44:35.870  
Eriks Mezalis  
I've received some questions from the GPA parties in the accession process.

2:44:38.650 --> 2:44:39.900  
Eriks Mezalis  
What are the most?

2:44:39.970 --> 2:44:44.170  
Eriks Mezalis  
Perhaps this might be one of the most practical things.

2:44:44.180 --> 2:45:0.480  
Eriks Mezalis  
You know what are perhaps sometimes the most common issues that we have encountered when assessing the country, the legislation of the country's first of all, it's evident sometimes there are domestic preferences, it can take shape in different ways.

2:45:0.490 --> 2:45:39.10  
Eriks Mezalis  
For instance, sometimes it is about $10 criterion that when you score the tenders, local tenders, local vendors, or the bits the containing local services, supplies, services or supplies services give more points, you know, and of course under the GPA, if the if this particular contract would fall under the GPA, such an approach would not be in line with the regulatory provisions and with the principle of non discrimination, then sometimes we see that we have two short bits submission deadlines again for the systems of the countries.

2:45:39.520 --> 2:45:49.450  
Eriks Mezalis  
But when we are dealing with the small value procurement short with submission deadline sometimes might be OK because we have to balance the value of the contract and the efficiency.

2:45:49.620 --> 2:46:2.920  
Eriks Mezalis  
But when it comes to the contract covered by the GPA, obviously the companies from the other GPA parties would also want to prepare the bits and therefore we need to have a proper submission deadlines.

2:46:4.310 --> 2:46:10.280  
Eriks Mezalis  
Now, one thing that it's hugely important for procurement, but sometimes it is a bit neglected.

2:46:10.410 --> 2:46:18.980  
Eriks Mezalis  
These are unclear rules for determination of the estimated value, because let's be honest, it depends how we structure our procurement.

2:46:19.120 --> 2:46:26.660  
Eriks Mezalis  
If we make out of our needs, one significant procurement, it might fall under the GPA.

2:46:27.30 --> 2:46:45.610  
Eriks Mezalis  
If, however, we structure it into the two small procurements, it falls below the GPA application thresholds and therefore this it is hugely important that the legislation of the exceeding country has proper rules of determination of the estimated value GPA has them.

2:46:46.70 --> 2:46:51.760  
Eriks Mezalis  
Also, EU directives have them and also the UNCITRAL model has the provision.

2:46:51.770 --> 2:46:55.950  
Eriks Mezalis  
So whichever standard we take these rules are there.

2:46:56.910 --> 2:47:4.840  
Eriks Mezalis  
And finally, I can mention that sometimes we have encountered unclear rules for determining the technical specifications and tender award criteria.

2:47:5.90 --> 2:47:16.140  
Eriks Mezalis  
It's already very topical about regulations about not mentioning some particular brands in the technical specification without the notion or equivalent.

2:47:16.250 --> 2:47:21.560  
Eriks Mezalis  
Or maybe there are some, let's say, potentially discriminatory tender abort criteria.

2:47:21.690 --> 2:47:27.970  
Eriks Mezalis  
These themes, of course, will raise the questions from that GPA parties.

2:47:29.10 --> 2:47:33.820  
Eriks Mezalis  
So this is all from my part.

2:47:34.120 --> 2:47:37.140  
Eriks Mezalis  
I just wanted again to encourage you to turn to the EBRD.

2:47:38.70 --> 2:47:58.960  
Eriks Mezalis  
GPA, Technical cooperation facility if you have some questions or if you would want to have an assistance for joining the GPA actually to achieve the legal compliance is not as complicated as it sounds and I would like to wish best of luck no to you in that GPA accession process.

2:47:59.80 --> 2:48:1.610  
Eriks Mezalis  
So thank you so much and I am open to your questions.

2:48:2.710 --> 2:48:3.190  
BankSt Floor16 Room26  
Greetings.

2:48:6.590 --> 2:48:7.470  
BankSt Floor16 Room26  
Questions or comments?

2:48:19.510 --> 2:48:20.560  
BankSt Floor16 Room26  
Not at this stage.

2:48:20.750 --> 2:48:32.360  
BankSt Floor16 Room26  
So our general understanding based on on also because we had yesterday Marian linking from Sigma based on his presentation on the assessment of Western Balkans in general.

