

TC Project Management Webinar



European Bank
for Reconstruction and Development





Develop a shared vision across the team about why and how Technical Cooperation (TC) projects should be delivered.

- Why does Technical Cooperation need a practice guide?
- Theoretical underpinning
- Why values and behaviours are important
- Technical Cooperation programmes, projects and assignments
- Components of a Technical Cooperation project
- Roles and responsibilities
- Sustainable change Technical Cooperation lifecycle
- Detailed Technical Cooperation phase descriptions
- Supporting processes
- Technical Cooperation project management resources
- Definitions

TC Practice Guide Key Features



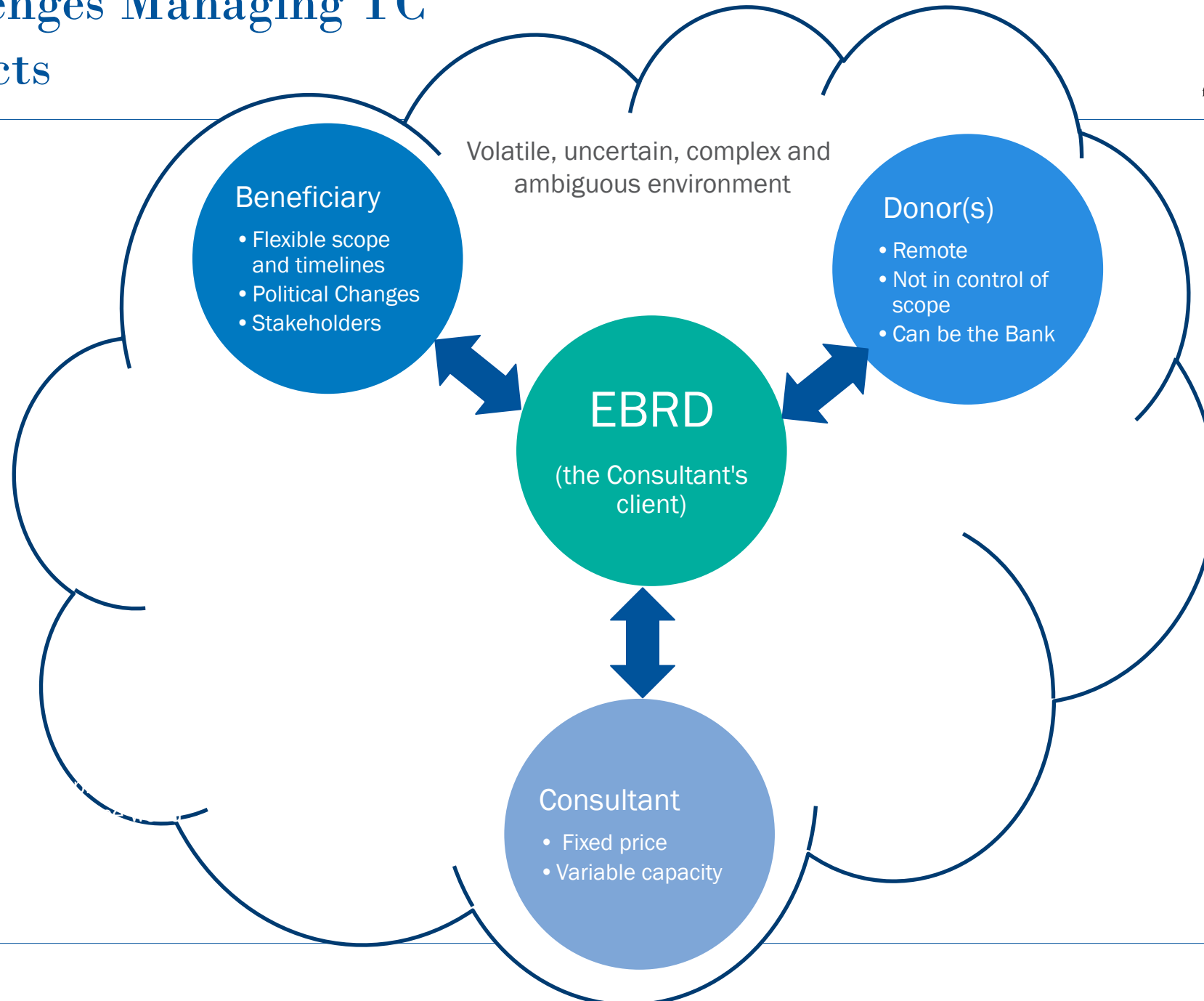
European Bank
for Reconstruction and Development

- Adopts a principle based approach to the definition of the outcome
- Breaks a long term goal into a flexible pathway.
- Integrated three workstreams
 - Policy,
 - Process,
 - Information Technology.
- Provides guidance on the administration of projects, roles, lifecycle phases.

Challenges Managing TC Projects



European Bank
for Reconstruction and Development



Triangle of Balance



European Bank
for Reconstruction and Development

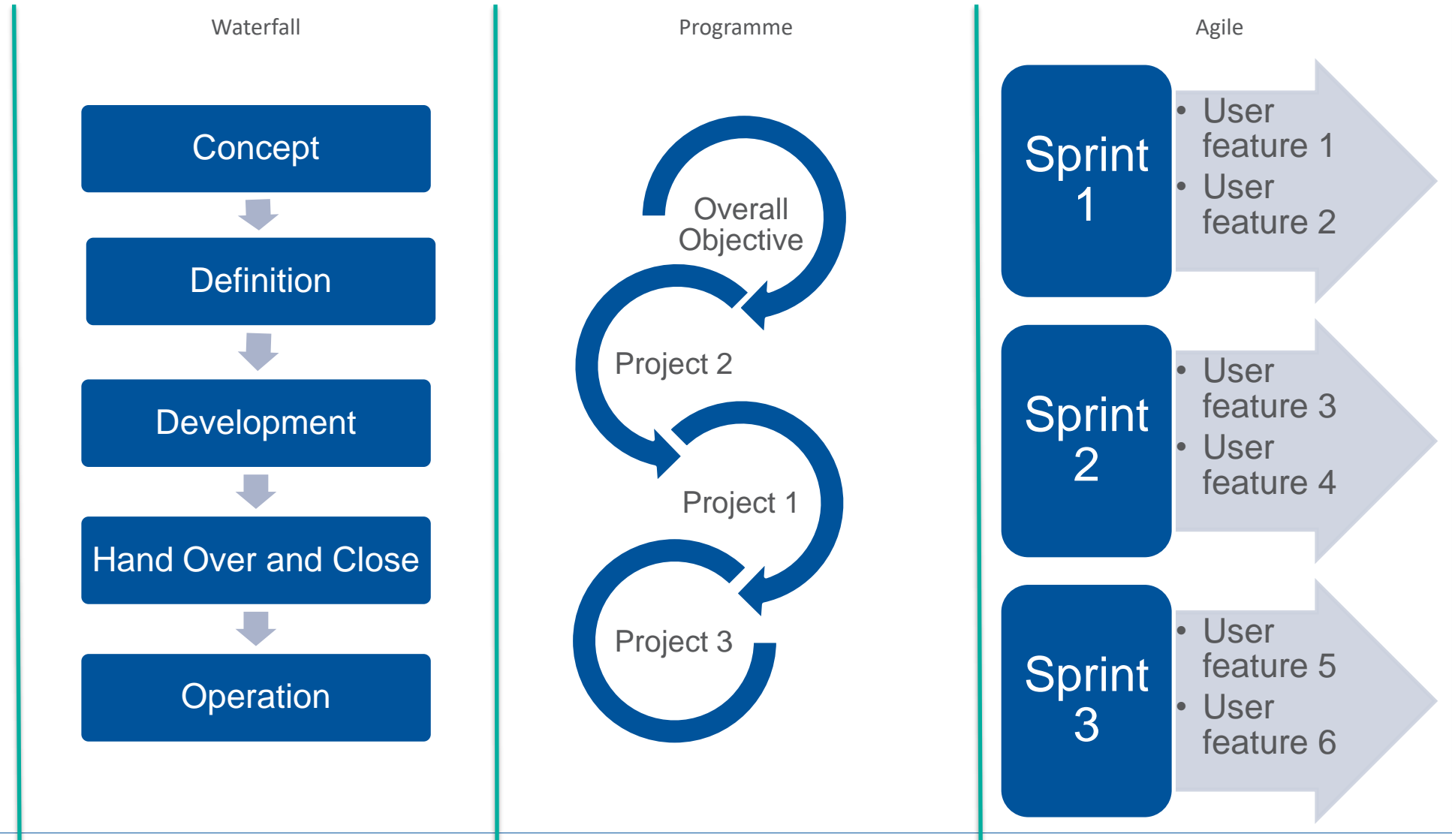


Theoretical underpinning

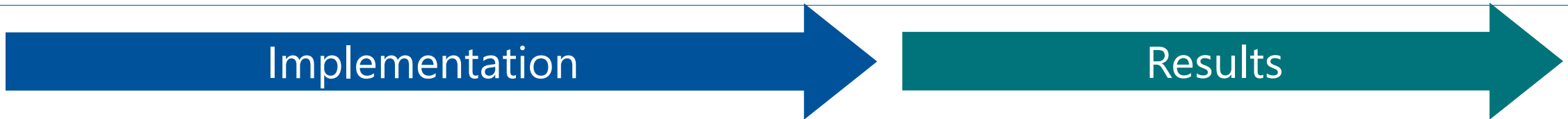




Development Methods within this Practice Guide



RESULTS BASED MANAGEMET



INPUTS

Actions taken or work performed through which inputs, such as funds, technical assistance and other types of resources are mobilized to produce specific outputs..



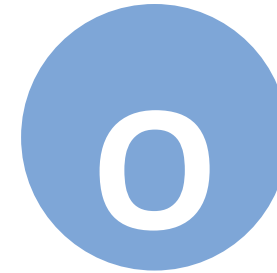
ACTIVITIES

Actions taken or work performed through which inputs, such as funds, technical assistance and other types of resources are mobilized to produce specific outputs. .



DELIVERABLES

The products and services which result from the completion of activities within a development intervention..



OUTCOME

The intended or achieved short-term and medium term effects of an intervention's outputs, usually requiring the collective effort of partners. Outcomes represent changes in development conditions which occur between the completion of outputs and the achievement of impact.



IMPACT

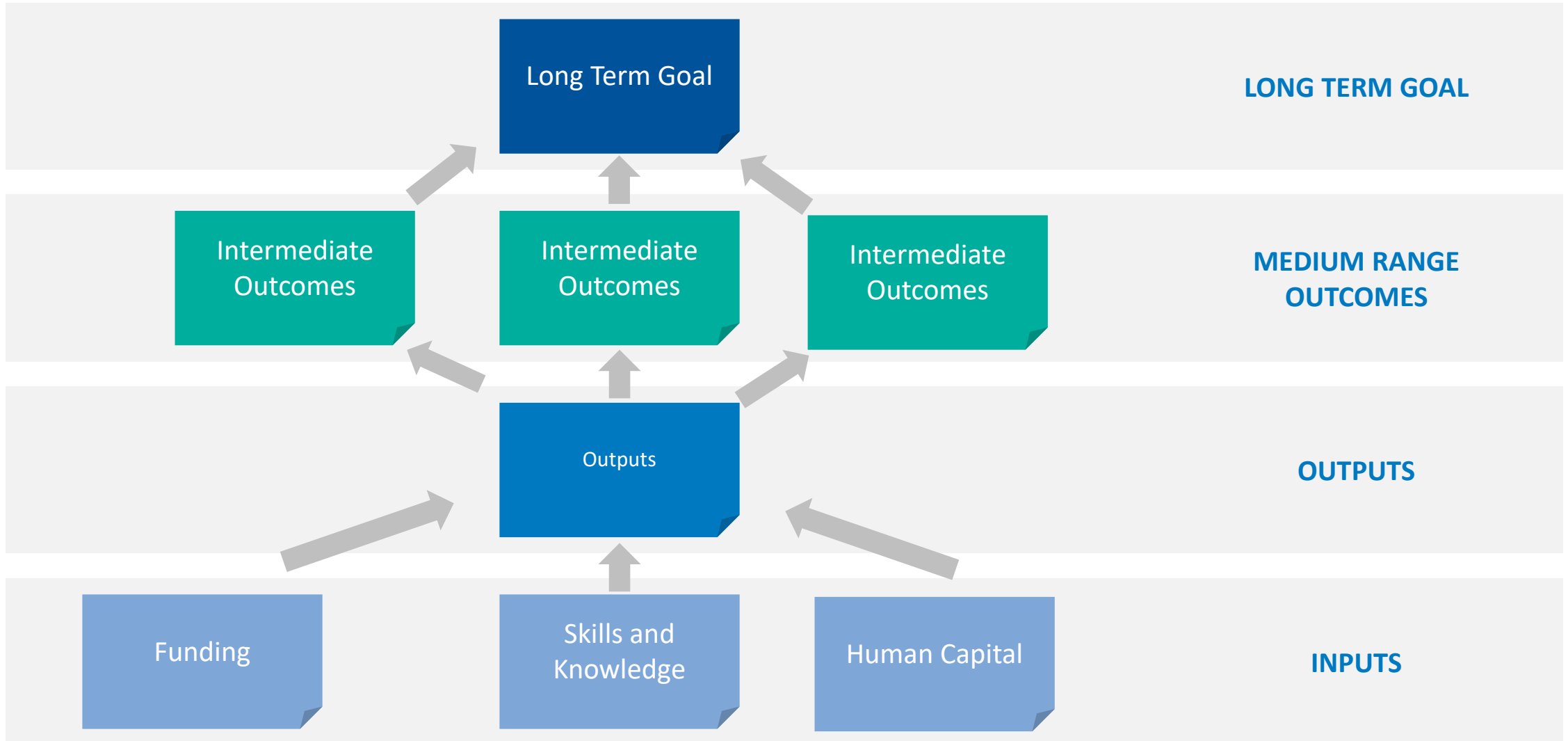
Positive and negative long-term effects on identifiable population groups produced by a development intervention, directly or indirectly, intended or unintended. These effects can be economic, sociocultural, institutional, environmental, technological or of other types