2:48:32.370 --> 2:48:42.470  
BankSt Floor16 Room26  
It is that overall I think the like to a great extent all of you would be compliant, let's say.

2:48:42.530 --> 2:48:51.230  
BankSt Floor16 Room26  
And then there is huge progress registered in terms of improvement in the public procurement only later sector as well.

2:48:51.240 --> 2:49:6.70  
BankSt Floor16 Room26  
And then since you are still in the process of continuing the the legal reform planning to update and since you have the obligation to to go towards harmonizing and implementing to a great extent there here.

2:49:6.560 --> 2:49:21.510  
BankSt Floor16 Room26  
So yes, for for you, from our point of view, it would be relatively easy to pass the the test that says OK in terms of the legal compliance organizing, the you working, we are harmonizing with the GPA.

2:49:21.570 --> 2:49:22.980  
BankSt Floor16 Room26  
Yes, and you will be on that.

2:49:22.990 --> 2:49:25.300  
BankSt Floor16 Room26  
There will be you directed.

2:49:25.310 --> 2:49:31.100  
BankSt Floor16 Room26  
They are much more demanding and they impose much higher standards than than GPA.

2:49:31.110 --> 2:49:33.620  
BankSt Floor16 Room26  
So yes, and then you you wanted to add something?

2:49:36.750 --> 2:49:37.220  
BankSt Floor16 Room26  
You're muted.

2:49:40.410 --> 2:49:43.670  
BankSt Floor16 Room26  
Because like you're muted, your microphone is muted.

2:49:43.590 --> 2:49:44.420  
Antonella Salgueiro  
Oh, sorry.

2:49:44.430 --> 2:49:44.920  
Antonella Salgueiro  
Hi.

2:49:45.10 --> 2:49:47.900  
Antonella Salgueiro  
No, just wanted to say hi before the workshop is over.

2:49:47.910 --> 2:49:59.220  
Antonella Salgueiro  
And also as the the RENA was mentioning, if you are following or you're trying to follow the EU standards, you are already following the GPA plus sort of minimum standards.

2:49:59.310 --> 2:50:3.240  
Antonella Salgueiro  
So then you are well above the what the GPA actually requires.

2:50:3.250 --> 2:50:8.120  
Antonella Salgueiro  
So that's a good path to follow, especially if you are looking for accession at some point later on.

2:50:11.760 --> 2:50:12.60  
BankSt Floor16 Room26  
OK.

2:50:12.70 --> 2:50:12.800  
BankSt Floor16 Room26  
So come.

2:50:12.850 --> 2:50:13.260  
BankSt Floor16 Room26  
Yeah.

2:50:13.270 --> 2:50:23.680  
BankSt Floor16 Room26  
If just to to conclude and just maybe as a as a general summary regarding what we had yesterday and today.

2:50:24.90 --> 2:50:39.660  
BankSt Floor16 Room26  
So from the broader perspective, I hope you see that actually from from your point of view and from the majority of potentially just countries that have this possibility of gaining starting with the observership status at first stage.

2:50:39.670 --> 2:50:45.270  
BankSt Floor16 Room26  
So there are no risks involved, no costs, major costs involved.

2:50:45.490 --> 2:50:57.590  
BankSt Floor16 Room26  
And correspondingly you would have only the benefits of, you know, getting access to information knowing from the inside what is going on, on being able to have to set an extent.

2:50:57.600 --> 2:51:3.460  
BankSt Floor16 Room26  
You know, because you will have the right obviously to express your your views and yeah, you will not have the voting right.

2:51:3.470 --> 2:51:14.250  
BankSt Floor16 Room26  
But anyways, you have the possibility to make just statements and answer one and so forth and then slowly, slowly and gradually.

2:51:14.260 --> 2:51:30.310  
BankSt Floor16 Room26  
When when you feel that there is appetite are also inside the country to go further to, to go beyond and make use of the pool, you know area and options of of instruments already as a GPA party.

2:51:30.460 --> 2:52:7.840  
BankSt Floor16 Room26  
As mentioned, since you are pretty good in terms of the legal compliance overall and then just to look into the market access and then just to decide what would be the the the shape of the pie that you would want to to put on the place for GPA parties would be like the other component at the same time as Bogna mentioned yesterday, even the relationship you have with the US and like the the you passed towards you accession, so we must be very clear that still he would have not too much let's say field for variations.

2:52:7.960 --> 2:52:15.440  
BankSt Floor16 Room26  
Anyways, you will have to go in in line with the with the EU's market text software.

2:52:15.810 --> 2:52:26.720  
BankSt Floor16 Room26  
Otherwise, as we heard, so you would be potentially facing the threat to to, uh to be asked so paying compensations strategy party.

2:52:26.730 --> 2:52:41.960  
BankSt Floor16 Room26  
So from that point of view, so basically if to look at the experience of of noise and you so looking more or less the market coverage offer, this will give you an idea of what would be expected from GPA parties from you as well.

2:52:42.50 --> 2:52:46.540  
BankSt Floor16 Room26  
So I'm being like the the country that go towards you integration.

2:52:46.550 --> 2:53:7.680  
BankSt Floor16 Room26  
So now and then, obviously just focusing on the open data, focusing on the CTS and focusing on, you know, going beyond and looking from the FTA's and not necessarily limited towards, you know GPA and and what it has.

2:53:7.690 --> 2:53:13.680  
BankSt Floor16 Room26  
But you know, opening more and getting access to international policy current market.

2:53:13.790 --> 2:53:16.80  
BankSt Floor16 Room26  
So it's just in the benefit of the country.

2:53:16.90 --> 2:53:20.820  
BankSt Floor16 Room26  
So he would have to, you know, hopefully keep that in mind.

2:53:20.890 --> 2:53:39.680  
BankSt Floor16 Room26  
So whenever you make some decisions that the national level and yeah, we encourage you to to work, go to work that direction, just do come over to us if you need any support, maybe I need you pay this facility is precisely designed for that purpose.

2:53:39.690 --> 2:53:41.630  
BankSt Floor16 Room26  
And thank you so much.

2:53:43.650 --> 2:53:46.370  
BankSt Floor16 Room26  
It I hope well, yeah.

2:53:46.440 --> 2:53:47.180  
BankSt Floor16 Room26  
Insightful.

2:53:47.730 --> 2:53:48.130  
BankSt Floor16 Room26  
Yeah.

2:53:48.140 --> 2:53:53.590  
BankSt Floor16 Room26  
Workshop that we had yesterday and and today, so I need the end.

2:53:53.820 --> 2:53:54.80  
BankSt Floor16 Room26  
Yeah.

2:53:54.450 --> 2:53:56.690  
BankSt Floor16 Room26  
God's perfect timing.

2:53:56.810 --> 2:53:58.560  
BankSt Floor16 Room26  
Yes, it is.

2:53:58.570 --> 2:53:59.640  
BankSt Floor16 Room26  
I wanted something.

2:54:1.560 --> 2:54:2.710  
Niewiadomska, Eliza  
Thank you so much Dorina.

2:54:2.720 --> 2:54:3.650  
Niewiadomska, Eliza  
Yes indeed.

2:54:3.700 --> 2:54:12.690  
Niewiadomska, Eliza  
We have spent two days discussing very technical topics and I'm very sorry that I couldn't join you in person.

2:54:12.700 --> 2:54:14.990  
Niewiadomska, Eliza  
Just just online.

2:54:15.380 --> 2:54:29.230  
Niewiadomska, Eliza  
I hope you have had a good time despite at trying to overload you with various topics, projects and and very busy agenda.

2:54:29.460 --> 2:54:50.460  
Niewiadomska, Eliza  
This is my fault entirely because I wanted to squeeze everything we have been working on last three years, so please excuse me for for this attempt and I hoped that it was a a good to be there and you have enjoyed the workshop.

2:54:50.610 --> 2:55:8.830  
Niewiadomska, Eliza  
Regardless, our efforts to put into it as much as we could, and I'm very grateful for to the arena for traveling to London and spending this two days with you and hopefully we will have an opportunity to meet together in Geneva in March.

2:55:8.840 --> 2:55:15.270  
Niewiadomska, Eliza  
So Antonella is looking at it because this is the plan for the for the March sessions.

2:55:15.880 --> 2:55:23.230  
Niewiadomska, Eliza  
And fingers crossed, we will hear good news from from Bosnia regarding your discussions in the government.