THEORY OF CHANGE

How and why a desired change is expected to happen

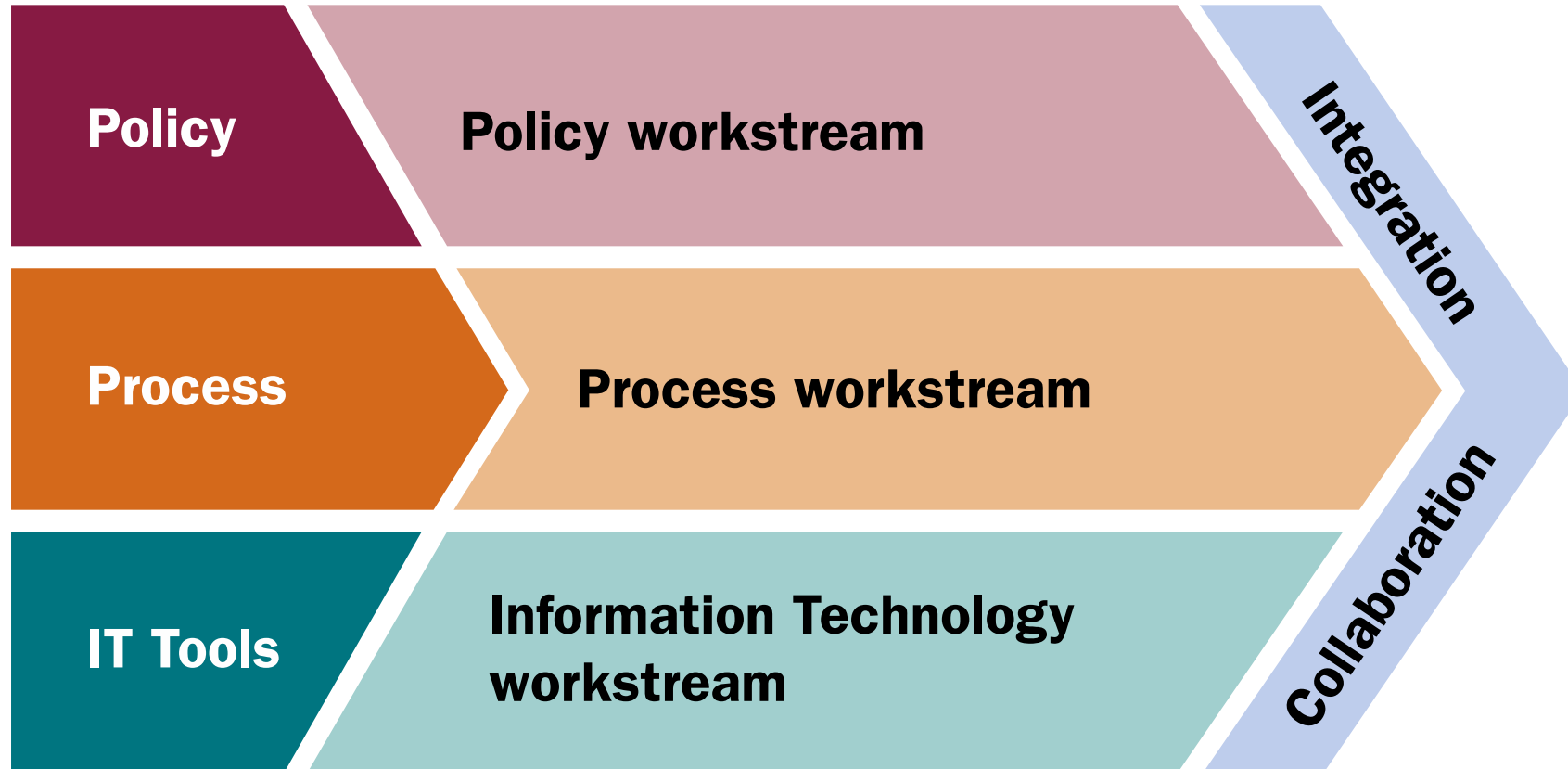


European Bank
for Reconstruction and Development



NEW SUSTAINABLE CHANGE

An integrated and collaborative approach to change

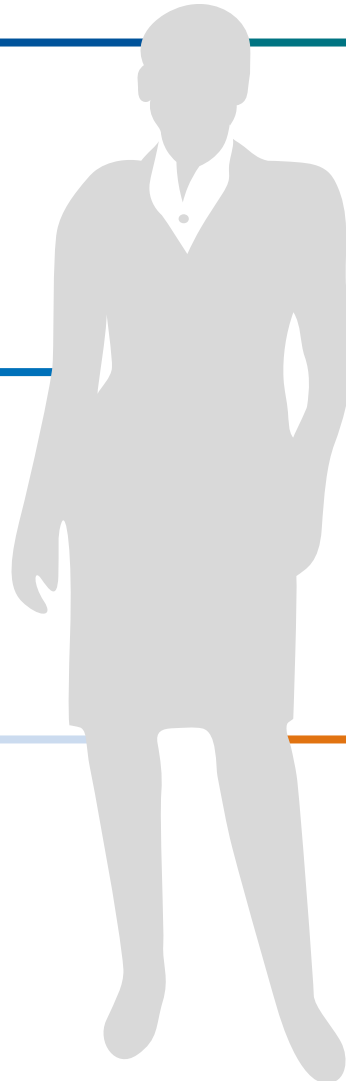


Values and behaviours



FRAMEWORK VALUES

UNDERPINNING PRINCIPLES



Expertise

TC projects bring together world class experts from many disciplines, backgrounds and cultures. This mix of experts creates challenges and opportunities, hence the need for collaboration.

Responsibility

Working with others within a common method requires responsibility and discipline. The basics must be done well by everyone. Short cuts or failing to follow simple rules just creates more work for everyone.

Collaboration

Working collaboratively to meet the needs of others is never easy. It can mean putting the need of the project over your own needs. We must all strive to understand the objectives and constraints of partner organisations.

Delegation

Delegation means accepting personal responsibility for day-to-day management of the project. We all need to earn trust by keeping our promises. Do not give a personal commitment to something if you can not deliver it.

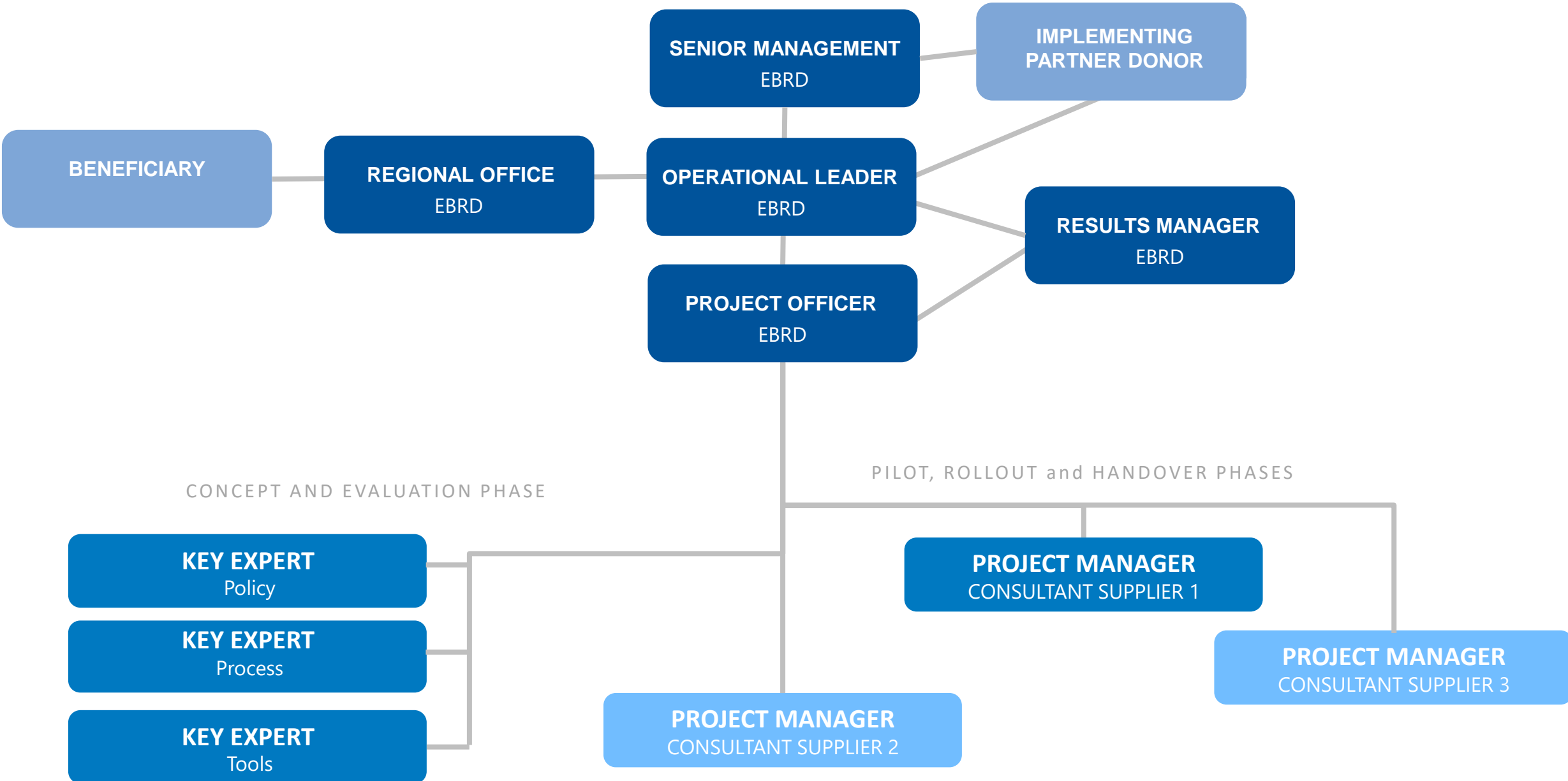
Learning

Every project is unique but success builds upon the learning from previous projects. Capturing and sharing the learning from each project raises the competence of all those involved and improves the capacity to deliver more complex projects in the future. We should create opportunities for experts to share knowledge with the wider team.

Transparency

Progress reporting and communication must always be open and honest. Problems and challenges will be shared so that the team can collaborate to find solutions. Failure to highlight a problem or issue just makes things worse.

ORGANIZATIONAL CHART



Role of the Beneficiary Government

- Initiate request for TC to the Bank;
- Agree scope of TC project design proposed by the Bank and sign grant agreement.
- Form project counterpart team within beneficiary lead entity;
- Fulfil obligations in grant agreement or agreed separately with the Bank e.g.
 - Activities to be undertaken by Beneficiary,
 - Working with the Bank's appointed technical consultants;
 - Sign off Deliverables/Reports prepared by the technical consultants, including the Inception Report.



- Review request from the Bank to contribute grant funds to a TC project and agree its intended outcomes and outputs in the draft results matrix.
- Commit grant funds to the TC if they see value in the outcomes.
- Receive and review reports from the Bank on the progress of the project and raise any issues of concern e.g. :
 - Slow disbursement;
 - Delays or problems with project implementation;
 - Request for increase in contribution/s;



Donors are ultimately interested in the achievement of the outcomes.

Pre-project

- Review request from potential beneficiary government for TC
- Select and appoint TC consultants to undertake pre-project design study or develop and document TC project design including:
 - Results matrix (outcomes and outputs);
 - Budget;
 - TC consultants TORs.
- Secure agreement to grant funding (normally from multiple donors and EBRD)
- Sign TC project inception report with beneficiary



Project implementation phase

- Select and contract TC consultants through competitive international tendering;
- Carry out project kick-off meeting with TC consultants to discuss project implementation and agree method of working with the Bank e.g.:
 - Project reporting
 - Review and approval of consultants deliverables;
 - Use of Bank's document management system (Huddle) and EBRD templates
 - Change control
 - Issue/risk reporting
- Supervise project implementation (OL)
- Participate in consultants inception mission and subsequent project missions
- Respond to requests from the consultants on issues affecting the performance of the project
- Facilitate reform progress with the Beneficiary
- Reporting progress of the project to donors and EBRD grant management team;
- Monitor progress in achieving project outcomes and outputs in the project's results matrix.
- Prepare promotional material on benefits of the project
- Close project.

Responsibility of the Consultant

- Sign consultancy contract with the Bank
 - Participate in project kick-off meeting with the Bank's Operational Leader (OL) to discuss TORs, results matrix, draft project plan etc
 - Prepare and agree structure/content of Inception Report
 - Undertake Inception Mission (normally with OL)
 - Finalise Inception report and submit to the Bank for review and approval
 - Commence consultancy activities on project deliverables:
 - Store all project documents in the file structure on Huddle prescribed by the Bank
- Submit written project progress report to the OL
 - Promptly raise issues with the OL affecting the delivery of the project;
 - Update and submit revise project plans to the OL if necessary
 - Assist with the preparation of promotional material for the project (research/ text/ PowerPoint for publication/outreach activities)
 - Prepare and submit Reports for each deliverable for review and approval by the Bank's OL and Results Manager including project completion report

Delivers the project to enable the benefits

The project manager is responsible for day-to-day management of the project and must be competent in managing the six aspects of a project, i.e. scope, schedule, finance, risk, quality and resources. Well-developed interpersonal skills such as leadership, communication and conflict management are also vitally important.

Role includes

- Manages the project
- Owns the project management plan
- Manages the team
- Influences stakeholders
- Liaises with end users
- Manages suppliers

Structure of projects



Key Definitions



European Bank
for Reconstruction and Development

Purpose/ Impact

- Change in peoples lives e.g. countries benefiting from active participation in world trade.

Outcome

- Change in institutional capacity or behaviour. e.g. Government officials implementing WTO GPA and recognising member country rights and obligations.

Outputs

- Changes in skills, abilities or behaviours of individuals or institutions. e.g. number of countries accepting a gap analysis against WTO GPA or people with qualification.

Deliverables

- A work package is a collection of activities that produce one or more deliverables. e.g. develop an on-line tool.

Activity

- Actions or work preformed through which inputs result in outputs. e.g. user acceptance testing for an on-line tool.

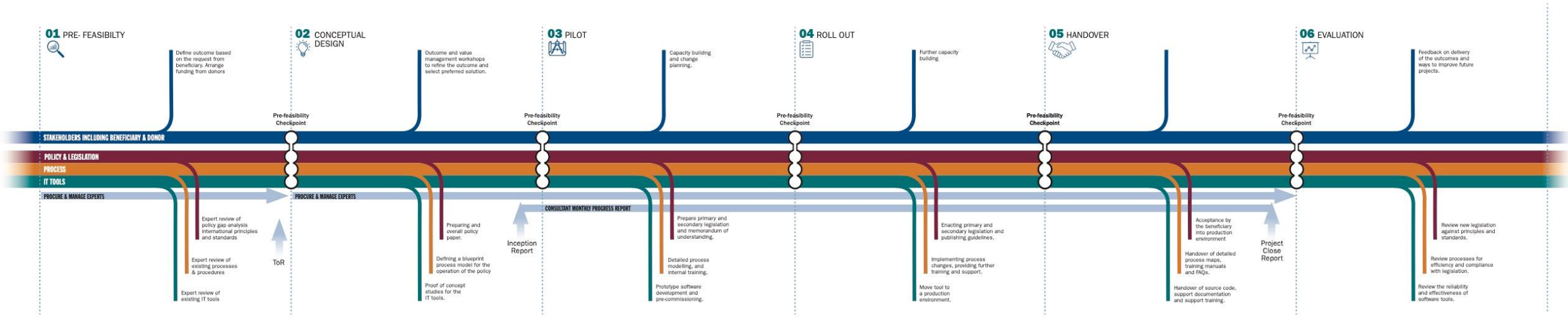
Owned by the
Bank and
Beneficiary
recorded in
results matrix

Owned by the
consultant and
the Bank via the
contract.

Lifecycle



Project Management Framework for this Project



01 TC Development – Pre-feasibility

The purpose of this phase is to respond to the request for assistance and define the problem statement and desired outcome of the TC project (Results Matrix), agree the approach and estimated costs, and seek concept clearance approval from the OGC management and grant review for funding from donors.

Policy path – Legal GPA analysis

During this phase, a desk review of the law will be prepared. This is typically based on a legal gap analysis between international legal instruments such as the GPA, UNCITRAL or EU standards and local legislation. This gap analysis will identify the minimum of required legal changes in the local regulatory framework.

Process path – Initial to-be process

An initial high level business process model will be prepared to inform the TC development. The BPMN will describe the minimum scope of institutional and process changes required to support the implementation of the revised policy to meet regulatory gaps identified in the legal analysis.

Tools path – As-is analysis

The policy and governance process changes need to be supported by new or modified e-services or digital government solutions. At this early stage, this work is limited to analysis of digital government capacities of the potential Beneficiary and exceptionally a fact-finding mission will be undertaken to interview technical owners at the Beneficiary.

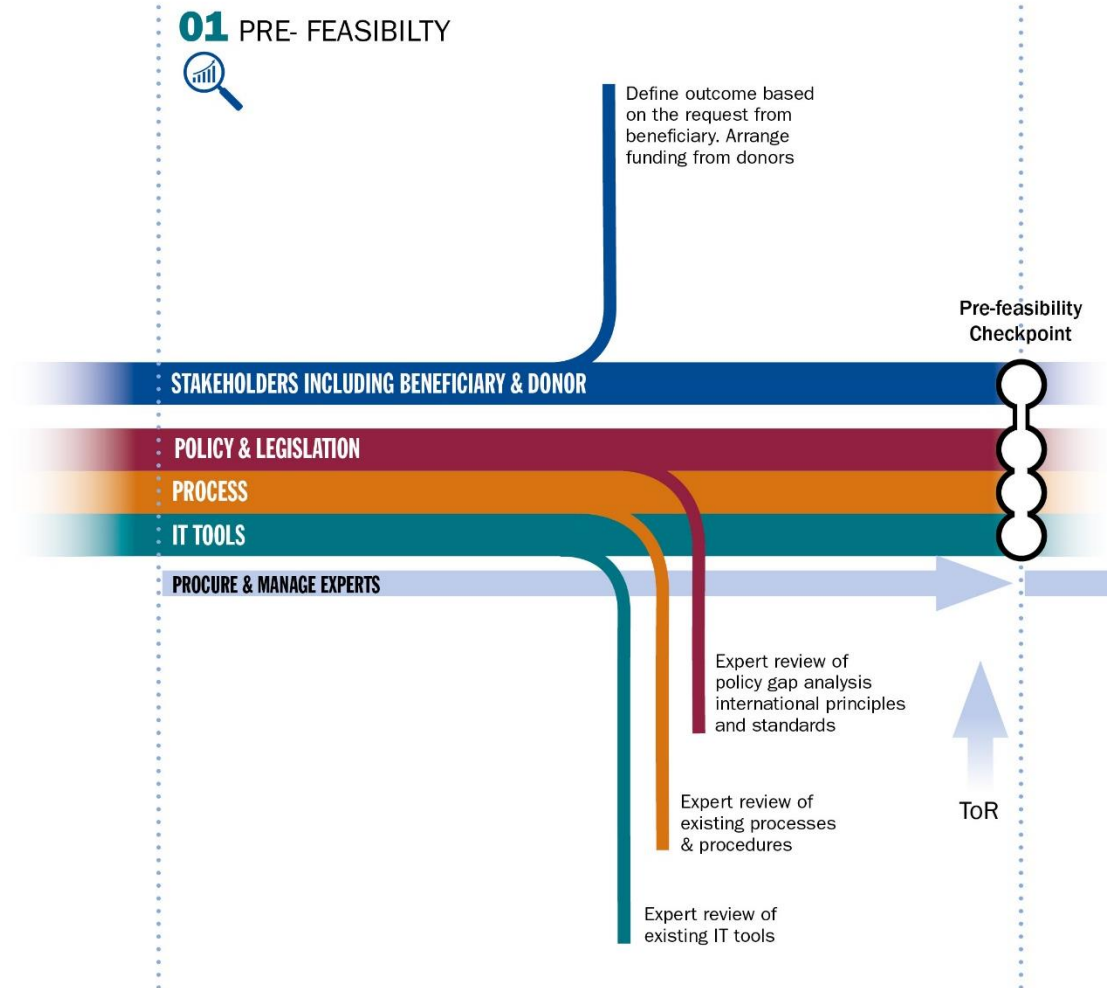
End of phase checklist

Mandatory TC development outputs

- Draft Results Matrix
- Draft Concept Clearance Memorandum
- Estimated Budget
- Provisional Terms of Reference

Optional deliverables

- Draft Legal Gap Analysis/ Benchmarking Report
- Report from fact-finding mission on digital tools
- High level BPMN of governance process



People or organisations who have a vested interest in the environment, performance and/or outcome of the project



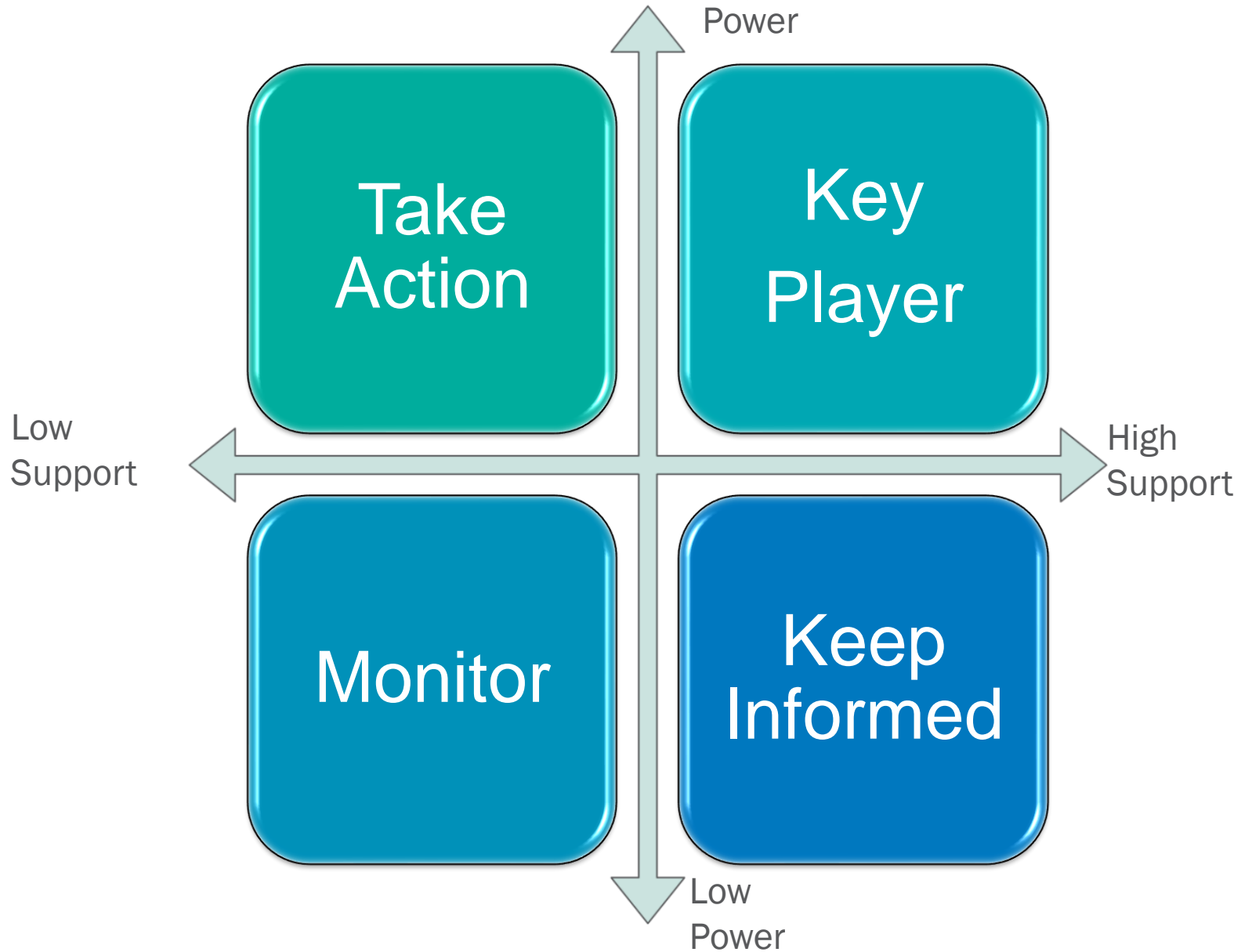
Stakeholder Management



European Bank
for Reconstruction and Development



Stakeholder Analysis



Example Stakeholder Analysis

EBRD GPA TC Facility Digital Procurement Implementation



European Bank
for Reconstruction and Development

Stakeholder and basic characteristics	Interests and how affected by the problem(s)	Capacity and motivation to bring about change	Possible actions to address stakeholder interests
<p>Government Officials: Government employees at an operational level involved in public procurement. Experts in the current processes and procedures with good relationships with existing suppliers.</p>	<p>Many be very comfortable with the current ways of working. Has a deep interest in the detail of the process. However some may be more open the change.</p>	<ul style="list-style-type: none"> • Has a significant capacity to support changes to open procurement. • Many may be cautious about the changes, due to a wide range of concerns. • May have concerns about job security or reduction in roles status. 	<ul style="list-style-type: none"> • Identify key players within the community of to patriciate in pilot. • Provide training on new processes and legislation.
<p>Local SME Suppliers; A group of small and medium size suppliers who form the majority of the existing suppliers. Typical from 2-500 employees. 70% with repeat business.</p>	<ul style="list-style-type: none"> • Open procurement reduce turnover of profit. • Could even affect livelihoods of some less competitive suppliers. • Some could have an opportunity to grow. 	<ul style="list-style-type: none"> • May be resistive to change and lack the necessary skills to Have financial and technical resources to employ new cleaner technologies • Limited current motivation to change 	<ul style="list-style-type: none"> • Invite local trade associations to participate in plot projects.

WTO GPA Training Programme Results Matrix



European Bank
for Reconstruction and Development

Project Description	Indicators How will we know this has be achieved?	Source of Verification Sources of information for data?
<p>Purpose: Change in peoples lives e.g. countries benefiting from active participation in world trade. e.g. Developing and LDC Members are benefiting from their active participation in the WTO.</p>	<p>e.g. Share of developing Members' total trade (imports and exports) in world trade</p>	<p>WTO Statistics (from ERSD)</p>
<p>Outcome: Change in institutional capacity or behaviour. e.g. Government officials implementing WTO GPA and recognising member country rights and obligations.</p>	<p>e.g. Number of outstanding notifications by TA beneficiaries Members</p>	<p>WTO Notifications database</p>
<p>Output: Changes in skills, abilities or behaviours of individuals or institutions. e.g. number of countries accepting a gap analysis against WTO GPA or people with qualification.</p>	<p>e.g. 1) Number of participants completing each PLS level. 2) Number of participants in WTO training activities.</p>	<p>WTO training database</p>
<p>Activities: The tasks (work programme) that need to be carried out to deliver the planned results (optional within the matrix itself) e.g. Designing training programmes. Running training programmes</p>	<p>e.g. 1) Number of training programmes available. 2) Number of training sessions completed 3) Number of people trained by gender.</p>	



Project Outputs

Activities undertaken by the Consultants resulting in the completion of the deliverables in the TORs: e.g. Draft secondary legislation on eProcurement is adopted by the Ministry of Finance

Progress measurement:

Target completion date and actual completion date

Project Outcomes

Example: The GPA adopts lessons from piloting new public procurement legislation on the online framework agreements and shopping mall.

Progress measurement:

Outcome Indicators e.g. Revisions to the primary laws and the new secondary legislation on eProcurement is enacted
Target Value & Baseline

EBRD TC Project Results Matrix



RESULTS MATRIX

TC Reference ID:

Title:

RESULTS MATRIX (V 0.4)

Purpose of this TC and links to investment operation (if any)

The Bank, through a technical cooperation country project of the EBRD UNCITRAL Initiative on Public Procurement will assist the Ministry of Finance (the "MOF") and the Government Procurement Agency (the GPA) in revising primary and secondary legislation and developing a new secondary legislation for electronic procurement procedures in order to provide for public procurement reform implementation. This will bring Mongolian public procurement regulation into line with international best practice and the 2011 UNCITRAL Model Law on Public Procurement standards in particular. The project will next assist the Government Procurement Agency in implementation of the revised public procurement regulations in practice.

Reporting Schedule	Progress Report 1	Progress Report 2	Completion
	<input style="width: 60px;" type="text" value="Jul-15"/>		<input style="width: 60px;" type="text" value="Jul-16"/>

Transition Impact indicator

Transaction / Donor Indicators	Target Value	Baseline	Data source
	value date <input style="width: 30px;" type="text"/> <input style="width: 30px;" type="text"/>	value date <input style="width: 30px;" type="text"/> <input style="width: 30px;" type="text"/>	
	value date <input style="width: 30px;" type="text"/> <input style="width: 30px;" type="text"/>	value date <input style="width: 30px;" type="text"/> <input style="width: 30px;" type="text"/>	

EBRD TC Project Results Matrix



Outcome			
The GPA adopts lessons from piloting new public procurement legislation on the online framework agreements and shopping mall			
Outcome Indicator 1	Target Value	Baseline	Datasource
Revisions to the primary laws and the new secondary legislation on eProcurement is enacted	value: 1 date: Jul-15	value: 0 date: Jul-14	Gazetteer or equivalent
Outcome Indicator 2	Target Value	Baseline	Datasource
Final eProcurement procedures and framework agreement methodology incorporating lessons are approved by the Client	value: 100% date: Jul-16	value: 0 date: Jul-14	Client's records
Output 1	Target Value		
Draft secondary legislation on eProcurement is adopted by the Ministry of Finance	value: 1 date: Dec-14		
Output 2	Target Value		
Standard bidding documents and standard technical specifications for goods are accepted by EBRD and the Client	value: 2 date: Mar-15		
Output 3	Target Value		
An implementation methodology for framework agreements is accepted by EBRD and the Client	value: 1 date: Mar-15		
Output 4	Target Value		
GPA and the MoF staff are trained in eProcurement and framework agreement procedures and practices	value: 30 date: Jul-15		
Output 5	Target Value		
Report on findings from piloting new public procurement legislation on the online framework agreements is accepted by EBRD and the Client	value: 1 date: Dec-15		
<i>Notes</i>			

Checking Intervention Logic in the Results Matrix



European Bank
for Reconstruction and Development

Bottom Up

IF adequate **activities** are undertaken **THEN** **deliverables** can be produced;

IF the **deliverables** are produced, **THEN** **outputs** can be achieved;

IF **outputs** are achieved, **THEN** the **outcome** will be realised;

and IF the **outcome** is achieved, **THEN** this should contribute towards the overall **purpose**

Top Down

IF we wish to contribute to the overall **purpose**, **THEN** we must achieve the **outcome**

IF we wish to achieve the **outcome**, **THEN** we must deliver the specified **outputs**

IF we wish to deliver the **outputs**, **THEN** the specified **deliverables** must be produced; and

IF we wish to produce the specified **deliverables**, **THEN** we must complete the activities.

- Background; the context for the project, PESTLE and the Windows of Wisdom. Key stakeholders, overview of the project to date.
- Assignment Objectives; Specific objectives for the project. Outcomes and outcome indicators
- Scope of Work: Deliverables For example:
 - Deliverable 1 – Support in the First Round of Bilateral Negotiations with GPA Parties for North Macedonia
 - The Consultant will assist the government of North Macedonia delegation in Geneva in completing bilateral negotiations with GPA parties based on the initial GPA offer.
 - A report outlining the Consultants inputs to the negotiations, including all written policy materials will be submitted to the Bank by the Consultant.
- Consultant's profile; CVs of proposed consultants and experience delivering similar projects
- Implementation arrangements: Reporting, the use of huddle, invoicing and issue escalation

End of phase checklist

Mandatory TC development outputs

- Draft Results Matrix
- Draft Concept Clearance Memorandum
- Estimated Budget
- Provisional Terms of Reference

Optional deliverables

- Draft Legal Gap Analysis/
Benchmarking Report
- Report from fact-finding mission
on digital tools
- High level BPMN of governance process

02 TC Conceptual design

In this phase, the TC definition is prepared by OL working with the Key Experts and the Beneficiary to refine the expected outcome and explore different ways in which it can be achieved.

Policy path – Policy paper

During this phase, the policy paper will be finalised and the scope of regulatory reform is defined.

Process path – To-be business model

During this phase, the business process model is developed and agreed with stakeholders.

Tools path – Technical concept

During this phase, the Technical Concept with a blueprint for toolkits and digital government tools is developed and agreed.

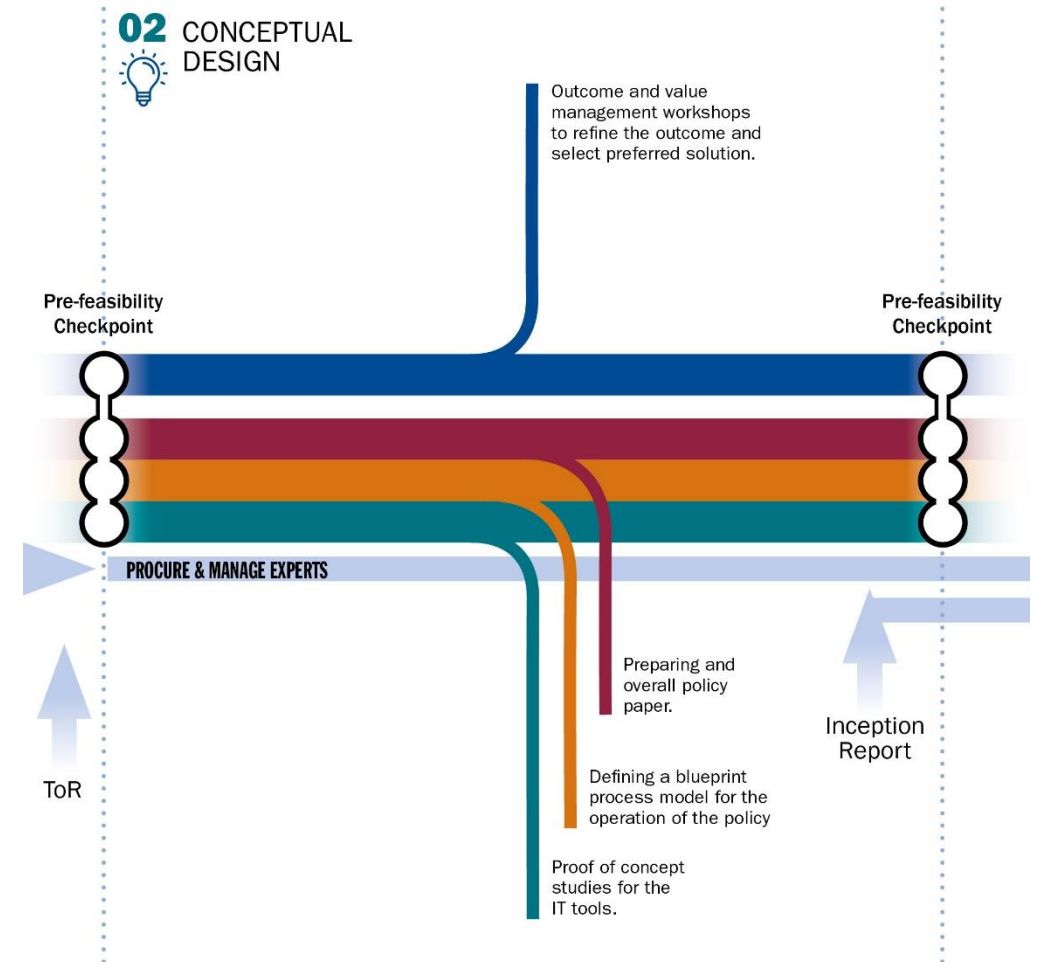
End of phase checklist

Mandatory TC development outputs

- Finalised Terms of Reference/s
- Final Estimated Budget/s
- Procurement plan
- Policy paper
- To-be governance model in BPMN
- Technical concept for implementation