2:55:23.520 --> 2:55:34.160  
Niewiadomska, Eliza  
So we are a totally waiting to and crossing fingers to see how the discussion on GPA is progressing in the region.

2:55:34.410 --> 2:55:37.280  
Niewiadomska, Eliza  
Thank you very much for your participation.

2:55:37.330 --> 2:56:11.480  
Niewiadomska, Eliza  
Thank you very much to all the speakers yesterday and today and thank you so very much to Eric's and Natalia, who have managed to join us today and share them the latest work that has been done under the EBA ID GPA TC facility in the respect to to developing GPA related uh knowledge product for a governments interested or committed to to open the GPA negotiations.

2:56:11.950 --> 2:56:13.950  
Niewiadomska, Eliza  
Thank you very much and see you soon.

2:56:15.450 --> 2:56:16.60  
BankSt Floor16 Room26  
Thank you.

2:56:16.130 --> 2:56:16.590  
BankSt Floor16 Room26  
Thank you.

2:56:17.90 --> 2:56:18.240  
Antonella Salgueiro  
So thank you everyone.

2:56:17.450 --> 2:56:18.910  
Eriks Mezalis  
Thank you. What?

2:56:20.700 --> 2:56:23.570  
BankSt Floor16 Room26  
I also say thank you very quickly.

2:56:23.660 --> 2:56:24.90  
BankSt Floor16 Room26  
Yes.

2:56:24.700 --> 2:56:33.150  
BankSt Floor16 Room26  
OK, while everyone is getting ready to leave, I also just want to thank you all, all hardly.

2:56:33.200 --> 2:56:34.90  
BankSt Floor16 Room26  
EBRD.

2:56:34.140 --> 2:56:35.630  
BankSt Floor16 Room26  
Michelle dorina.

2:56:36.100 --> 2:56:36.570  
BankSt Floor16 Room26  
Eliza.

2:56:36.580 --> 2:56:38.910  
BankSt Floor16 Room26  
Eliza with a broken leg.

2:56:38.920 --> 2:56:40.230  
BankSt Floor16 Room26  
We wish you a speedy recovery.

2:56:41.980 --> 2:56:45.570  
BankSt Floor16 Room26  
We really for me it was a very good experience.

2:56:45.580 --> 2:56:53.110  
BankSt Floor16 Room26  
It was my first time participating in the in this type of format and of course we are very interested.

2:56:53.540 --> 2:57:24.880  
BankSt Floor16 Room26  
There's strong political will from the Prime Minister of Kosovo, as well as everyone in the cabinet, to and engage in transformative systemic reforms and the GPA well from what I've seen on this day and 1/2 looks like a very good platform to launch or continue, because we have been engaged in many reforms, the stuff like we were starting from scratch, but I can see the vision that was sort of promoted here.

2:57:25.780 --> 2:57:48.580  
BankSt Floor16 Room26  
Ohh and I look really forward to cooperating with together with our colleagues from the relevant institutions as well as back home to see how we can expedite the process, at least in our case for Kosovo to become a observer status country member and then hopefully soon thereafter a full fledged member.

2:57:49.950 --> 2:57:52.260  
BankSt Floor16 Room26  
I look forward to cooperating with all of you.

2:57:52.270 --> 2:58:4.890  
BankSt Floor16 Room26  
Thank you again from all of our team and on behalf of our team gratitudes from Bosnia Herzegovina for being to invited here and we will notify you on the proceedings regarding our application.

2:58:5.320 --> 2:58:7.310  
BankSt Floor16 Room26  
Thank you and get better soon, Eliza.

2:58:12.220 --> 2:58:13.110  
BankSt Floor16 Room26  
Bye bye.

2:58:13.200 --> 2:58:13.690  
BankSt Floor16 Room26  
Thank you.

2:58:16.160 --> 2:58:16.650  
Antonella Salgueiro  
Thank you. Bye.

2:58:17.790 --> 2:58:19.600  
BankSt Floor16 Room26  
I never heard of that.

2:58:19.610 --> 2:58:20.390  
BankSt Floor16 Room26  
It will finished early.

2:58:22.960 --> 2:58:24.30  
BankSt Floor16 Room26  
You've been very efficient.

2:58:26.570 --> 2:58:31.120  
BankSt Floor16 Room26  
Yeah, maybe I was looking for you in the other room. Yeah.