Optional deliverables

- Road map for complex/phased/long-term TC



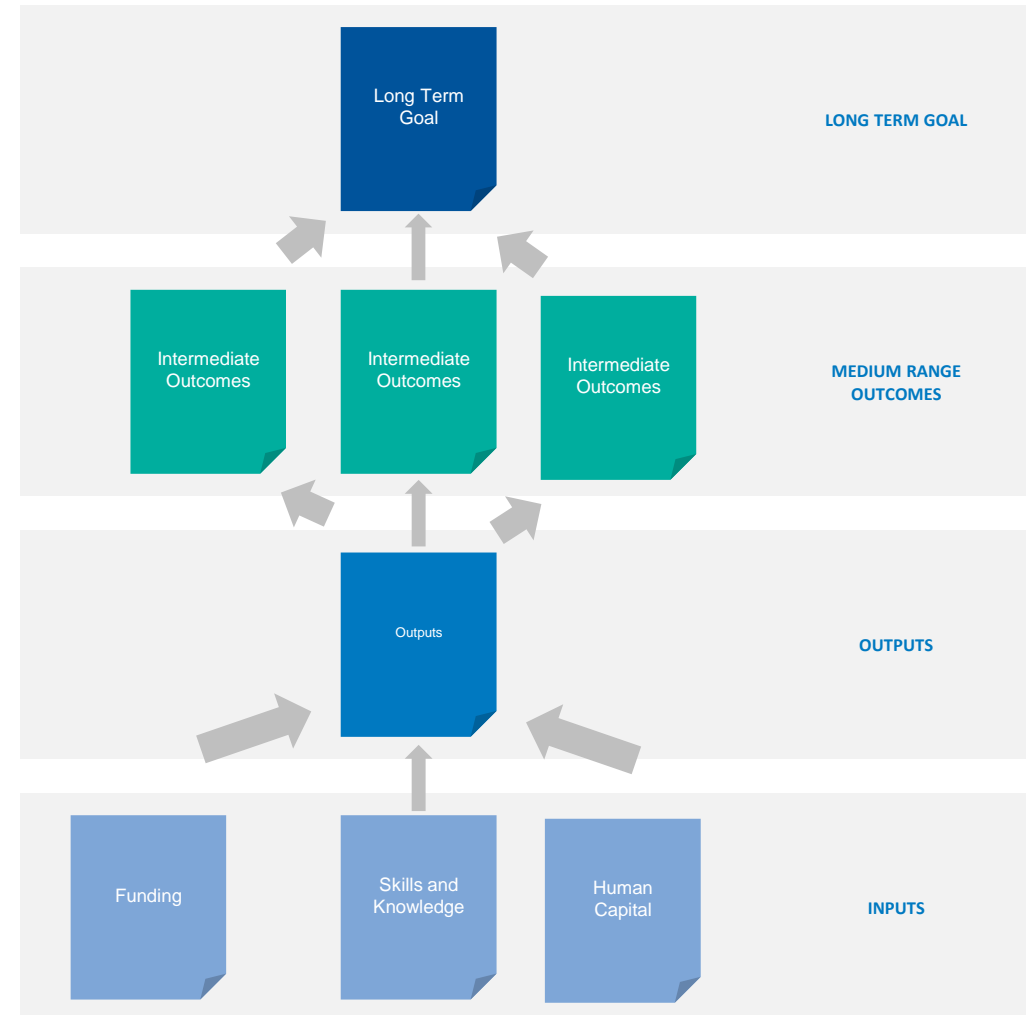
The Theory and Change Outcome Pathway



European Bank
for Reconstruction and Development

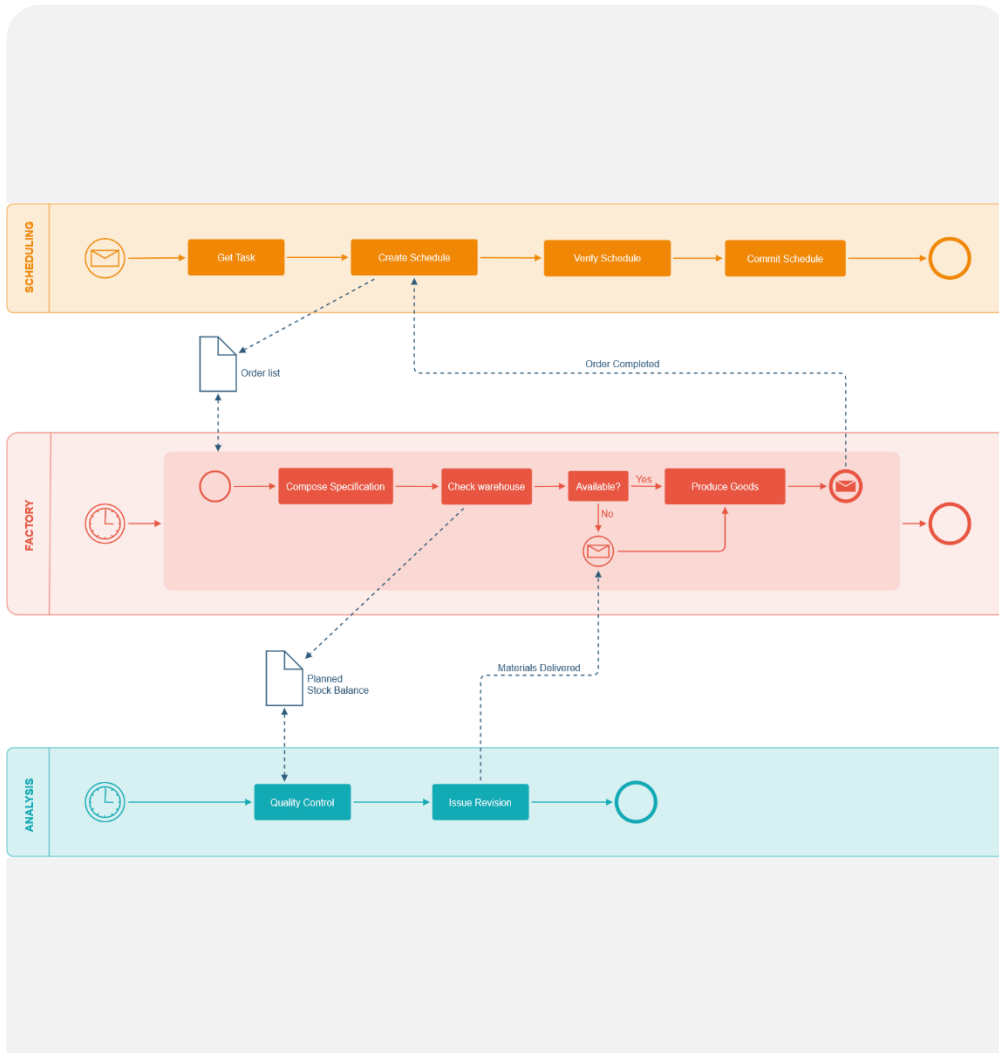
At a workshop with the Beneficiary and other key stockholders.

1. Identifying long-term goals
2. Backwards mapping and connecting the preconditions or requirements necessary to achieve that goal and explaining why these preconditions are necessary and sufficient.
3. Identifying your basic assumptions about the context.
4. Identifying the interventions that your initiative will perform to create your desired change.
5. Developing indicators to measure your outcomes to assess the performance of your initiative.
6. Writing a narrative to explain the logic of your initiative.



Business Process Modeling Notation Mapping

- Step 1 - Draw the organization
- Step 2 - Draw the participants
- Step 3 - Identify Events: start, stop, intermediate, timer, message
- Step 4 - Identify Activities: task, sub process, send, receive, user, manual, business rule, service, script, task
- Step 5 - Identify Gateways: Exclusive, Inclusive, Parallel,
- Step 6 - Determine Connection: Sequence, Message, Association
- Step 7 - Add information data objects, group, Text annotation
- Step 8 - Review the Process



IT Blueprint

A IT Blueprint translates business process into overall IT requirements. It includes:

- 1) **Project specifics** Who is involved? Include the product owner, team, stakeholders? When is it projected to ship?
- 2) **Team goals and business objectives**
- 3) **User Stories** List or link to the user stories involved
- 4) **User interaction and design** After the team fleshes out the solution for each user story, link design explorations and wireframes to the page.
- 5) **Questions** Create a table of "things we need to decide or research" to track these items.
- 6) **What we're not doing**

Mobile Web Requirements

Created by Mitch Davis, last modified just a moment ago

Target release	1.0
Epic	MDT-18 - Mobile optimized web app TO DO
Document status	DRAFT
Document owner	@Mitch Davis
Designer	@Cassie Owens
Developers	@Harvey Jennings
QA	@Kevin Campbell

Background and strategic fit

We all know mobile is on the rise. A recent survey to customers showed that 85% of users use their mobile on a daily basis. Most of our customers also use competitor apps, so this is something we need to have.



Customer research

- Customer interview - Netflix
- Customer interview - Homeaway
- Customer interview - Bitbucket

Requirements

#	User story title	User story description	Priority	Notes
1	Facebook Integration @ MDT-13 TO DO	A user wants to sign up via Facebook	Must Have	<ul style="list-style-type: none"> We will need to talk to Cassie Owens. There has also been some research done on this (see Facebook integration prototype)
2	Activity Stream @ MDT-14 TO DO	A user wants to view the latest updates via the mobile dashboard so that they can get a better understanding of what is in place	Must Have	
3	Post Updates @ MDT-15 TO DO	A user wants to be able to post status updates on the go	Must Have	The key things we will need to support: <ul style="list-style-type: none"> Text status updates Mentions Support for images Smart embedding for YouTube vids
4	API @ MDT-16 TO DO	A developer wants to integrate with the mobile app so that they can embed the activity stream on their website	Should Have	<ul style="list-style-type: none"> We should chat to Team Dyno as they did something similar.

User interaction and design

Description	Login screen	Activity stream
Mockup		

Questions

Below is a list of questions to be addressed as a result of this requirements document:

Question	Outcome
What about Google Apps	<ul style="list-style-type: none"> We think this is important, but not for version one. We can look at this at a later stage. It might be worth someone looking into a shared notification library to do this.
Are we supporting Blackberry?	<ul style="list-style-type: none"> Again, not for initial version - but we haven't had much demand for this.
Should we have an offline mode?	<ul style="list-style-type: none"> We've talked about the pros and cons. In brief: <ul style="list-style-type: none"> Seamless experience for customers, they won't notice if there is a connection issue Most of our competitors don't have this Could be expensive to build Should we spike this at a later sprint?

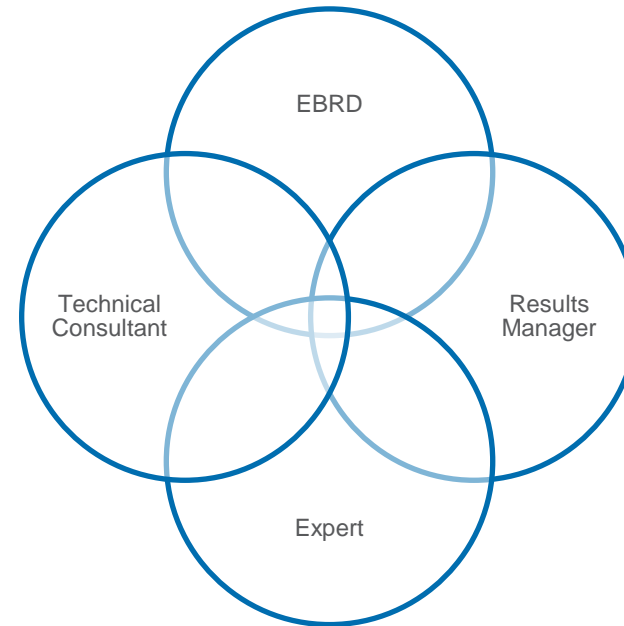
Not Doing

- Google Apps Authentication - out of scope, see above for details
- Blackberry support - we won't look at doing this, if demand picks up we can look at it.
- Native app. We are starting with a mobile web view first and get back to a native app depending on feedback that we get.

[Like](#) Be the first to like this [requirements](#)

A procurement plan

- 1) Described how the scope what the Bank will do itself and what should be contracted.
- 2) Describe how the scope is divided between the different consultants to minimise risk.
- 3) Describe the best contractual relationships e.g. prime or alliance.
- 4) Describe the payment and invoicing mechanisms and reporting requirements, e.g. milestone or time and materials.



Divide the scope between the different parties

Describe the contractual relationships



End of phase checklist

Mandatory TC development outputs

- Finalised Terms of Reference/s
- Final Estimated Budget/s
- Procurement Plan
- Policy Plan
- To-be governance model in BPMN
- Technical concept for implementation tools

Optional deliverables

- Road map for complex/phased/long-term TC

03 TC implementation – Pilot

This is a critical phase in which the changes to policy, process and information management systems are brought together to prove that the reform concept is realistic and practicable.

Policy path – Legislative drafting

During this phase, a draft law or amendments to the law will be developed e.g. primary, secondary or tertiary legislation.

Process path – Process reengineering activities

In this phase, a detail level 5 Business Process Model Notation (BPMN) diagram is produced and process change implemented in the regulatory areas selected for pilot. This forms the basis of a formal change management plan and internal training of the key users policy users as well as all parties involved in the pilot.

Tools path – Proof of concept pilot

Prototype digital tools are piloted in the selected regulatory areas to prove the reform concept is viable for local environment. The result may be a pilot evaluation report, providing inputs for commissioning digital tools or a pre-commissioning version of the software for further development.

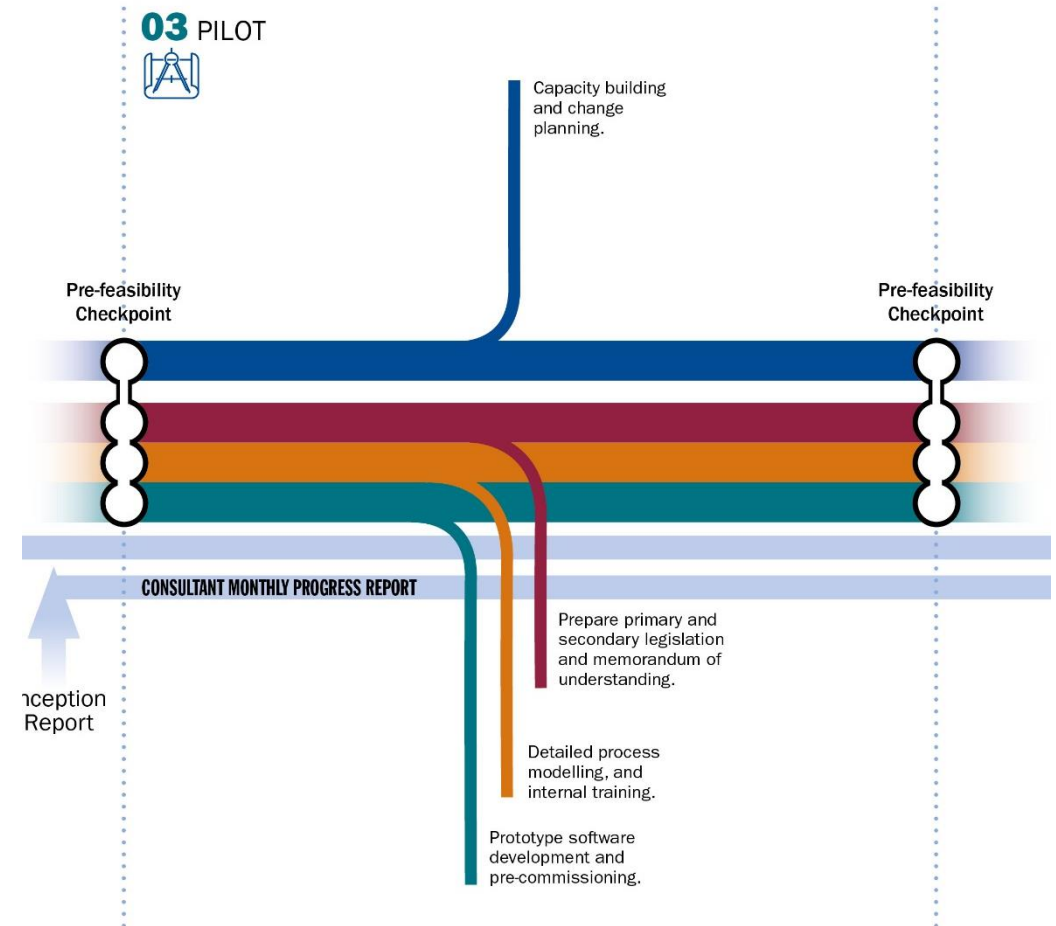
End of phase checklist

Mandatory deliverables if in the scope of the project

- Pilot implementation plan (legal, business and technology)
- Draft legislation
- Detailed BPMN process map
- Stakeholder engagement plan
- Plan evaluation report including lessons learned

Optional deliverables

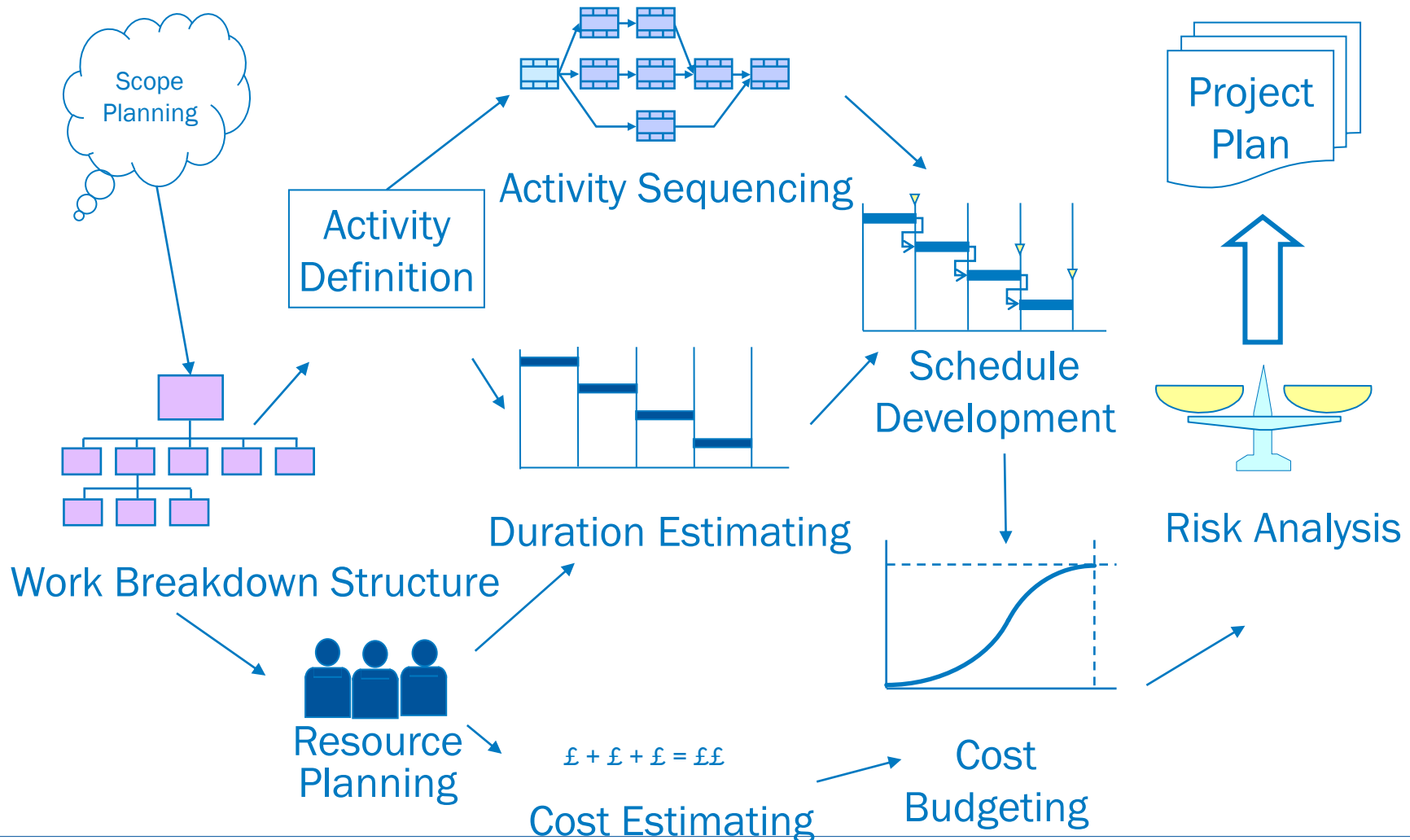
- Awareness raising and/or outreach campaign



Agree a Plan of Work



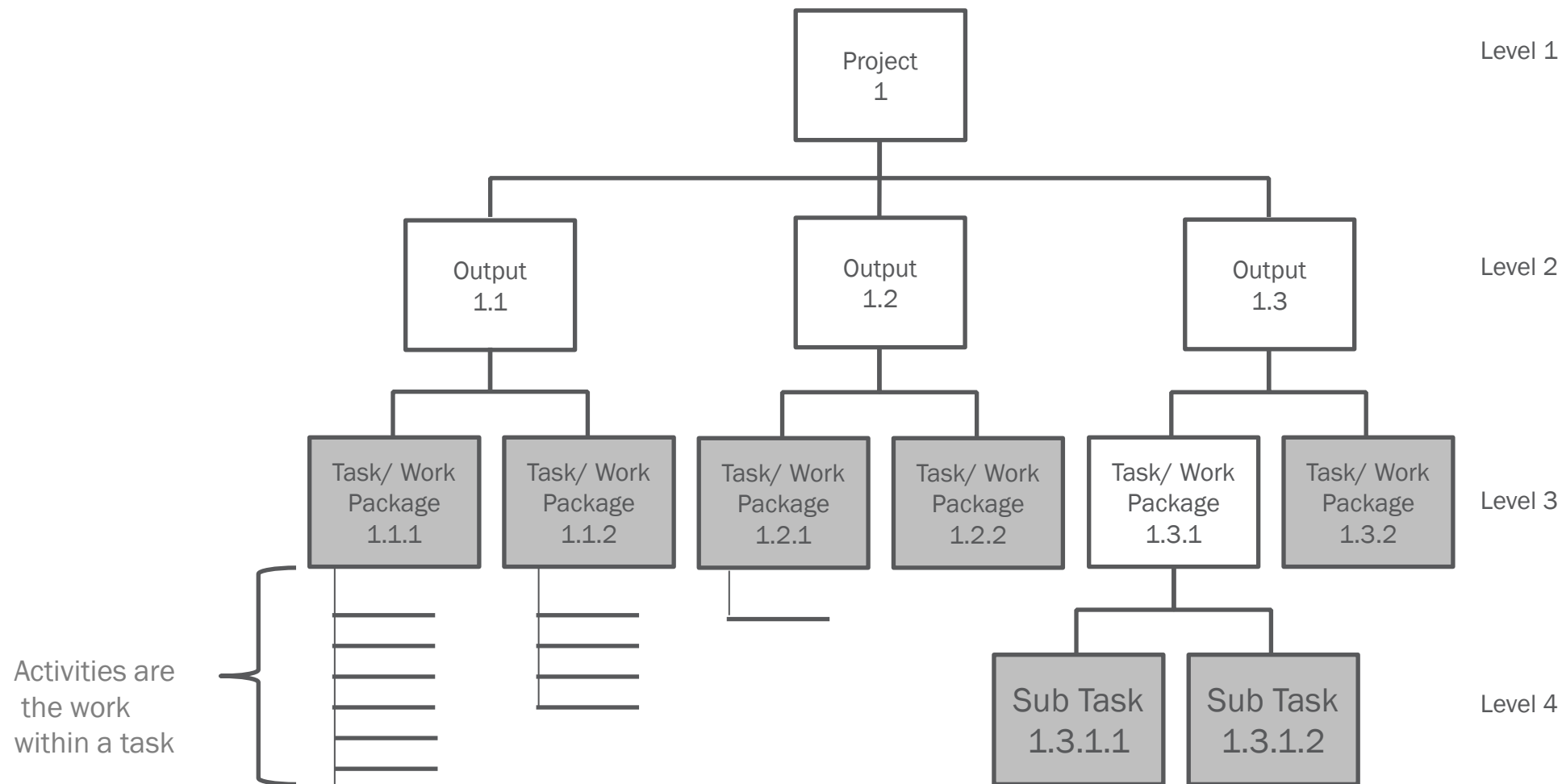
European Bank
for Reconstruction and Development



Work breakdown structure



European Bank
for Reconstruction and Development

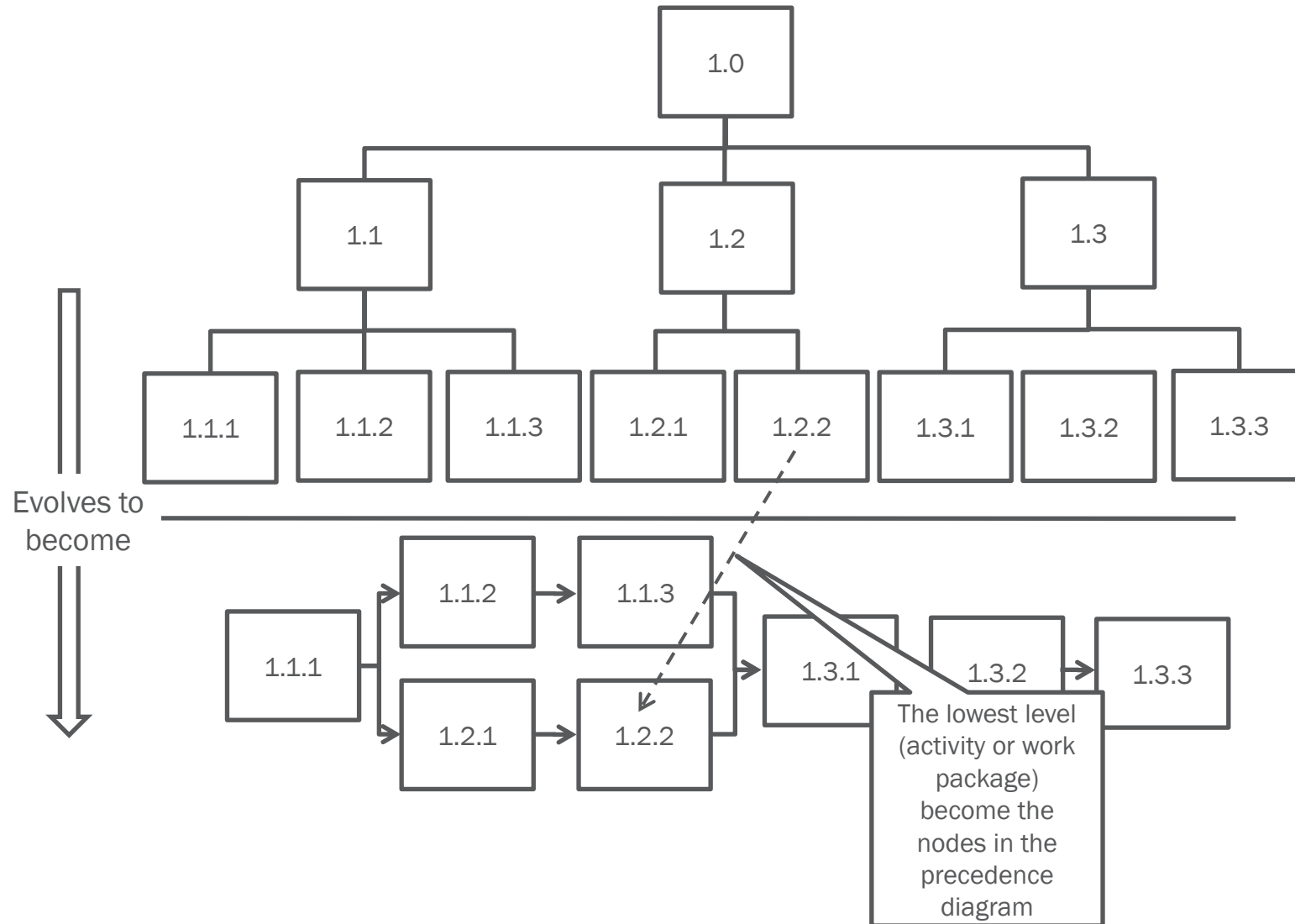


In this case, the shaded boxes indicate the work packages which can contain multiple activities, activities use inputs such resources and money to produce a deliverable.

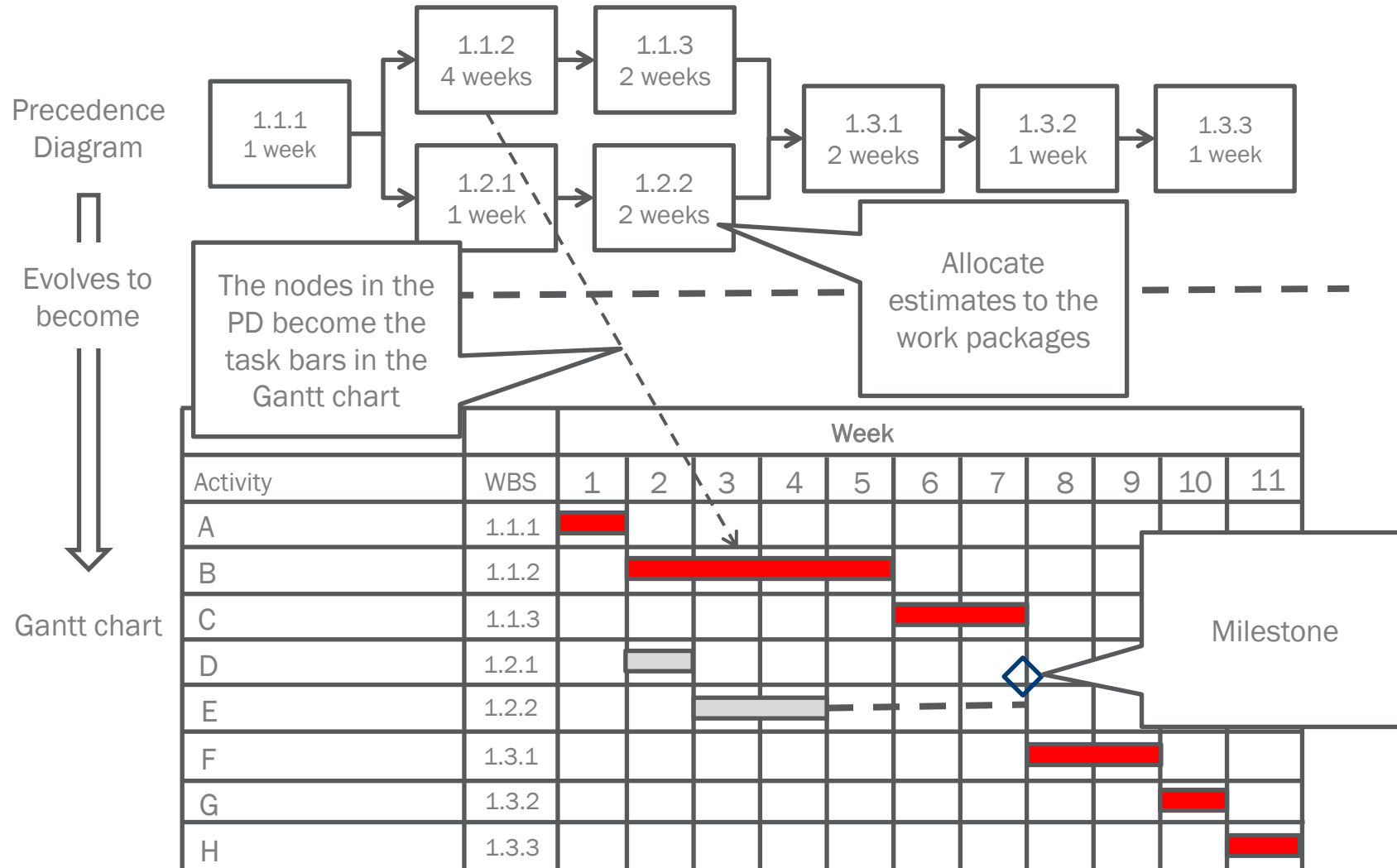
The lowest level of planning

- Be assignable to a single “owner”
- Be distinguishable from other work packages
- Be a discrete entity in the network
- Have an associated product
- Becomes an entry into the project accounts

WBS to precedence diagram



Gantt chart



Resource Smoothing – assuming only 2 Y's



Activity	RES	WBS	Week											
			1	2	3	4	5	6	7	8	9	10	11	
A	2 x G	1.1.1	█											
B	1 x G	1.1.2		█	█	█	█	█	█					
C	2 x Y	1.1.3							█	█				
D	2 x Y	1.2.1		█										
E	2 x Y	1.2.2			█	█	█	█	█	█	█			
F	1 x G	1.3.1									█	█	█	
G	1 x G	1.3.2											█	█
H	1 x G	1.3.3												█
Total resource G per week			2	1	1	1	1	0	0	1	1	1	1	
Total resource B per week			0	2	2	2	2	2	2	0	0	0	0	
Resource histogram for resource G	2		█											
	1		█	█	█	█	█			█	█	█	█	
Resource histogram for resource B	3													
	2			█	█	█	█	█	█					
	1			█	█	█	█	█	█					

Project Baseline



European Bank
for Reconstruction and Development

Baseline is the value or condition against which all future measurements will be compared. The baseline is a point of reference. In project management there are three baselines – schedule baseline, cost baseline and scope baseline.





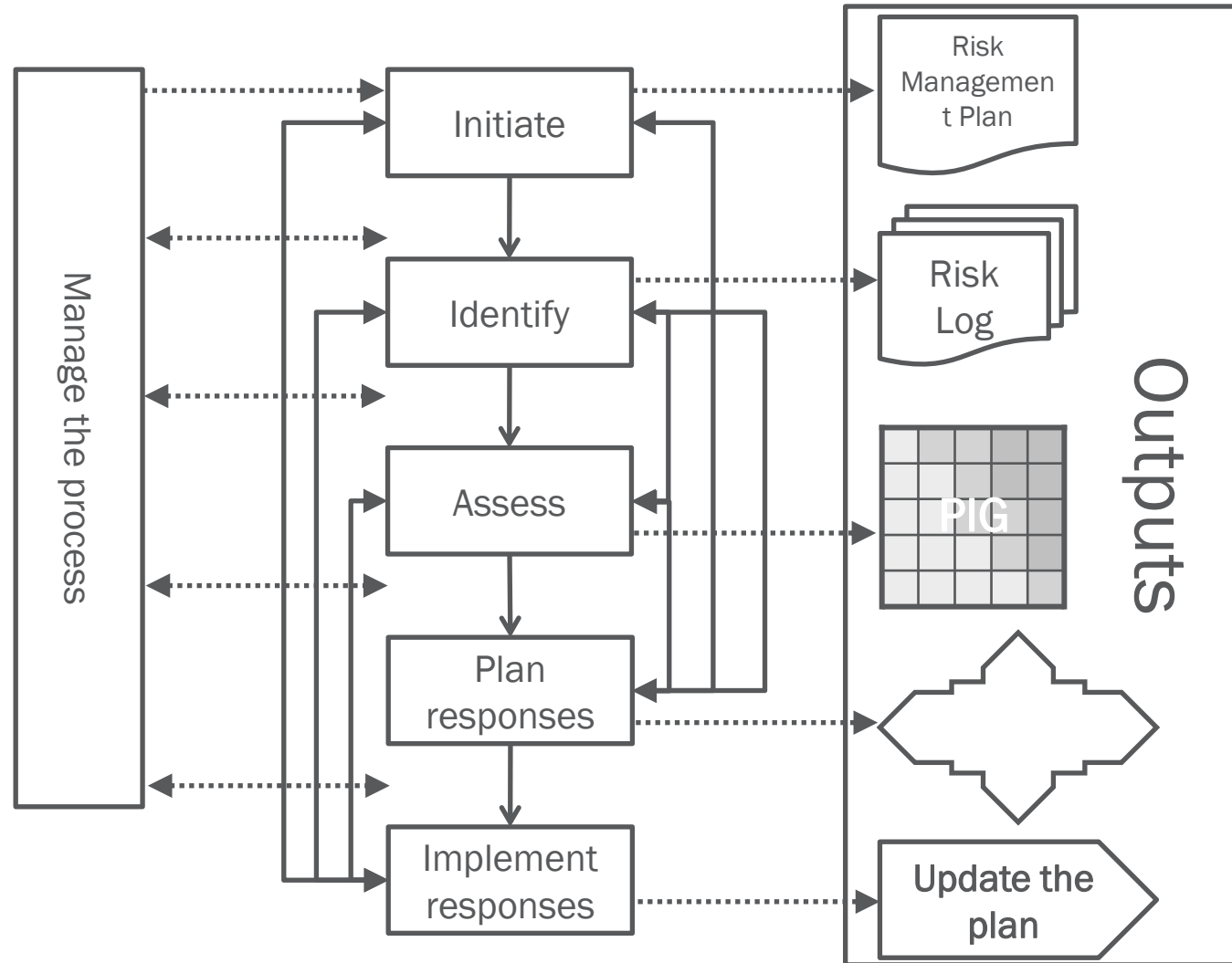
What
might
go
wrong?

An event that – should it occur will have an effect on the successful achievement of the project outputs, outcomes or benefits.

Risk management process

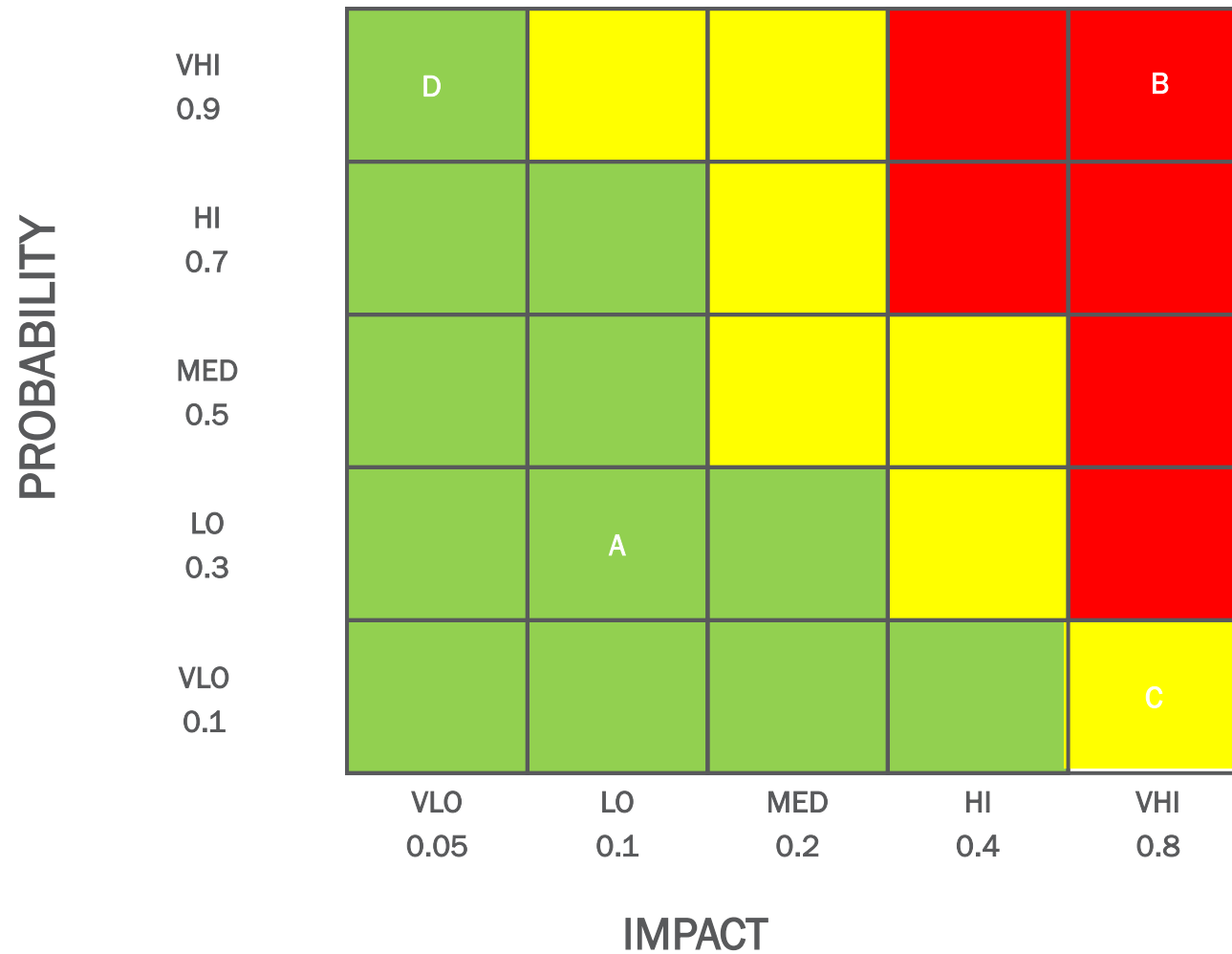


European Bank
for Reconstruction and Development



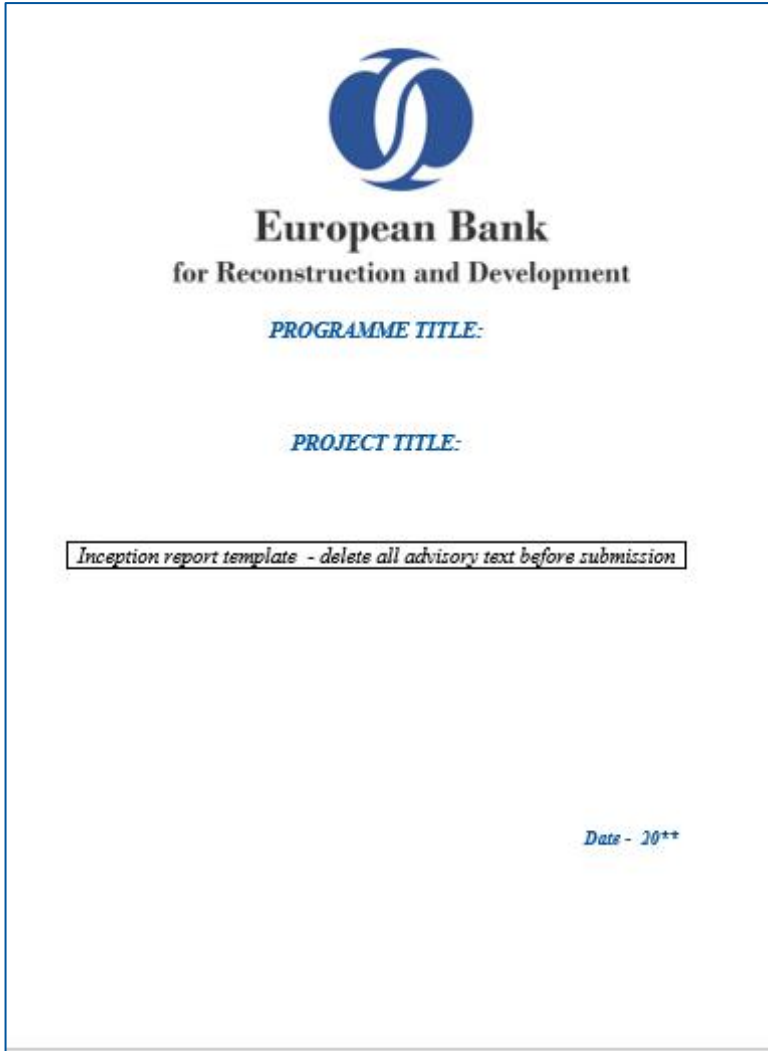


Probability Impact Grid



What is the Inception Report?

- It's the project plan that refines the TC Consultants technical proposal and defines the scope, methodology and workplan activities that will be undertaken by the TC Consultant to deliver the outcomes and outputs of the project.
- It must be promptly prepared by the Consultant and approved by the OL and Results Manager of the Bank
- The contents must be aligned with, and cross-refer to, the TORs of the assignment and the results matrix.
- Monthly reports to the OL must cross-refer to the Inception Report workplan.



Preparation of the Inception Report (new template available)



- Baseline locks down the project scope, approach and budget.
- Essential step in foundation for successful delivery.
- Convert the contract into a delivery plan.

Inception Report EBRD TC Project (Minimum Contents)	
Document approval table	
<ul style="list-style-type: none"> ✓ Introduction ✓ Document objective ✓ Programme background ✓ Project background ✓ Objectives and Scope of the TC Assignment ✓ Summary of provisional terms of reference and result matrix ✓ Description of problem to resolve – (baseline) ✓ Expected project outcomes ✓ List of tasks and deliverables 	<ul style="list-style-type: none"> ✓ Revised result matrix with quantitative indicators ✓ Detailed budget ✓ Work plan and schedule ✓ Experts' roles and responsibilities ✓ Project mission plan and man-days allocation to specific deliverables ✓ Identified risks and tasks ✓ Project reporting
<ul style="list-style-type: none"> ✓ Annex 1 Detailed Terms of Reference ✓ Annex 2 Copy of project results matrix 	

3 key reports to be prepared by the Consultants (templates available)



European Bank
for Reconstruction and Development

1. INCEPTION REPORT

The cover page of the Inception Report template features the European Bank logo at the top center. Below the logo, the text reads "European Bank for Reconstruction and Development". Underneath, there are two lines for "PROGRAMME TITLE:" and "PROJECT TITLE:". A rectangular box contains the text "Inception report template - delete all advisory text before submission". At the bottom right, there is a field for "Date - 30**".

2. FINAL DELIVERABLE REPORTS

A stack of five overlapping cover pages for Final Deliverable Reports. The top page shows the European Bank logo, followed by "European Bank for Reconstruction and Development". Below this is "PROGRAMME TITLE:". The next line is "PROJECT TITLE:" with a text box containing "Enter project title". The following line is "FINAL REPORT FOR DELIVERABLE:" with a text box containing "Enter Deliverable number's and title's that this report covers". A box at the bottom contains the text "Template for Final Report for Deliverable - delete all advisory text before submission". At the bottom right, there is a field for "Date - 30**".

3. FINAL REPORT

The cover page of the Final Report template features the European Bank logo at the top center. Below the logo, the text reads "European Bank for Reconstruction and Development". Underneath, there is "PROGRAMME TITLE:". The next line is "PROJECT TITLE:" with a text box containing "Enter project title". Below that is "FINAL REPORT". A box at the bottom contains the text "Template for Draft of Project Final Report". At the bottom right, there is a field for "Date - 20**".



What is a Final Report for a Deliverable?

A Final Report for a Deliverable or group of deliverables as listed in the assignment Terms of Reference.

Should be prepared once a deliverable and the Consultant's associated tasks and activities have been completed to the satisfaction of the Bank and the beneficiary government.

It can cover for example:

1. A technical report on a review of a legal framework with recommendations for updating it;
2. Development and acceptance of a piece of software e.g. dashboard reporting tool;
3. Delivery of a training programme.

The image shows a template for a Final Report for a Deliverable. It features the European Bank logo at the top center, followed by the text "European Bank for Reconstruction and Development". Below this, there are three lines of text, each followed by a box for user input: "PROGRAMME TITLE:", "PROJECT TITLE: Enter project title", and "FINAL REPORT FOR DELIVERABLE: Enter Deliverable number/s and title/s that this report covers". At the bottom, there is a box containing the text "Template for Final Report for Deliverable - delete all advisory text before submission". In the bottom right corner, there is a small vertical line and the text "Date - 20**".

Preparation of the Final Report for a Deliverable (new template available)



The report should provide a succinct summary of the tasks and activities undertaken by the Consultant for a Deliverable and should be written to be read by both EBRD and the beneficiary government and be aligned with the methodology and content of the Project Inception Report.

Lessons learned should be excluded from this report and should be included in the Project Completion Report.

Final Report for a Deliverable EBRD TC Project (Minimum Contents)	
Document approval table	
<ul style="list-style-type: none"> ✓ Introduction ✓ Document objective ✓ Program and project background ✓ Summary of activities performed ✓ Deliverable completed ✓ Task, activities and deliverable summary 	<ul style="list-style-type: none"> ✓ Project results matrix ✓ Expected project outputs ✓ Expected project outcomes ✓ Conclusion
<ul style="list-style-type: none"> ✓ Commentary on the completion of the deliverable ✓ Deliverable implementation schedule ✓ Missions completed ✓ Issues and challenges encountered ✓ Utilization of TC project budget 	
<ul style="list-style-type: none"> ✓ Annex 1 – include copy of any training materials. ✓ Annex 2 	

What is a Final Report for a Project?



European Bank
for Reconstruction and Development

A Final Report should only be prepared once all tasks, activities and deliverables required under the project terms of reference have been completed and a Final Report for each Deliverable has been approved by the OL and the beneficiary in writing.

The contents must be aligned with, and cross-refer to, the TORs of the assignment and the results matrix.

It must be promptly prepared by the Consultant , once all Final Report for each Deliverable have been prepared, and then approved by the OL and Results Manager of the Bank

The image shows a template for the cover page of a draft project final report. It features the European Bank for Reconstruction and Development logo at the top center. Below the logo, the text reads "European Bank for Reconstruction and Development". Underneath, there is a line for "PROGRAMME TITLE:". Below that, there is a line for "PROJECT TITLE:" followed by a text box containing the placeholder "Enter project title". Below the text box, the text reads "FINAL REPORT". At the bottom of the page, there is a line for "Date - 20**".

Preparation of the Final Report for a Project (new template available)



European Bank
for Reconstruction and Development

The Final Report should provide a succinct summary of the tasks and activities undertaken by the Consultant on the project and should be written to be read by both EBRD and the beneficiary government and be aligned with the methodology and content of the Project Inception Report and the Deliverable Reports

Lessons learned should be included in the Final Report.

Final Report for an EBRD TC Project (Minimum Contents)	
Document approval table	
<ul style="list-style-type: none"> ✓ Introduction ✓ Document objective ✓ Program and TC Project/TC Assignment background ✓ Summary of TC activities performed ✓ Deliverable <ul style="list-style-type: none"> ✓ Commentary on the completion of the deliverable ✓ Deliverable implementation schedule 	<ul style="list-style-type: none"> ✓ Project missions completed ✓ Assumptions, issues and risks ✓ Lessons learned ✓ Conclusion
<p>Annex 1 - Copy of Final Version of Terms of Reference Annex 2</p>	

Mobilise the project team



European Bank
for Reconstruction and Development

- Plan the mobilisation phase, critical first 60 days.
- Launch project kickoff meeting.
- Establish project control systems.
- Allocate budget to account managers.
- Establish project facilities and infrastructure.
- Brief and train staff.





End of phase checklist

Mandatory deliverables if in the scope of the project

- Pilot plan and report (Legal, Business and Technology)
- Draft legislation
- Detailed BPMN process map
- Stakeholder engagement plan
- Pilot evaluation report including lessons learned

Optional deliverables

- Awareness raising and/or outreach media campaign

04 TC implementation – Rollout

During the rollout, the new policy, process and implementation tools are launched as mandatory for all policy users.

Policy path – Regulatory capacity building

During this phase, the new legislation is enacted. This will be supported by the publication of guidance notes. Regulatory capacity building with the regulatory authority is finalised.

Process path – Change management

The process implementation activities will be accelerated and introduced to all relevant government departments. These will include training and on-going help desk support.

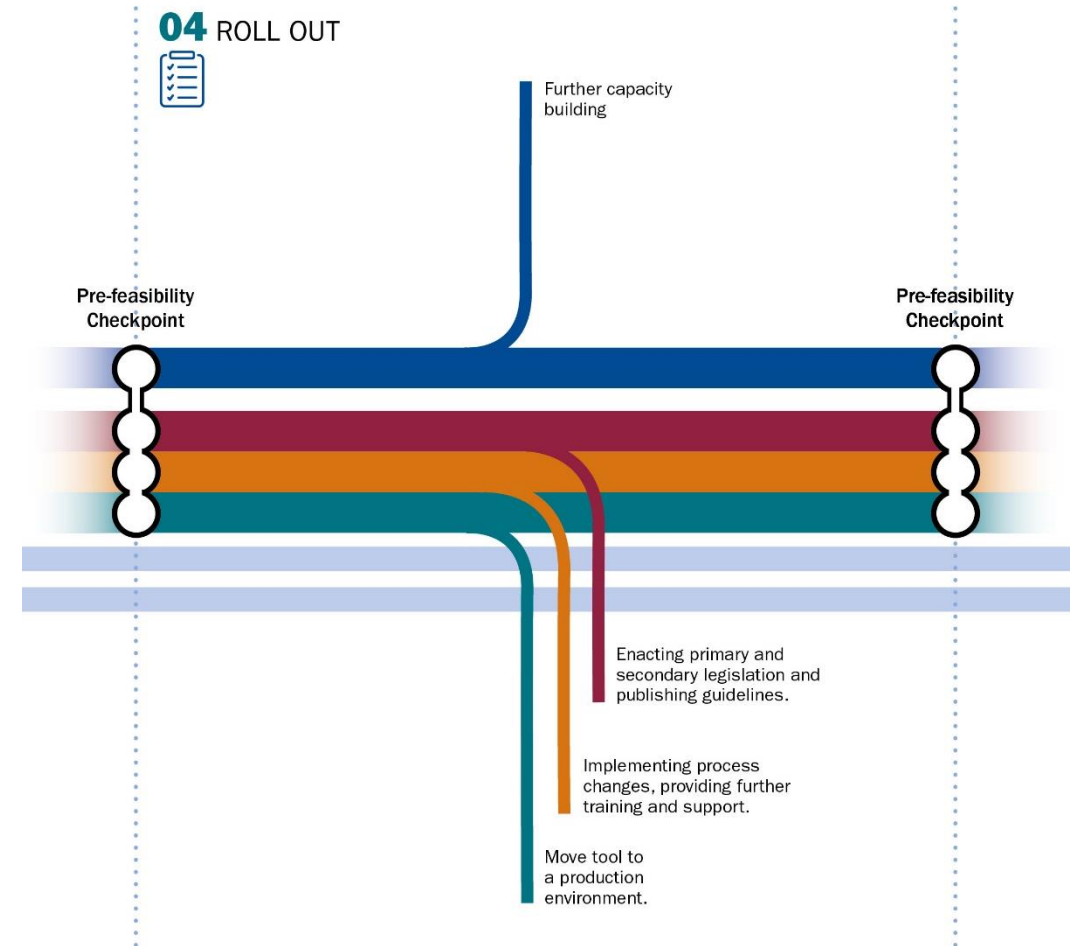
Tools path – Development of tools

During this phase the digital tools are commissioned by the Beneficiary. If pre-commissioning pilot implementation is provided by the TC, the digital tools are transferred from the pilot infrastructure to the government production environment.

End of phase checklist

Mandatory deliverables if in the scope of the project

- Final legislation (primary and secondary)
- Guidance notes
- Government users – capacity building curriculum and materials:
 1. Training for key users.
 2. Training for standard users.
 3. Outreach for non-governmental stakeholders.
- Final governance process maps in BPMN



05 Handover

This TC phase happens in parallel with the rollout. During Handover the TC Project team transfers all the knowledge and operational documentation to the responsible units at the Beneficiary.

Policy path

Additional regulatory capacity building and development of online FAQs may be required during this phase.

Process path

Handover of detailed process maps in a format that the beneficiary can use for future support and changes.

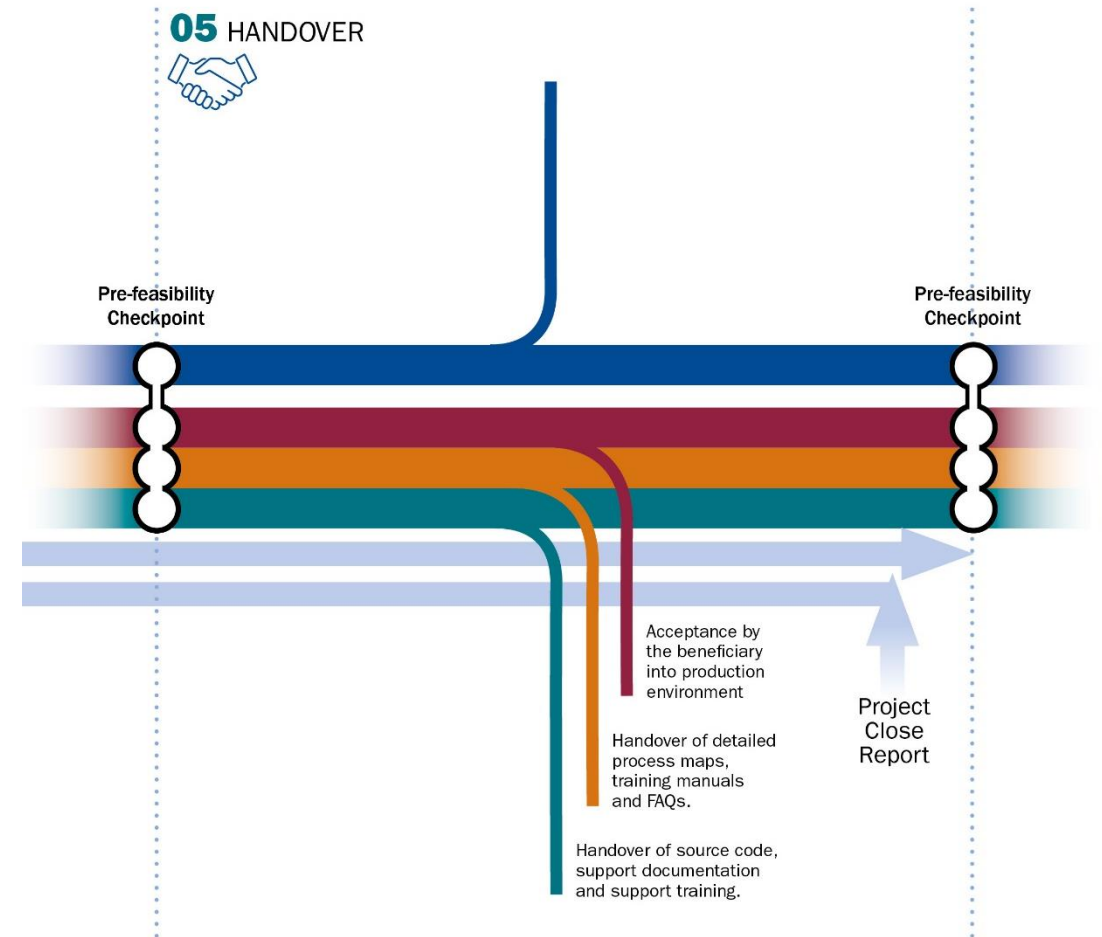
Tools path

Handover of technical documentation, help desk guidance and pilot release notes. This will include licensing agreements, finalising technical documentation and arranging for digital tools administration, maintenance and development by the Beneficiary's Technical Owners.

End of phase checklist

Mandatory deliverables if in the scope of the project

- Training of trainers training materials
- Detailed governance process maps in the Beneficiary format
- Online help-desk:
 - a) Software
 - b) Procedures
 - c) Regulations
- Final digital tools technical documentation and licensing agreements



06 Evaluation

Evaluation happens between 6 to 12 months after Handover.

Policy path

Legal gap analysis or benchmarking.

Process path

Audit of processes for efficiency, compliance and effectiveness.

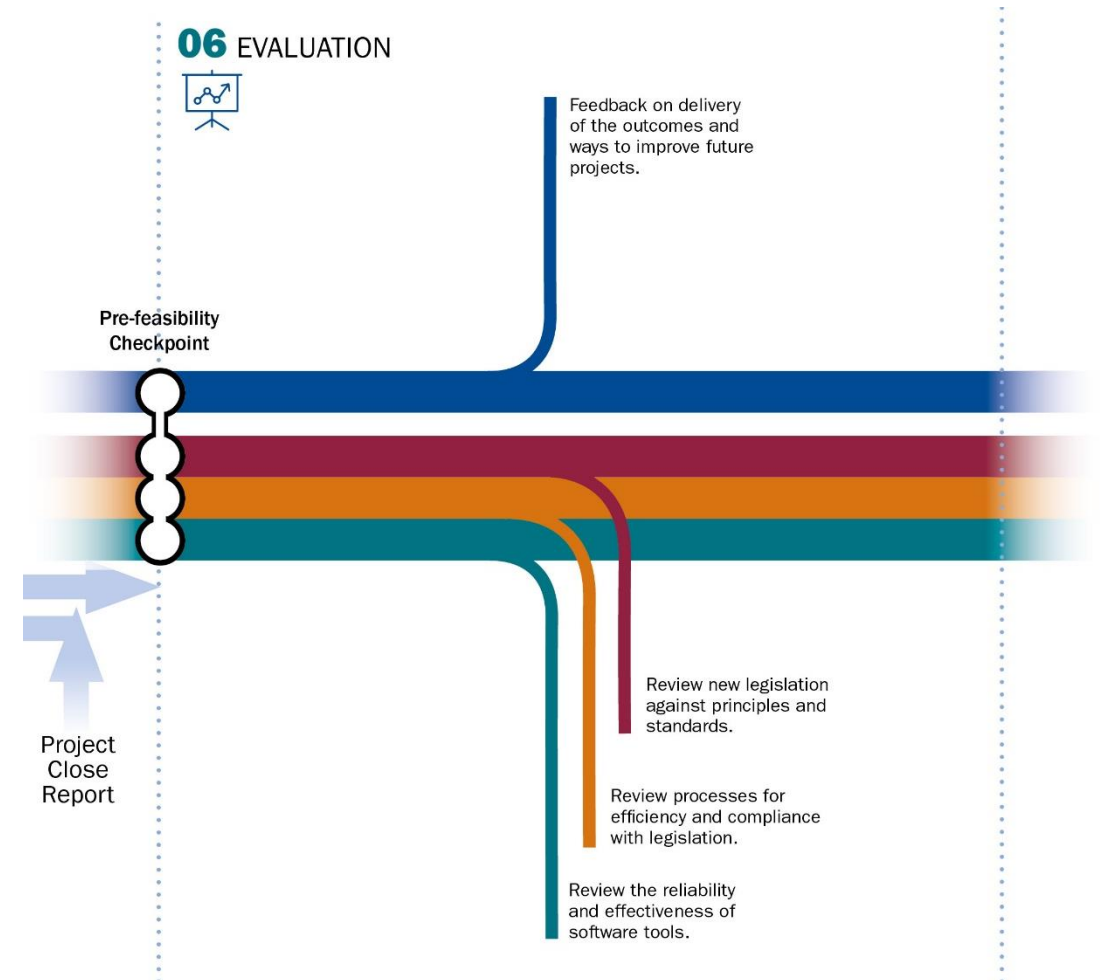
Tools path

Audit of digital tools against technical and functional specifications, in case of pre-commissioning pilot implementation.

End of phase checklist

Mandatory TC development outputs

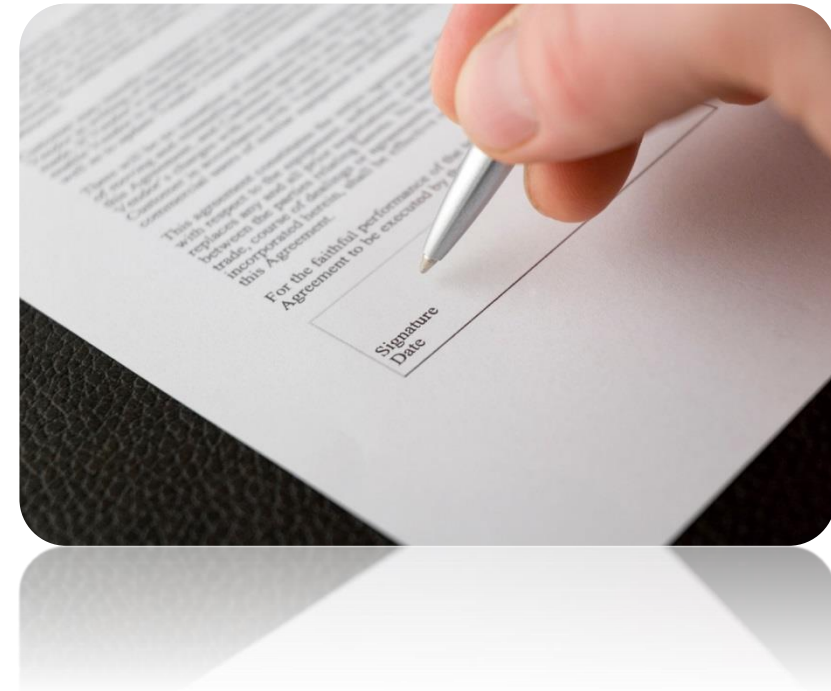
- 6-month evaluation/audit report
- 12-month evaluation/audit report



Supporting processes



Procurement is a process which results in a clearly defined contract being placed with the Key Experts, Technical Consultants, Project Officers and Results Managers and the on-going management of them.



Implementation Monitoring

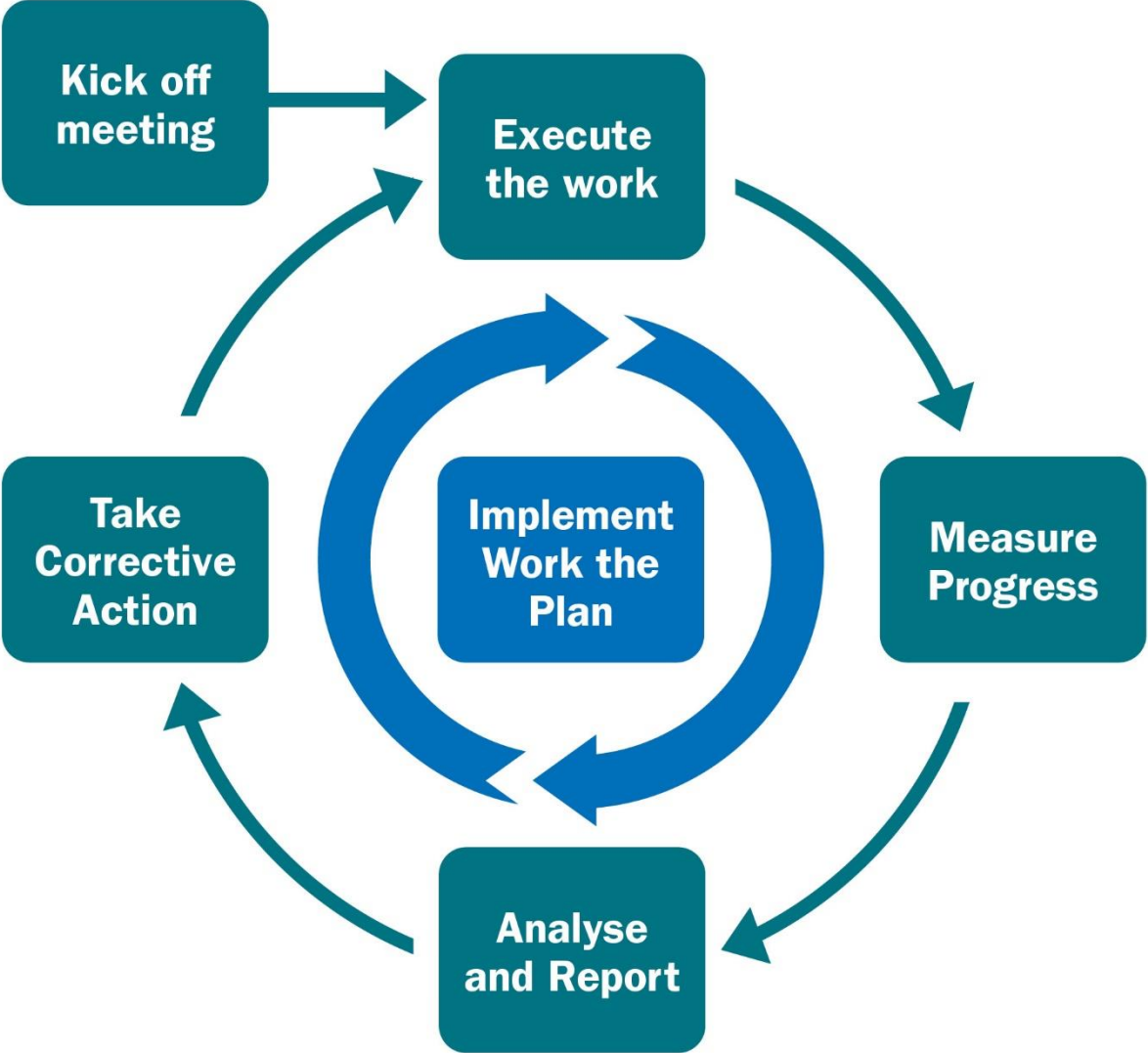
PURPOSE

OUTCOME

OUTPUT

TASK

ACTIVITY



Implementation Monitoring vs Results Monitoring

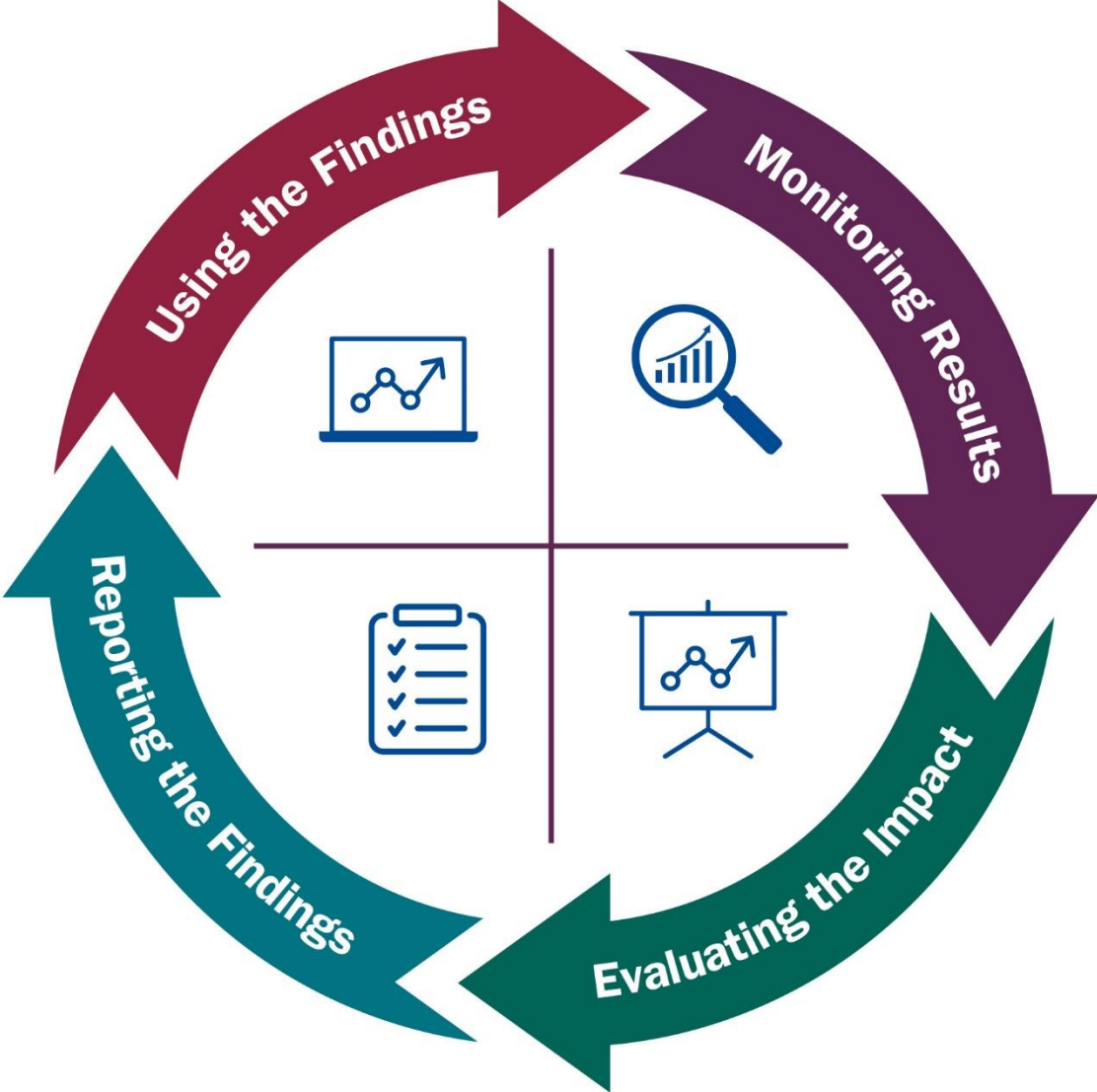
PURPOSE

OUTCOME

OUTPUT

TASK

ACTIVITY



Control Changes From the Start



European Bank
for Reconstruction and Development



A formal issue occurs when the tolerances of delegated work are predicted to be exceeded or have been exceeded. This triggers the escalation of the issue from one level of management to the next in order to seek a solution.

Issue management process

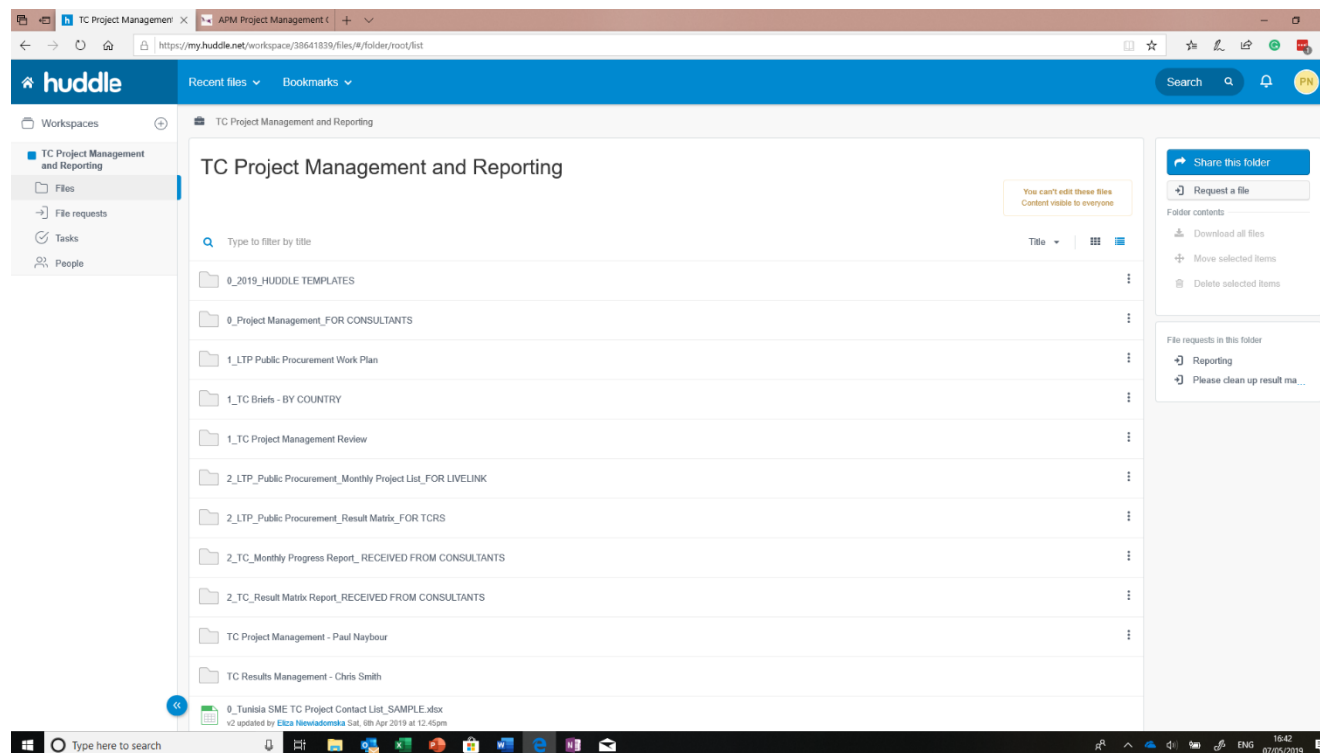
1. Identify
2. Assess
3. Escalate
4. Resolve

Information management



European Bank
for Reconstruction and Development

- Planning
- Collection
- Storage
- Archival
- Dissemination
- Destruction
- Reporting



<https://huddle.zendesk.com/hc/en-us/sections/204809788-Beginners>

Online Huddle
help

Huddle folder structure template



The screenshot shows the Huddle interface with a sidebar on the left containing navigation options like 'Workspaces', 'Files', and 'People'. The main area displays a folder named '1_TC Assignment Folder' with a list of sub-folders: '0_Research and Drafts', '1_Inception Report', '2_Project missions', '3_Project outreach', '4_Draft Deliverables_FOR APPROVAL by OL', '5_Repository of Technical Documentation', '6_Final Deliverables_FOR APPROVAL BY GOVERNMENT CLIENT', '7_Official correspondence with Government Client', and '8_TC Reporting'. A right-hand panel offers actions such as 'Upload files', 'Share this folder', and 'Request a file'. A green box indicates that the content is visible to 7 teams.

Stages in Huddle Document Management



European Bank
for Reconstruction and Development

Work in Progress

- Draft documents
- Posted for input from other users including OL on Huddle.
- Meaningful file names and version numbers

e.g. v0.1 or v1.1

Documents for Approval

- Completed documents submitted for approval on Huddle by the OL
- May result in formal comments that need to be addressed before approval.
- Use tracked changes and office comments until final version approved.

Version 0.2

Published/ Approved Documents

- Approved for release by the OL on Huddle.
- Should not be changed but replaced by new version.

e.g. v1.0 or v2.1

Huddle workflow approval and commenting tools



European Bank
for Reconstruction and Development

The screenshot displays the Huddle workflow interface for a document titled "EXAMPLE_Meeting Minutes.docx". The document content is a "Meeting Memo" for a "Regional Workshop: Registries – Talking Regional, Thinking Global Western Balkans Regional Registry Portal" held on October 25-26, 2018, at the Holiday Inn in Skopje. The attendees list includes representatives from the European Bank for Reconstruction and Development and the Central Register of the Republic of Macedonia.

Key interface elements and callouts:

- Request for approval/s:** A yellow callout bubble points to the "Open in Word" button and the "Awaiting approval" status, which shows "1 of 1 remaining" and a green "Approve" button.
- Comments on document:** A yellow callout bubble points to the "Comments (0)" section, which includes a text input area for comments and a green "Post" button.

3. A. Breeze.pm – Rules

- ✓ **Use Breeze.pm for project management and monitoring**
- ✓ **Do Not Send Breeze.pm for document *storage* and *collaboration***
- ✓ **This should be done on Huddle**

Planning in Breeze.pm



The screenshot shows a web browser window displaying the Breeze.pm project management tool. The interface includes a navigation bar with 'Tasks', 'Projects', 'Calendar', 'Reports', and 'Activity'. The main workspace is a Kanban board with columns for 'To-do', 'Doing', and 'Done'. A 'Results Manager' sidebar is on the left, and a 'Huddle' sidebar is at the top. The board is organized into swimlanes. The top swimlane is for a deliverable: 'Deliverable 1 - 'Deliverable Name as in Inception Report''. Below it, there are two swimlanes. The first swimlane is for individual tasks, with tasks like '1_5_1_D1_Task 2' (NOT STARTED), '1_5_1_D1_Task 1' (IN PROGRESS), and '1_5_1_D1_Task 3' (FOR APPROVAL BY OL). The second swimlane is for a group of experts, with tasks like 'International/Local Expert Task 2' (NOT STARTED), 'International/Local Expert Task 3' (IN PROGRESS), and 'International/Local Expert Task 1' (DONE). A 'FOR APPROVAL BY RESULT MANAGER' label is also present. The bottom of the screen shows a Windows taskbar with various application icons and the system clock showing 12:18 PM on 5/31/2020.

Consultant can add a swimlane for an expert to better detail their tasks.

Consultant can add a swimlane for a group of experts if they are working together

How to Create a Task in Breeze.pm



The screenshot shows the Breeze.pm interface for creating a task. The main form includes fields for 'Task name', 'Status', 'Color', 'Tags', 'Files', 'Assign', 'Link', 'Due date', 'Estimate', 'Size', 'Subscribe', 'Custom fields', and 'Archive'. A 'More' menu is open, showing options like 'Copy', 'Move', 'Repeat task', 'Email for task', 'Public link', 'Don't show to clients', and 'Delete'. The background shows a project overview with a 'Result Manager' and 'To-do' lists.

Use **Status** function to mark up the corresponding status

Use **Assign** function to assign task team members

Use **Due date** function to add due dates and target dates to task

Use **More** function to:
Copy
Move
Repeat and Delete a task

Use **Comment** function to raise Issues and Risk and seek clarifications related to your task

Use **Repeat** task to set-up repetitive tasks such as **Weekly Project Meeting**

a) Rules for marking Statuses in the list *Doing*

- When Consultant has moved the deliverable/task in *Doing* list it has to mark the corresponding status:
 - ***In progress*** – when Consultant starts working on the deliverable/task
 - ***For Approval by Result Manager*** – when the deliverable is sent for approval by RM
 - ***For Approval by OL*** – when the RM has approved your submission
 - If the RM does not approve the Consultant's submission, the corresponding status is 'In progress'*
 - ***For Approval by OL*** – when the RM has approved your submission
 - If the OL rejects the submission, the corresponding status is 'In progress'*
 - ***For Acceptance by Beneficiary*** – if the deliverable is approved both by the OL and RM and submitted to the Beneficiary's acceptance

Work progress *Statuses*



- **Overdue** – if your deliverable/task is overdue
- **On Hold by OL** – if the OL notifies the Consultant that the project is on hold
- **Blocked by Beneficiary** – if the project is blocked by the Beneficiary
- **Cancelled** – if the task activity is canceled.
- ✓ When your submission receives all the necessary approvals, the deliverable/task can be moved into the *Done* list and marked with the status *Done*
- ✓ *The aforescribed procedure should be also followed in the dedicated swimlane for each deliverable/task.*

IV. Reporting in Breeze

Types of reports:

1. Consultant Weekly Progress Report (Done) for RM/OL
2. Consultant Weekly Progress Report (To-do and Doing) for RM/OL
3. Project Officer Weekly progress report for RM/OL
4. Timesheet report for all time-based contracts
5. Monthly progress report for TC Assignments
6. Monthly progress report (Aggregated) for OCG management/Livelink

- Capture acceptance criteria early
- Check quality of products against criteria
- Ensure users reviews are addressed



Kick-off workshop wrap-up



European Bank
for Reconstruction and Development

- a) Role of TC stakeholders
- b) Consultant collaboration with the Bank – tools (Huddle and report templates)
- c) ToRs, results matrix, outcomes & outputs;
- d) Consultants work plan;
- e) Inception mission;
- f) Inception report and Final Report for a Deliverable.
- g) TC reporting to the Bank.